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The Journal

Volume XI, No. 47 | Thursday, July 24, 1997 | 50 cents (Tax included)

Worth Checking Out

EC development forum

A lecture and panel discussion tomorrow on the problems and opportunities facing inner suburbs kicks off the two-part series on 'Crafting a Community Vision for El Cerrito,' a project of the Prince of Wales' Institute of Architecture, from 6:30 p.m. to 9:30 p.m. The institute, which is conducting an intensive, two-week design project here, was formed by Prince Charles in 1992 to improve the character of the built environment through professional and public education.

On Saturday the institute will host a community planning workshop (from 10 a.m. to 1 p.m.), when the community can share ideas and concerns about El Cerrito's development.

A final report and presentation, when institute students present their design ideas and drawings based on community input will be held August 8 from 6:30-9:30 p.m.

Events will be in the multi-purpose room at Fairmount Elementary School, 724 Kearney St. Enter on the parking lot side off of Stockton Avenue next to the library. Details: 234-6936.

Join the party

If you'd like to participate in the Solano Avenue Stroll on Sunday, Sept. 14, send an SASE to Solano Stroll, 1563 Solano Ave., #101, Berkeley 94707. Mark it with the type of application in which you are interested: Arts & Crafts, Entertainer (no more bands, please!), Volunteer, Parade, Nonprofit or Commercial Booth. The theme is "Planet Solano: An Intergalactic Costume Party." Details: 527-5358.

Open rehearsal

Albany Adult School Summer String Orchestra conducts an 'open rehearsal,' free and open to the public, on Tuesday July 29 at 7:30 p.m. in the Little Theater at Albany High School.

Featured soloists will be Janet Small, violin, and recorder players Pamela Chang and Suzi Sargent, performing the Brandenburg Concerto #4 by Johann Sebastian Bach. The 40-member orchestra, conducted by Ernest Douglas, s, will also play the "Andante Cantabile" from the String Quartet #1 by Tschaikowsky, "Choreography" by contemporary American composer Norman Dello Joio, and Bach's Brandenburg Concerto #3

Library Senior Day

Come to the Albany Library for August Senior Day on Thursday, Aug. 7 at 1:30 p.m. to see Touring England. This one-hour film shows the legendary sights and traditions of this glorious country, featuring Buckingham Palace, Windsor Castle, the coronation of Queen Elizabeth, Stonehenge, Bath, the Lake Country of Wordsworth, Yorkshire Moors of the Bronte Sisters, Shakespeare's Stratford-on-Avon, and much more. Also, the late Richard Burton narrates a segment about Wales, his home country.

Girls basketball camp

The University Village Recreation Program (a non-profit program that is part of Family Housing at UC-Berkeley) is inviting applicants from the community for a basketball camp exclusively for girls age 11 to 13, offered August 4 to 8, from 1 p.m. to 4 p.m. Cost is $75. Details: 524-4926.

Music and theater

The El Cerrito Library, 6510 Stockton Ave., will have a music and theater program for children ages 5 and up and adults on Saturday at 2 p.m. Zun Zun, a performing team of musicians Gwynne S. Cropsey and Stephen Snyder, will present lively music from Mexico, Central America and South America, as well as original songs in Spanish. Many songs are accompanied by theatrical presentations. The free, 40-minute program is sponsored by the Friends of the El Cerrito Library.

Jazz at the 'Top

Jazz saxophonist Jules Broussard, a Bay Area favorie, performs Saturday from 6 p.m. to 7:30 p.m. as part of the Saturday jazz series at Hilltop Shopping Center in Richmond.

Researchers resest their 'quake clock'

By Emily Lundberg

EL CERRITO — Researchers are advancing the seismic clock on the Hayward fault by 36 years. Research scientists conducting tests along the fault up at El Cerrito's Mira Vista Golf and Country Club have determined that the last large Hayward fault earthquake happened longer ago than originally thought, which means the next large shake may come sooner than originally projected.

While scientists had been assuming the last large Hayward-fault earthquake was in 1836, a man from the California Divisions of Mines and Geology, Tousson Toppozada, went back to historical records, old maps, reports and journals, and came up with a convincing argument that the 1836 earthquake actually occurred South of San Francisco.

This conclusion pushed a group of research scientists, the Hayward Fault Paleo-earthquake group (HPEG), to study the ill-understood Hayward fault.

The northern segment of the Hayward fault, which includes the portion under Mira Vista Golf and Country Club, has the highest probability of generating an earthquake of any fault in the Bay Area, scientists believe. The fact that Mira Vista is more accessible than more developed areas along the fault made it perfect for the study conducted this month.

HPEG dug trenches perpendicular to the Hayward fault line, and dated the carbon in the sedimentary layers of earth to determine the time elapsed since the last two major earthquakes and the average recur-

See CLOCK on page 30

Charges filed over girl's death by overeating

EL CERRITO — Neighbors came to the defense of a woman charged last week by county prosecutors with felony child abuse for the death of her 680-pound daughter at the age of 13.

In the first child abuse in Contra Costa County involving obesity, Deputy District Attorney Brian Baker said authorities believe 48-year-old Marlene Marie Corrigan did not do enough to try to save the life of her daughter, Christina Corrigan.

Some neighbors of Corrigan at the Civic Plaza Apartments disputed that claim, saying the woman was a good mother and that accounts of the incident are badly distorted.

The mother was a single parent working full-time, said John Cadwallader, adding, "She is a good

See DEATH on page 12

Unwanted era ends



Greg Hugunin

Sgt. Richard Haugner, who took a few swings at the motel with a sledgehammer, recalls numerous calls coming in about the site during his 26 years on the force.

■ *Official ceremonies precede demolition of the Villa Motel, marking the long-awaited demise of the notorious Albany location.*

By Greg Hugunin

ALBANY — After decades as the most crime-ridden location in Albany, the notorious Villa Motel went down for the count on Monday when the structure itself was demolished to prepare the site for a 16-unit affordable housing complex.

At a special mid-day ceremony featuring neighbors of the site, city officials and representatives of the property's new owner, Berkeley-based Resources for Community Development, attendees heard a few brief speeches and then had the chance to express the feelings many who are familiar with the motel have had for some time. Taking up a ceremonial golden sledgehammer, Mayor Bob Good and city council members Bruce Mast and Elizabeth Baker started the demolition, which came after many years of drugs, prostitution and violence at the San Pablo Avenue motel.

"With this wall-breaking ceremony, we embark upon a new adventure in Albany," Good said. "From the ashes of the Villa Motel there will arise a group of new homes which will be both beautiful and affordable."

The ceremony comes in the wake of RCD finally closing escrow on the site, which has been slated for some time to be the location of what will be known as the Creekside Apartments. With the help of the county and a $110,000 loan out of the city's Community Development Block Grant funds, construction of the project could begin as soon as next spring.

"We're just real pleased to finally deliver on our promise to remove this blight from the neighborhood," said Jack Gardner, RCD's executive director, after the ceremony. "We're psyched. It's a great day."

The history of the motel is a long and sordid one, a tale that gives credence to the saying "Truth is stranger than fiction." Nearby residents have complained of condoms being thrown into their back yards from the motel, of hearing women being beaten and of persons dealing drugs out the back windows of guest rooms.

'One of the worst hotels in the East Bay'

Albany police tell a similar tale. At times, methamphetimine labs have been found in rooms, and stolen cars parked on or near the site. Prostitution stings — one of which nabbed a minister — had to be halted because of the sheer number of arrests. One officer said once that as he was returning to the motel, in plain clothes, after one of numerous drug stings, a person came up to him, asked if the officer could sell him drugs, and was shortly

See ERA on page 12

Realtors' have mixed views on Plaza housing

By Emily Lundberg

EL CERRITO — El Cerrito citizens and business owners meet the notion of housing on the El Cerrito Plaza with contradictory but almost always impassioned responses. The Journal decided to seek a perspective honed by the marketplace, from real estate agents within El Cerrito. However, knowledge of the marketplace appears less of a deciding factor, for the agents' opinions varied as widely as laymen's.

In early California redevelopment, much low- to moderate-income housing was eliminated and replaced with commercial or high income housing. A law was needed to combat the consequent lack of low- to moderate-income housing.

A discussion series focusing on El Cerrito development begins tomorrow. See 'Worth Checking Out' at right.

California Redevelopment Law requires that Redevelopment Agencies set aside at least 20 percent of all tax increment revenue generated in project areas for the purpose of increasing the community's supply of low- and moderate-income housing.

Accordingly, the El Cerrito Redevelopment Agency includes a residential component within its Plaza Redevelopment proposal, the heart of their redevelopment project area. The residential component, however, has become quite controversial within El Cerrito

See MIXED on page 12

Planners call for Navallier project EIR

By Emily Lundberg

EL CERRITO — Under the threat of possible litigation and despite a major concession on the part of the applicant, the Planning Commission last week voted to require an environmental impact report for the conversion of the historic Navellier house into Bright Star Montessori School.

The Hillside Area Neighborhood Association (HANA) has been opposing the school's conversion proposal for over two years, contending the site is simply not appropriate for 150 students.

At last week's Planning Commission hearing, School Director Swarna Matz pledged that the school would par its number of students down from 150 to 100.

As it turned out, this concession made little difference.

At an initial June 4 public hearing, such a large number of citizens spoke to the insufficiencies in the proposed Negative Declaration and called for an EIR, that planners turned to staff for a recommendation on the matter.

The citizens cited inadequacies in the traffic study, which they said did not consider grade, emergency accessibility, traffic flow changes since 1995 when the study was completed, or traffic overflow into neighboring streets.

Neighbors also challenged the Negative Declaration's acoustical findings compared to residents' knowledge of the acoustics of the neighborhood.

Public safety in general, neighbors said, was not

See EIR on page 5

Forum seeks to smooth Memorial Park use issues

By Greg Hugunin

ALBANY — With the hope of keeping the lines of communication open during the up to five years when a temporary high school will reside in Memorial Park, the City Council has created an advisory Memorial Park Forum to deal with whatever problems might arise from the situation.

Although council consideration of the matter two weeks ago took a scant few minutes and was approved by a 4-0 vote, the forum did find a bit more resistance the following night when it was proposed to the Board of Education. In a more than hour-long meeting, board members Marsha Skinner and Bill Cain expressed little interest in the forum, saying they it isn't necessary. The issue, however, was rendered moot when Boardmember Ed McManus volunteered to represent the school district on the newly-formed committee.

The forum was proposed by the Park and Recreation Commission in the wake of its unanimous vote in April against leasing a portion of the park to the school district for up to five years as a site for a temporary high school, on the basis that the commission felt it had insufficient information as to the project's impact on the park. As proposed, the forum would contain one member each from the council and the school board, two commission members and representatives from both the surrounding neighborhood and the high school's student body.

"There's a good deal of concern about how the park is going to operate with reduced space," said commission member Bart Grossman, adding that the forum will serve as a place to resolve the "inevitable" disputes that will arise from a temporary high school being erected within the normally crowded park.



Greg Hugunin

Whether it's park users disrupting students or students disrupting park users, the forum's goal is to avert potential conflict.

"Some of these are issues that have been issues in the park all along," Grossman said. "The biggest issue, I think, is communication. People don't know what's happening in the park."

As planned, the forum would meet once a month and would deal with issues ranging from noise from the park impinging on the high school to the presence of an entire high school among the dozens of young children who use the park. The forum would have four charges: To advise the council and board on implementation of the lease agreement the two bodies signed last month, to preserve and maintain areas of the park not included in the lease, to promote cooperation among park users, and to aid in restoration of the park after the lease expires.

"My concern is really for the communication channels to be open," said Councilmember Bruce Mast, who, after calling for a study of possible alternative sites, ab-

See SMOOTH on page 12

Letters to the Editor

Offended and embarrassed

Editor:

Jean Siri would like to know how other citizens of El Cerrito feel about the "newcomers" to El Cerrito. Here is how I feel about her letter.

I am embarrassed to live in a city where "newcomers" and "old timers" alike are often treated rudely by officials. In one city council meeting, I was shocked to see the mayor roll her eyes in distaste, in clear view of the audience, at an elderly man whose speech was clouded by age and dialect. The mayor then impatiently cut off another elderly man who was a little vague in expressing his concerns. And now Official Siri goes public, self righteous and churlish. "Rosemary" is identified as Peter Loubal's wife, not as a citizen in her own right. Neither she nor her daughter warrant a last name (perhaps because they are from Berkeley). The "Ken and Barbie" reference to Ricketts and Delehunt, whoever they are, is unbelievably offensive. And how many years does someone have to live in El Cerrito before they have a right to speak up, anyway? It embarrasses me that Ms. Siri is not more professional. Friends who live in neighboring communities marvel at the constant adversarial doings in El Cerrito. Ms. Siri does not recognize that she contributes to this.

Many people I know don't bother to go to city council meetings anymore. Some of us are thinking about relocating, particularly if the Plaza development is congestive. We have given up. The city council seems deaf and bull-headed, and it is painful to sit through the meetings, which resemble the squabbling of a dysfunctional family. Whatever the supposedly poor behavior of the people who speak in front of the city council, the council itself is supposed to be the leadership, the guidance, the wisdom, the grown-up.

Some council members seem to feel that those who oppose them are just wrong. It doesn't occur to them that they may truly represent much of the citizenry. Peter Loubal may be long-winded, but that doesn't make him wrong. I, for one, am grateful to the Peter Loubals of this town. They are doing a job for the rest of us. I have attended meetings. I even spoke once, to the best of my ability. Only one council member bothered to listen and respond, and she was a new member. I won't bother again. It is clear who is in charge in this town, and it is not the people.

El Cerrito only has about 22,000 citizens. There are probably less than a dozen buildable lots left. It is not New York City, or even Richmond! All we want is some peace, reasonable traffic, and a place to buy socks. We don't want to go to 20 theaters a month, nor do we want to be taxed for the extra police needed to protect us from the crime generated by the theater parking lots. We don't even want the parking lots!

Currently, the best thing in El Cerrito is the Farmers' Market in the Plaza. It is small, befitting this small town. It is low-key and gentle. It serves the needs and desires of the people It is gracious, and typifies the citizens of El Cerrito. I sincerely hope this old-style El Cerrito can survive our officials.

Elizabeth Thorsnes
El Cerrito

Some civility lessons needed all around

Editor:

I recently returned from vacation to be greeted by letters in The Journal from Jean Siri and Chizu Iiyama. Perhaps I should have stayed away longer. Ms. Siri, an ex-city council member, in her enthusiasm to start the smear campaign way before the November elections, attacked me and a number of others, (calling some "Ken and Barbie"), implied motives for one's involvement in city issues, and accused people of being "newcomers." This kind of attack is a hallmark of those who don't have the facts on their side and is a common tactic to divert the citizens' attention from the real problems El Cerrito faces.

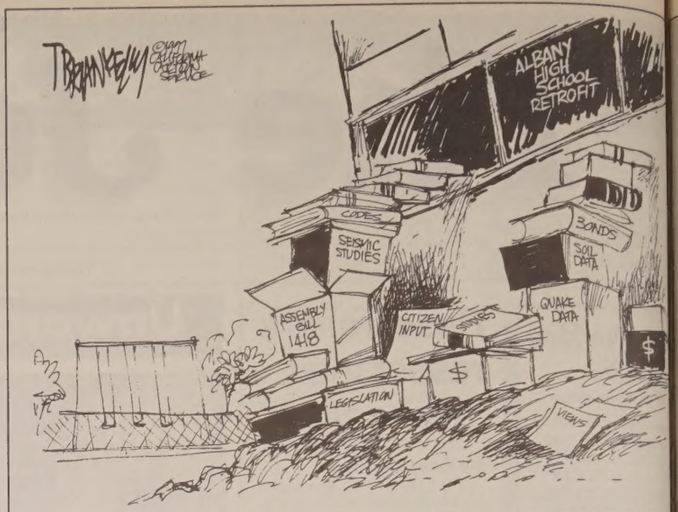
It is possible that in spite of my 20 years of residence in El Cerrito, Ms Siri still thinks of me as a "newcomer." It is also possible that in Ms. Siri's eyes, my involvement in city issues (since way before Project Listen), such as assessments and taxes imposed by her and the current council, should not be allowed except for the select few anointed by her and by the current council. On the other hand, it is equally possible that her attitude and that of the current council is precisely what is wrong with city government and represents the kind of arrogance when power has gone to elected representatives' heads.

Which brings me to the second letter in which Chizu Iiyama accuses the El Cerrito Citizen's Alliance of attempting to recall Norman La Force. It would be advisable if Iiyama would check the facts before slandering the Alliance. The Alliance is not involved in the recall campaign. This is not because we feel that Mr. La Force is the kind or representative that this city deserves or can be proud of. After all, Mr. La Force has been forced to publicly apologize for his behavior. At a recent city council meeting fellow Councilmember Brusatori (heavily involved in his re-election campaign, hardly a member of the "enemy" camp) lambasted him for promoting a course of action that would exacerbate the feelings of distrust between the council and residents. If Iiyama attended council meetings on a regular basis he'd find that Councilman La Force often exceeds the outer limits of civility in his dealing with the public and attempts to confuse rather than clarify issues. Be that as it may, the Alliance did not take an official position on the recall for the same reasons we do not officially support candidates for city elections.

Our founder, the late Beverly Gent, wisely chose to limit our involvement to El Cerrito issues involving taxes, assessments and redevelopment. Given the squandering of $17 million by the redevelopment agency, the ill fated Measure H (in whose defeat we were one of the prime movers), the debt of $1 million owed the city's general fund we have more than enough on our plate. Recent statements by the city council and staff indicate that we will soon be faced by a "son of Measure H" tax increase.

However, Iiyama is right when calling for a civil discussion of the issues facing El Cerrto. After apologizing to the El Cerrito's citizen's Alliance, Iiyama should call Ms. Siri and explain to her what civil discussion is.

Steve Magyary
El Cerrito



FLYING BUTTRESSES OF THE LATE 20TH CENTURY

Sierra Club doesn't equal representation

Editor:

Recent letters and articles in local papers heaping vociferous personal attacks on citizens questioning the Redevelopment Agency's worth and the City Council's activities, especially those of Norman La Force, have a fascist ring to them.

Instead of concrete discussion on the issues and the concerns the citizens have, comments in these letters generally turn to personal attacks on individuals, a typical fascist tool to neutralize opposition. There should be no room for such fascism in American society.

Those defending Norman La Force are especially adept at writing personal attacks and ignoring the issues. They have difficulty coming up with any creditable accomplishments for Norman La Force, except that he is an environmentalist and that "he belongs to the Sierra Club."

Now, only in the world of liberalism is belonging to the Sierra Club an accomplishment. The Sierra Club is a dying organization. It is dying because, although it did some great things for the environment when it was created, it has now become a home for socialists, communists and radical activists. It has created one crisis after another based on speculation, junk science and pure lies. The activists in the organization have pushed the liberals in politics to create extremist environmental legislation, much of which intrudes into many facets of our lives in hour homes and business. The costs of this extremist legislation to the average citizen is incalculable.

Like many older organizations, the Sierra Club was created with good intentions and did well in yesteryear. Today it is simply interested in power plays (i.e. trying to sabotage subject recall) and socialist issues.

I don't think the Norman La Force recall should be abandoned because "he belongs to the Sierra Club."

Isaac Swartz
El Cerrito

Planners' arrival presents opportunity

Editor:

We welcome the Prince of Wales Institute of Architecture to El Cerrito. Their original goal was to study and help redesign an aging shopping center. Recent descriptions of their plans seem to minimize involvement at the Plaza. Obviously, planning must be based on a comprehensive view. Our visitors should consider the entire city, but see the Plaza as a first, and Del Norte as a secondary focus.

Many residents and merchants consider the South Gateway Planning Process to have been flawed and incomplete. We [illegible] dissatisfied with the plans and quality of draft environmental impact reports for both parts of town, and the absence of reliable economic and market analysis information. Existing proposals must not inhibit a fresh look at our city.

Our visitors can help with a comprehensive and open mind look at the major issues, provide inspired suggestions, and create new opportunity for various factions to reach agreement and learn to cooperate. Like most families, we El Cerritans have disputes, but with visitors present we can lay these aside. No faction: council, city staff or citizen group, should try to dominate the process.

We can be confident our guests will politely stay above any hint of conflict, and concentrate on real opportunity for achieving quality and economic reality in their proposals. Let this be the start of something good for all El Cerrito.

Rosemary and Peter Loubal
Save Del Norte Neighborhood
Residents Associat[illegible]

BART path fire hazz[illegible]

Editor:

Notice is hereby given that a serious fire hazard exists to many persons and property owners along the BART path, due to lack of weed control by the City of El Cerrito.

I verbally complained about this problem on June 4, 1997 and nothing has been done. The City forces private citizens to clear vacant lots of weeds to reduce risk.

Please advise me when the weeds will be removed.

Steve Cent[illegible]

Keep those cards and letters coming in:

This page is the community's forum, where you can offer your opinions and see what your neighbors think (but try to keep it civil, OK?). Making submissions is easier than ever (the following also goes for announcements, press releases, calendar listings and other communication.) Let us count the ways:

- Traditionalists can mail letters or opinion pieces to P.O. Box 1624, El Cerrito, 94530.
- Those more impatient can fax letters to 339-4066.
- If you are on-line, try e-mailing us at *hillsnews@aol.com*

Always include a return telephone number for verification or followup, and keep in mind that letters and all other submissions are subject to editing for length and clarity.

Other useful numbers: Our voice mail is 339-4056 or 236-9243. Subscription or circulation questions to 339-4040. Call 339-8777 to place those garage sale or other important classified listings.

The Journal

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Workers replace the sewer line along Peralta Avenue. Jeff Lindgren

Sewer contractor's workers 'not a bunch of hacks'

I was surprised to read how the work of the city contractor for sewer rehabilitation was described in The Journal article from July 10. The picture drawn was more that of a raid by hostile force than that of the work of a contractor. My experience of the contractor's work on the 1000 block of Key Route Boulevard was that of a team of incredibly hard-working, competent people who managed to do their difficult job with a surprising minimum of disturbance and interference. I am sure that many of my neighbors will attest to the same. They are certainly not "a bunch of hacks."

Being one of the unfortunate property owners who had to replace an upper lateral of over 80 feet, I had dreaded even the thought of this job for many years, both because of the impact on my yard and because of the expected cost. Would I have know the reasonable price we had to pay and the low impact on our yard, I would never have worried.

From my experience on our block, I can wholeheartedly congratulate the contractor on his fine crew and the city on their excellent choice of a contractor.

Hellmut Meiss[illegible]
Albany

Friedman announces bid for full council term

City Councilmember Mark Friedman this week announced his candidacy for City Council in the election this November. Friedman was appointed in April to the seat vacated by Mae Ritz.

Friedman says his priorities are "to make sure the community is fully involved in important decisions like development of the El Cerrito Plaza and the Del Norte BART Station project and to heal some of the negativity and contentiousness that are unfortunate features of our recent civic life."

In his short time on the council, Friedman has stepped up to chair a task force on the community planning process for Del Norte development.

"My goal is to involve people in a positive way in the future of this community," he said. "Differences of opinion and the clash of ideas is a vital and important part of government, but that dialogue will be much more beneficial when we learn to work together for the good of the community. Too much of recent public debate in El Cerrito has been marked by hostility and name calling."

Friedman is married to Christine Karim and has two children in college who went through West Contra Costa public schools including El Cerrito High School. He has long worked with and for young people and is the Chair of the Alliance for Public Education, a community effort to improve West County public schools. Friedman has a bachelors degree in Journalism and Administration, and a masters in Management and Organizational Development. He has worked for over five years at Alameda County government and is now Chief of Staff for Supervisor Wilma Chan.

He also serves on many boards and commissions including the East Bay Conversion and Redevelopment Commission, the Youth Employment Partnership, the Lead Poisoning Prevention Program and the Citizen's Network for Sustainable Development.

Here's your chance to join Contra Costa Chorale

Experience the joy of singing with the Contra Costa Chorale. They will be singing the Haydn oratorio "The Creation." You have a choice of rehearsal locations and days: Mondays in El Cerrito or Wednesdays in Lafayette from 7:15 - 9:45 p.m. El Cerrito rehearsals begin Aug. 25 at Hillside Community Church, 1422 Navellier St.; those in Lafayette begin Aug. 27 at United Methodist Church, 955 Moraga Rd. Performances are Nov. 15 in Kensington and Nov. 16 in Lafayette.

There are no "formal" auditions, just come to a rehearsal and sing along with the chorus for the evening. Information: 527-2026.

Grant helps nudge Rubicon project to realization

By Emily Lundberg

EL CERRITO — State Farm Insurance handed Richmond-based nonprofit Rubicon Programs Inc. a $25,000 check this week to go toward converting the Idaho Motel into housing for the homeless, disabled, mentally ill and/or HIV infected.

Upon the suggestion of El Cerrito City Staff, Rubicon applied for State Farm's $25,000 grant several months ago. Its staff was pleasantly surprised late last week when they found they had received the grant.

The conversion of the Idaho Apartments has been in the works for three years. The dilapidated 28-room hotel will be renovated into 28 affordable housing units with ongoing social services provided to its residents. A residential manager, several case managers, a vocational specialist and several independent living specialists will make up the 24-hour staff.

The four-year-old State Farm California Community Investment Program, through which the grant came, was started because "State Farm realized there was a need for economic development in housing, education and health care," said company official Lonny Haskins. "We wanted to help people in the community help themselves, to the benefit of everyone."

SFCCIP grants focus on low- to moderate-income persons or families, by funding inner-city education programs, nonprofit community-based programs (like Rubicon), by enhancing already existing human services, by funding programs serving at-risk youth, as well as funding community-based health clinics and reading and writing proficiency programs.

Growing program meets growing need

Rubicon was established in 1973 to provide services to the disabled of West Contra Costa County. Over the years, Rubicon has branched out to meet a wider variety of needs, for not only the disabled but for lower-income and homeless people, as well.

The organization has stationed employment staff at County shelters, where people are invited into the Rubicon community.

People who come to Rubicon usually need a structured support system, an affordable place to live, and help finding work, or the vocational training needed to find work.

Bringing site to life

Rubicon runs several businesses that employ its clients, including a landscape and janitorial service, a cafe/catering business, and a bakery.

Rubicon's building and ground crews work on Treasure Island, in the city of Alameda, in the Claremont Hotel and for Caltrans.

Once the Idaho apartments are complete, the incoming residents will pay rent fixed at 30 percent of their income. To fund the project, Rubicon received loans from Contra Costa County, and HUD has awarded funds for supportive services, such as an on-site counselor, and has committed Section 8 funds for 10 years. A seven-year, $570,000 loan from the Low Income Housing Fund will be retired by the El Cerrito Redevelopment Agency at $350,000.

Rubicon's grant is "unmarked," meaning it could go toward any segment of the Idaho Apartments project. At presentation of the grant check, held on the grounds of the Rubicon Apartments, Rubicon Executive Director Richard Aubry said the grant would go toward construction, which will start as early as next month and be completed around January, 1998.

The grant may go toward transforming what is now a typical motel parking lot into a peaceful garden courtyard, including closing off access to San Pablo Avenue. Tina Soewardie, a Rubicon vocational trainer whose specialty is landscaping, said she and members of Rubicon took the plants left outside of the abandoned motel and put them in a greenhouse. When the Rubicon landscaping crew is working their magic on the grounds of the Idaho Motel, they will replant them in the courtyard.

"I think it will be a feeling of accomplishment," Soewardie said, looking around the concrete lot. "It's different when you plant seeds; you can't see the fruits of your labor for months and months. But when you replant something that used to look so drab into a different, beautiful environment where it flourishes, that is almost instant gratification." And as for the inside, a visit into one of the Idaho Motel rooms revealed a table torn from its hinges in the wall, miscellaneous pieces of disembodied metal laying on the discolored carpet and bruise-like moisture stains on the walls.

There's no doubt, Rubicon will bring improvements. Aubry, however, has set up an Idaho Apartments Neighborhood Advisory Committee in case any of the neighbors think Rubicon is bringing something less positive. "We very much want to be good neighbors," he said. "That is very important to us."

Solano Avenue Association News

By Lisa Bullwinkel

Membership in the Solano Avenue Association has almost doubled since I came on board in 1990. This is a constant reminder to me that a community is being built, that participating in an organization such as this involves a commitment to the surrounding neighborhood and a responsibility to act as a good citizen. This is what has made Solano Avenue such a special place to all of us to work and live. I would personally like to thank each and every member for their continued support of this work.

Stroll applications available

Want to join the fun? This year's theme is Planet Solano: An Intergalactic costume party. Applications for entertainers (sorry — no more bands!), fine arts and crafts, community organizations, commercial vendors, parade participants and volunteers are available. Send an SASE with the type of application you would like to receive to Solano Stroll, 1563 Solano Ave., Box 101, Berkeley 94707. Some applications may also be picked up in the Albany Community Center. Hurry as deadlines are fast approaching.

Sponsor or build a float

We're looking for organizations who want to create floats and we're looking for businesses to sponsor them. A $100 entry fee, paid by the sponsor, is put into a pool and the winner takes all to be split between the business and the organization. Interested? 527-5358.

See SOLANO on page 5

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Building district accountability for quality education



West County School Watch

By Glen Price

Many thanks to everyone for their mail and email comments on last week's column discussing school safety. Judging from the volume of the response, it is definitely a topic that is on many people's minds. Venturing further down the road of our short summer series of editorials/opinion pieces regarding some of the core issues affecting our West County schools, here is a discussion of "accountability."

"Accountability" is probably one of the most bandied about buzzwords in educational circles today. As school districts across the country (and here in West County) grapple with changing financial and regulatory conditions and the necessity to build greater levels public involvement, there is recognized need to radically modify management systems. Public education is confronting one of its greatest challenges ever and to survive it must adapt to a very new environment.

The challenge was recognized earlier this month by the nation's largest teachers union, the National Education Association (NEA), when it voted to adopt as national policy a peer review system to evaluate teaching performance. Under the new policy, according to the AP wire release form the NEA Representative Assembly in Atlanta, "all beginning teachers and those veteran teachers who are identified as doing substandard work will be assigned a mentor to help and coach the teachers. If the teachers still don't measure up, they will be encouraged to leave the profession. If that doesn't work, the peer review panel will recommend dismissal."

With groups like the NEA beginning to think in new and creative ways about how to improve the quality of teaching, the time is now to create new ways of doing business. It may well be that the success of the entire enterprise, public education, depends on it.

Accountability for quality public education rests not with teachers alone but must be system wide. Starting at the top, the Board of Education must set clear, objective districtwide educational goals and hold the superintendent and administration accountable for meeting these goals.

The administration must set individual goals for individual schools working with teachers, parents and school site councils and hold them accountable for meeting these goals.

Likewise, the Board must be held accountable for the overall performance of the system. Board members should pledge themselves to not seek reelection if the district does not meet measurable educational goals during their terms of office.

Goals should be relevant to education, measurable, and reflect the different realities of different sites. The San Francisco Unified School District, for example, has identified 17 criteria for school performance, nine of which were deemed to be under at least partial control of the individual school. By identifying areas over which schools have control and those over which they do not (e.g., percentage of Limited English Proficiency students), goals can be tailored to the realities of each individual site.

Districts that have implemented such plans are succeeding in improving education. SFUSD has improved many of its lowest-achieving schools. Milwaukee has established a program with 20 separate objective indicators of student progress. Analysis of test results shows measurable improvement in five of these areas in only two years.

Parental involvement is a measurable goal for which schools should be held accountable. Specific goals in terms of parent activity at schools and at the district-wide level need to be set and met.

The district must be held accountable for improving equity in education as well. Narrowing the gap between lower and higher achieving schools in facilities, resources, faculty, and achievement must be a clear-cut, measurable goal.

And where does ultimate accountability lie? It is a sign of the alienation of our times that we feel so removed from our system of public education when in fact it was created to serve the community and is owned by the community.

Ultimately, it is all of us who must provide the input, guidance, and resources to guarantee our schools meet the needs of our community's children. It can and will happen if we work together and make it a priority.

Want to receive "West County School Watch" and additional WCCUSD related information alerts delivered to your email address? Send the message "Subscribe WCSW" to pakglen@aol.com. *West County School Watch is also on the World Wide Web:* http://www.igc.org/westcounty/.

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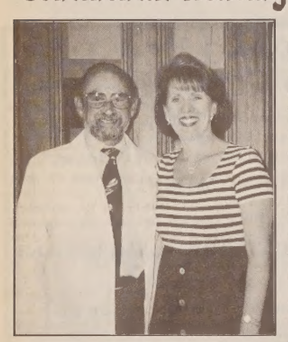
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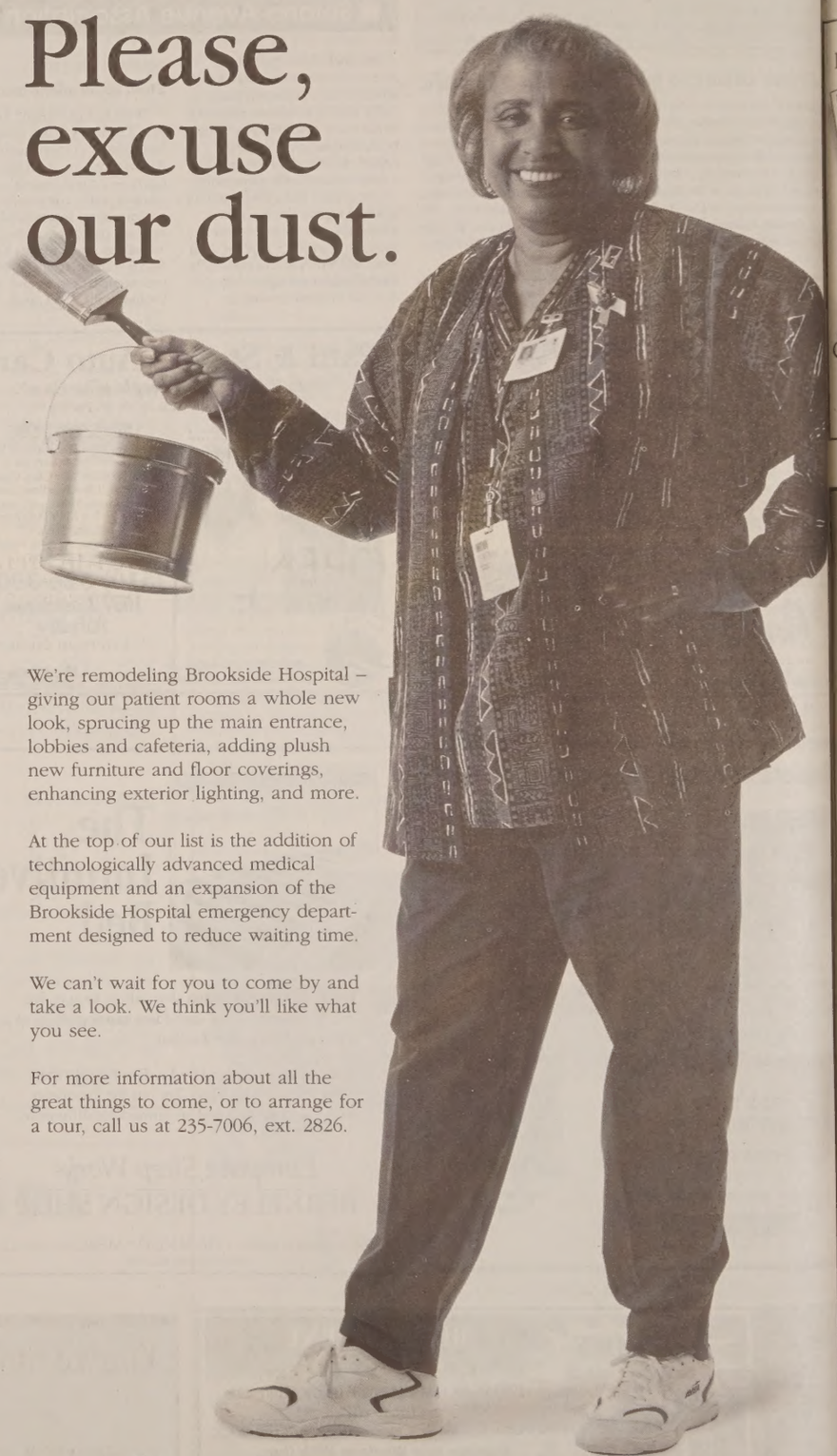
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APOA giving free A's tickets

Free A's tickets are available at the Albany Chamber, 1108 Solano Avenue, weekdays from IO a.m. to 5 p.m., courtesy of the Albany Peace Officer's Association (APOA). Tickets were purchased by the association hoping to give them to families who could not afford to purchase them. APOA President Sgt. Bob Christianson says the association hopes that the Oakland A's tickets donated by the agency to the community will provide enjoyment to those sports enthusiasts who appreciate baseball. Members of the Albany Police Department value the support and trust shown by the community and hope this donation serves as a reminder of the department's gratitude to the citizens of Albany. Tickets are for A's vs Baltimore, Thursday, July 31 and A's vs Boston, Thursday, Aug. 21.

EIR

Continued from front page

adequately addressed in the Negative Declaration, including fire and earthquake evacuation, vandalism, predatory animals, as well as the possibility of a landslide.

Staff's recommendation called for additional studies to address the above concerns. Staff also called for an EIR, citing several reasons.For one, a Negative Declaration addresses the project's possible environmental impacts, shows why these impacts are not significant, and declares the project exempt from an EIR. Staff said further study may identify environmental impacts that cannot be mitigated, which would render the negative declaration insufficient.

The second reason for requiring an EIR was the threat of litigation.

The staff report states, "Given the degree of opposition ... (and) given the court's historically low threshold for requiring EIRs, both the applicant and the City would be better served by opting at this point for an EIR."

The third reason is more of a rationalization. Staff points out that if the applicant (Bright Star) is willing to pay more for the additional studies, "the extra cost of an EIR should not act as a deterrent." The additional studies will cost Bright Star about $35,000, according to staff estimates, and around $50,000 if those additional studies are incorporated into an EIR. Therefore, Bright Star will have to pay a greater part of the expenses whether in the form or an EIR or in the form of a modified Negative Declaration.

"There is a tendency for the community to infer that a project is flawed if it calls for an EIR," Planning Commissioner Mark Caughey said, which isn't true in this case. The main reason for an EIR is to safeguard against litigation, "So don't walk away thinking this is a bad project," he said.

Public hearing

Before making a decision on the EIR recommendation, the commission opened the hearing to the public. Much of what was said was similar to what had been said at the June 4 hearing, when neighborhood complaints about omissions in the negative declaration prompted the consideration of an EIR.

Bright Star architect Zach Stewart said the neighborhood is indifferent to the building's restoration. Members of the neighborhood want the building landmarked, said Stuart, but they don't care that the landowner will tear down the house and convert it into townhouses if Bright Star does not move in.

Two parents said they believed the Negative Declaration to be sufficient.

One of the parents, Burt Wong, saying he is worried Bright Star will not have the funds to pay for an EIR. "If you ask for one," Wong said, "you will have killed the project." Two neighbors raised the issue of soil erosion, the movement of the earth and the loss of trees over the last several years. Two neighbors spoke to the issue of emergency access. One neighbor said the traffic study must look at the steep grade of the road, from one side of Navellier to the other.

The only new development, Bright Star's willingness to downsize the project by lowering the number of students from 150 to 100, did not seem to sway neighborhood opposition.

In fact, HANA attorney Fredrick Hertz promptly stood up and said he did not think a change in scope was appropriate for an EIR hearing. If Bright Star were to make this change, Hertz said, it would have to reapply.

Hertz turned a potential compromise into an affront to the neighborhood. "I have to say my clients have raised thousands of dollars, through bake sales ... and it is extremely discouraging to have them change their proposal at this point in the process. We would be happy to meet with them and explore it, but let's get some finality on their application."

Later in the hearing, Commissioner Brian Dolan said he found the reduced proposal "totally appropriate; it happens all the time." He had not wanted to talk about the merits of the project, he said, although the commission is "procedurally compelled to require it." And he did not think anything the EIR came up with would effect his approval of the project. In contrast, Commissioner Julie Rogers said new EIR findings may cause her to vote against the project.

Despite their varying perspectives, the commission voted unanimously to require an EIR, including the supplemental studies and an examination of the building as a historical resource. The Planning Commission did not impose a time limit on Bright Star's deposit of funds toward the EIR.

Group's efforts benefit literacy

Members of Mother of Perpetual Help Institute, Y.L.I. #159 were excited and pleased that their participation in the Grand Institute's project was very successful. Literacy was the focus of the Grand President's program for the year ending June 30. Members of 63 different institutes contributed 10,270 books, volunteered 17,345 hours in schools and libraries, and gave $35,175.25 to various libraries and literacy programs.

Locally, El Cerrito members under the leadership of Ruth Vietti, President and Teresa Grant, Chairman, also made valuable contributions that include: 759 books donated and given as gifts; 115 books read by members; volunteered 541 hours and clipped coupons and donations of $460. The Institute voted to donate $230 each to El Cerrito Library and to LEAP (Literacy for Every Adult Project) through the Richmond Library.

At the Annual Grand Convention held in June in Santa Clara, the new Grand President, Linda Cravalho from Hawaii was elected and has chosen Alzheimer's as the special project for this coming year. Lena Cardella is the newly elected president for Mother of Perpetual Help #159 El Cerrito for the ensuing year.

Solano

Continued from page 3

Futuristic Hairdo Pageant

This fun event is open to all professional hair stylists working out of a salon within one block of Solano Avenue. Your model must appear at the grand stand on the afternoon of the Stroll at 4 p.m. for judging. Preregistration by Sept. 1 assures that your name will be on the entry sign the model is holding. Prizes include a $100 gift basket from The Beauty Center on Solano Avenue. If you're not a stylist and just want to gawk, drop by the grand stand at 4 p.m.

New businesses on Solano

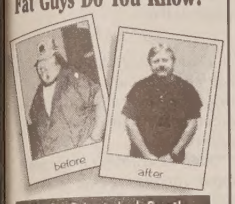
Home Wear, 1877: Audacity, 1747: Bob's Place, 1129: body Options, 1831: Gerard & Associates, 1702: Hibachi Plus, 1897: Ideas 4 elements, 1615: Maui Juice Co., 1106: Monteros Cafe, 1831: No Sweat, 1831: Orchid Florist, 1768: Origin Point, 1493: Pizza Rustica, 1585: Renee's Place, 1477: Soap Sistahs, 1797: Vino!, 1885: Walter Rasmussen Photography, 1247: World Wrapps, 1943.

Obituaries

STEWART FREEMAN EARNEST

Passed away at home in Richmond, CA, on July 12, 1997. He is the son of the late Roy T. & Dorothy Earnest of Yreka, CA. He is survived by his daughters, Cady (16) and Carolyn (8) of Richmond, CA; two sisters, Peggy Garner of Chico, CA and Sheela Steele of Spokane, WA; two nieces and two nephews - Cindy and Ben Parham of Chico, Natalie and Adam Steele of Spokane, WA.
Services were held at 4:00 PM, July 16th at his home at 3000 San Luis in Richmond. The Family requests donations be made in the Memory of Stewart Earnest to the Young Inventors Fund at the University of California, College of Engineering, Attention: Allan J. Laub, Davis, CA 95606-5294.

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Operations Supervisor and USF student

Police Reports

Old scam finds new vicitm

By Emily Lundberg

EL CERRITO — On June 26 at 12:45 p.m., on the BART path north of Portola Avenue, three 20-something males rode bikes behind an El Cerrito juvenile also riding a bike. They pushed the juvenile off his bike and threw an unidentified dark liquid at him. One of the aggressors told the other two aggressors to kill the juvenile. The two suspects chased the juvenile on foot until he lost them. The juvenile left his bicycle behind.

• On June 13 at noon, a San Francisco man cut the exterior phone line of a residence on the 5000 block of El Dorado, broke open the basement door and stole wine.

• An unknown suspect entered a residence on the 900 block of Arlington on June 13 between 7 a.m. and 11:30 p.m., through a window and stole property.

• On May 28, a checkbook was stolen from a Toyota Camry parked in an apartment parking lot on the 10900 block of San Pablo. A $900 check was later cashed in Richmond.

• On June 28 at 11:50 p.m., a Hispanic male suspect in his early 20s approached a man from London, England who was walking from Plaza BART, on Richmond Street and Lincoln Avenue, and asked him for a cigarette. The suspect then said he had a gun, hit the victim and demanded $10. The victim gave him $20, and the suspect left, joining another suspect who had been standing across the street.

• On the BART path, between Portola and Moeser, on June 29 at 2:21 a.m., an 18-20 year old male attacked a Richmond male for no apparent reason. He was not apprehended. On June 27, on the BART path at Wall Avenue, two male teenagers pushed a Richmond male off of his bike, held a knife to his chest, and demanded his money. The victim's wallet was taken during the struggle.

• On June 25, someone burned the headliner and headrest of an El Cerrito man's '85 Nissan, parked in the Plaza parking lot, while he was having dinner at the Plaza.

• On the corner of Carlson and San Diego Street on July 3, a white female in her 20s and a white male in his 60s told a Richmond woman they had won the Lotto and would give her $20,000 if she withdrew money from her own account. When she with-

See EL CERRITO, page 11

Underage drinking on Cougar Field

By K. Osborne

ALBANY — At about 1:30 a.m. on July 13 officers investigated a black '92 Lexus parked near Cougar Field. They contacted a 22-year-old Berkeley man, three 14-year-old Albany boys, one Albany girl and one Berkeley girl. Two of the Albany boys had been drinking and were arrested and released to their parents. The other three juveniles were reprimanded and released to their parents. The adult was not held.

• On the afternoon of July 13 an Albany youth reported that while riding his bike on the BART path near Washington Avenue two Hispanic male juveniles took his bike from him. He described on of the thieves as about 15 years old, 5-foot-8, with slick black hair wearing a striped T-shirt and baggy jeans. They fled north on the BART path. Police are investigating.

• On July 14 a business owner on the 900 block of Talbot reported that thieves had stolen petty cash from the cash box in the safe.

• On July 14 a resident on the 1000 block of Masonic Avenue reported that thieves had stolen an iron plant stand off his porch during the day.

• On the evening of July 14 a resident on the 1200 block of Marin Avenue reported that within the past hour thieves had stolen his red '66 Ford. The resident gave officers information on a man he believed might have been involved.

• On the morning of July 15 a resident on the 1100 block of Brighton Avenue reported that during the night thieves had broken into her gray '84 Mazda, parked in the underground parking lot, and stole her radio.

• At about 8:30 on July 15 a business owner on the 1300 block of Solano reported that while she was in a back room, thieves entered her store and stole her purse off her desk.

• On the afternoon of July 16 a resident on the 500 block of Talbot Avenue reported that during the night vandals broke into his car.

• Around 1 a.m. on July 17 officers

See ALBANY, page 11

Happy birthday Bertha Norris

Bertha Norris was born in Norway on Aug. 27, 1892. You've got it. In just over a month Bertha Norris will celebrate her 105th birthday.

She is a plucky little lady who loves to have company. Unfortunately some difficulty in putting togerher her sentences and a great deal of difficulty in hearing made our interview less than satisfactory, but we both tried, and she would have loved to chat. It showed in her eagerness to answer questions and in her bright sparkling eyes. Her son, Elmer, who has taken retirement so that he can take care of her, says that unfortunately she has few visitors, but she comes alive when one comes in.

Mrs. Norris has lovely white hair, has all her own teeth (!), and was wearing red when we met. She did look lively, and her smile was welcoming. She particularly wanted to talk about the time in her marriage when she and her family lived in Yosemite. And I found that interesting, also.

But to go on with her tale. She came to the states with her family when she was a baby, and they lived in Wisconsin. After schooling in that state, she attended nursing school in Chicago at West Suburban Hospital School for Nurses, where she and classmate, Elizabeth Catherine Andrews, Mildred Annie Nash and Reita May Bridges made up the first graduating class.

After graduation, Bertha and a fellow nurse decided to leave Oak Park and explore the country. "We wanted to see the world." So they headed west. In Seattle and Portland they took short-term nursing positions. But their travels ended in California where Bertha fell in love. They married in 1923.

Bertha says, "I tried to get in as a military nurse, but when I married I stopped working."

They moved to Yosemite where her husband worked as a mechanic for the Yosemite Park and Currie Company. He was a supervisor when he quit working there.

Their two sons, Elmre and Marvin, were born in Yosemite, and were raised there. They lived in a tent cabin which her husband built until Elmer came along, after which they moved to a two-room house on the edge of the village. They left the area when Elmer was 10 because she felt they needed a more regular school. They had to travel to Maripose by bus to go to school, which was quite a long ride. Bertha was determined that they would go to high school in an easier way. Her husband went to work for General Motors, so in 1936 they moved to this area.

Elmer says they loved living in Yosemite, especially in those days when it was not nearly as built up as it is now, and was so very beautiful.

She and her husband did do some traveling, including trips to West Canada and Guatamala.

We talked a little bit about Berthas memories of the history she has lived through in her long life. but, again, it was difficult. Said she: "Some things you remember a lot, and some things you donít think of much."

Franklin D. Roosevelt? A very good president. I voted for him. He did a lot for the people.

The Depression? Although it didn't affect them directly, "it affected everybody" she says.

The most dramatic thing she remembers is the landing on the moon. That affected her very strongly.

I suspect that if she could hear better and talk more clearly we would have had a lot more. I have noticed, however, (having interviewed at least three people over 100 years of age) that most have lived from day to day and hardly noticed how much history they were living through.

I enjoyed my time with Bertha Norris and appreciated how much her son, Elmore, helped the conversation, while staying quietly in the background.

Happy Birthday, Bertha. I am sure you will enjoy it. It is pretty clear that you enjoy every day of your very long life. And that is wonderful.

* * * * *

Over the week end I was happy to take part in two outdoor celebrations. One was the annual barbeque held by Richmond Mayor Rosemary Corbin in beautiful Miller/Knox Park. Always enjoyable, with good food, good people, lots of sun and beautiful surroundings.

The second one was the birthday celebrations of Inez and John Schuyten held on an enchanting meadow at Tilden Park. That was on Sunday, and it was overcast for the first part of the afternoon, which didn't really affect the fun at all. With three generations of family and friends, it was a very happy event. Here, too, the food was good, the company lovely, the nostalgia palpaable, and the sun came out, finally, added to the joy.

I mention these events not because they were the essence of summer, but because they brought home to me what a wealth we have here of beautiful open spaces. Miller/Knox park, on the point at Point Richmond, is on the water, is laid out for just such events as Corbin's, and makes it possible for people of all ages to enjoy themselves. Our little ones even brought their bikes this year and rode them on a flat, paved area that had originally been planted for something else.

And Tilden, of course, has so many varied areas. The one we were in was a grassy meadow partly under trees and partly in the open (they had a shaded area for eating). Other people walked through, several with dogs, who greeted all of us happily.

How lovely. What a wonderful place to live.

* * * * *

Thank you, Judy Anderson, for calling me about your Albany neighbor, Bertha Norris, and for escoting me to her home. I do appreciate it.

And, as always, I invite your input: Interesting people, events, organizations, etc. Please write me at 555 Pierce St., #443, Albany, CA 94706 or call 525-4585. My email is crgenser@aol.com.

Community Folk

By Clara Rae Genser





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BUSINESS FOCUS
by Laura Fischer

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The history and evolution of the sport is well recognized at Albany Bowl. Established in 1949 by Frank Lacy, Albany Bowl has kept up with the times and gone through significant changes dating back to 1954 when automatic pin setters were installed. Taking it a step further, they were the first bowling center in the country to test the AMF automatic scoring devices.

Albany Bowl offers over 40 leagues per season in a variety of categories from mixed, seniors, family, adult and junior. It sponsors the NBA Professional Bowlers Tour, the V.A.D.A. Youth Scholarship Tournaments and, of course, the annual Rosie Duval Tournament. Learn to Bowl lessons are available with Hall of Famer Helen Duval by appointment only.

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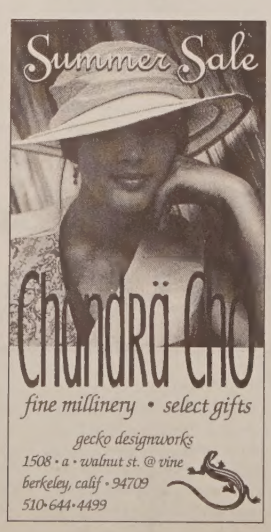
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Alta Bates

MEDICAL CENTER

July 22, 1997

To the Berkeley community:

As President and Chief Executive Officer of Alta Bates Medical Center for the past seven years, my goal has been to see that the hospital continues to provide exceptional medical services to the families of Berkeley and maintains its nearly 100-year tradition of quality health care. The hospital, city, and community have faced numerous challenges as each has grown and attempted to define its needs. Sometimes we have held different opinions as to the best course each should take. Despite these differences, I believe we share a common goal: to ensure that those in our community have access to the highest quality health care.

In recent weeks, comments have circulated in the press about Alta Bates Medical Center's commitment to its April Settlement Agreement with the city of Berkeley. Let me assure you that I have been personally involved in making certain that we comply with all aspects of this agreement. In spite of this, there was a misunderstanding with the city over one project that had already been issued a building permit. [It should be noted that this project was specifically indicated in the settlement agreement as a "project in progress" and underway since January. State inspectors who have regularly observed work in this area found it to be in compliance with permits issued, consistent with standard industry practice, and in keeping with the inspectors' interpretation of the settlement agreement.] I regret this misunderstanding and hope that we can continue the dialogue begun over these past months.

Clearly, if Alta Bates is to continue to provide the high quality care for which it is so well known, it must update and renovate its facilities. Numerous projects are now on hold while we work with the city. These projects range from emergency room access and capacity to improved intensive care nursery facilities for critically ill newborns. While these projects will have a significant impact on the health and well-being of all Berkeley residents, it is the hospital's intention to design and construct them in a way that reasonably mitigates whatever impacts they may have on neighbors.

We are pleased to have reached a point where we can discuss issues that concern our neighbors and to have our neighbors understand the challenges we face as we attempt to continue to deliver quality health care in a very unpredictable world. It is my intention to ensure that this communication continues and expands.

To this end, we recognize that as we move forward to begin the process of achieving a development agreement with the city, we understand that the Medical Center's long-term physical plans for the Ashby Campus will undergo a great deal of scrutiny and that our project will require a full environmental review. We welcome this opportunity to show the city and the community our plans and trust that through this process, the majority of residents will understand and support them, and that we will be better informed of community concerns.

To help the hospital better understand issues that concern our neighbors and other residents, and to respond to questions about hospital operations, construction, or other non-medical, non-patient care matters, we are installing a special telephone message line beginning August 1 and invite residents to call with questions and concerns. We will respond within 48 hours. The telephone number is 839-3390.

I want to emphasize again our sincere intention to work closely with the city and the community as we develop a long-term plan for the Medical Center. I am proud of our facility, our physicians, and staff, and of the care and services we provide to the public. It is my hope that over the coming year the community will better understand our role and our needs, as well as the contribution we make to Berkeley.

Sincerely,

Albert L. Greene
President and Chief Executive Officer

Cal probation aftermath

Gardner, father walk away with scratch only

y Scott Strain

BERKELEY — Does it strike one odd that in the Todd Bozeman-Cal mess that Jelani Gardner and his father, got off cot-free?

Think of it: A father accepts a ployment from a coach with the surance that the son (who already knows nothing about the rangement) will get playing me with that coach's team. hen the aforementioned playing time doesn't materialize, the father blows the whistle on the coach and the school, bringing them both down.

Commentary

I'll take "extortion," Alex, for $30,000.

Bozeman has paid. If he ever wants to get another job coaching in the NCAA in the next eight years, the school hiring him has to "show cause" why these infractions would not happen again. That will be difficult. A school has to peer into the future and decide if it wants to take a chance on Bozeman running off the rails again. Right now, Bozeman's stock is so low that even Jerry Tarkanian wouldn't touch him at Fresno State.

Cal has paid. It gets three-years probation, a postseason ban of one year, pays back the money ($54,000) it got from the 1996 NCAA Tournament; has its '94-95 record officially changed from 13-14 to 0-27; and loses two scholarships for the next two years. Big deal. Coach Ben Braun is going to rebuild this season. Chances of Cal getting an NCAA bid this next season? Not good.

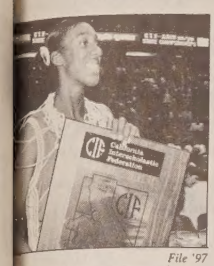
The money probably hurts a little; Cal's athletic department is in a bit of a financial bind over contract buyouts the last few years. The scholarships? Well, last season Cal was senior-heavy, so there are scholarships galore (12 over the next three years, according to one report), even with the ban.

The only senior who will be affected is Sean Marks. He won't have a chance not to make the NCAAs. For that, we are truly sorry, Sean.

With Bozeman falling on his sword in front of the NCAA infractions committee in May and Cal athletic director John Kasser excercising "institutional control" by firing Bozeman and conducting an internal investigation, it probably saved the school from department-wide sanctions and the loss of TV money. That one-two punch could have been devastating; it could have eroded Cal's athletic fortunes for years. The besmirching of the reputation of a great academic university is another story.

The tenor of the feeling at Thursday's press conference was akin to that of a doctor discussing a tumor. The good news is

See GARDNER on page 10



File '97

vaki Jackson in happier s after BHS won state title.

ackson ill not lay for al in '98

avaki Jackson, Berkeley s 6-foot-4 all-state center and Cal's top recruits, will not be o enroll at the school this fall problems with a grade during nior year.

ckson found out in June that ed missed too many classes lso had failed to complete an rtant assignment. This caused fail an English class and she nable to graduate. She must ck to high school in Septemo repeat the class.

ow both Cal and Jackson, who anked 38th in the country by Star Scouting Service, must for the 1998-99 school year e she can enroll.

was a bitter disappointment ckson, who scored 21.7 points veraged 12 rebounds a game he 29-3 state champion ojackets.

coach Marianne Stanley, who ut of town and could not be ed for comment, reportedly ssured Jackson her scholarwill still be there when she can enroll in the fall of '98. Most definitely, I learned somefrom this," Jackson was quoted ing. "I made a bad decision by oing to class. It was just my e. People make mistakes, but lso learn from them.

Javaki Jackson has learned this mistake."

st scores weren't a problem; on scored well enough on the astic Aptitude Test to attend

cording to Berkeley girls basll coach Gene Nakamura, Jackd fair warning. Berkeley High ut notices to Jackson regardthe English class and Nakamura talk with her in February.

think `senioritis' contributed e problem) but I also think it

See JACKSON on page 10

Alameda football all-stars missing eight key players

By Scott Strain

The Alameda County all-star football team is a team in transition. This year's edition has lost eight players in the last two weeks.

The Alameda Stars will play the Contra Costa all-stars in the 32nd annual Football Classic Saturday at 7 p.m. at Diablo Valley College in Pleasant Hill.

The Berkeley-Albany-El Cerrito area will be well represented on both teams. Berkeley High will have Joseph Gray and Zoltin Kent; Lamont Thompson, Donnie Davis and Antoine Lacy will represent El Cerrito, and Doug Sims is Albany's sole representative.

Alameda coach Amin Denny from Fremont High in Oakland has seen his team decimated by injuries and other commitments. His outfit has been hardest hit in the offensive line, where two of the players selected were also picked to play in the recent California-Texas All-Star Game.

> 32nd East Bay Football Classic
>
> Alameda vs. Contra Costa
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"Some dudes just didn't decide to play," said Sims, who will be at guard on offense. "I'll play defense at Laney, but they need offensive linemen. I played guard all through high school. It's no big thing."

The players who have been practicing these past weeks are anxious to play.

"I always wanted to play in it, and now I got my chance," Sims said. "I want to show what I can do."



File '96

El Cerrito's Antoine Lacy will be one of six local football stars who will be playing against Contra Costa in next Saturday's East Bay Classic at Diablo Valley College in Pleasant Hill.

"I feel that it is a compliment that we did well at our position to be picked for this game," said Gray, who will start at outside linebacker. "As seniors we did what we set out to do. As all-stars, we are recognized as being great players from our school."

Kent, who will be at wide receiver, has trouble believing the level of competition to which he has been included.

"The practices are very intense. It's like an extra step higher than we had a Berkeley High," he said. "You are playing against skilled players at every position. In high school you can practice against the second team and you got a little advantage. Here, you're playing against all first-team guys and you have to step up."

The game, which pits the best players of the two adjacent counties, has raised more than a half-million dollars in the 31 years of its existence for United Cerebral Palsy of Alameda-Contra Costa County. More money is stilled needed, says UCP executive director Karen Glatze.

Local kids qualify for Junior Olympics

BHS, St. Mary's track stars go to Baton Rouge

By Peter Mentor

Summer track comes to a head next week at the Junior Olympics in Baton Rouge, La., and for many local running clubs this has been a banner year for qualifying athletes.

The Alameda Contra Costa Athletic Club doubled its entries from last year to 24 this year in just two divisions, intermediate boys (ages 15-16) and young men (ages 17-18).

The West Side Kickers have 20 athletes, while the 3M Club boasts 29 athletes making the cut of the top three in each event. The Junior Olympics regional qualifying round was held last week at James Logan High in Union City.

Local clubs transcend school affiliations. Runners are scattered around the area in off-season allegiances to their personal clubs and private coaches.

However, when they get to Baton Rouge for the July 23-28 Junior Olympics they'll all be competing for California against the best from around the nation.



File '97 Jeff Lindquist

St. Mary's Rich Nero placed third in the 110 high hurdles to qualify for trip to Louisiana.

AC Track Club coach Alonzo Carter, who heads the McClymonds High team during the season, gathered male runners from around the area and the state in an attempt to get a solid group from California running as one club.

"We see teams from Texas and Florida running together," said Carter. "In California we're all spread out. Last year I promised myself we would go down there with a good group of kids. I put my team together with more of a concentration of older kids. I give these high school men something to do over the summer."

Young Men Division

Carter got former Skyline sprinter Jason Cooper, now playing football at the University of Oregon, to run for his 400 meter relay team in the Young Men Division along with Darrell Rideaux of Long Beach Poly, Dante Burkes of Fresno State and Aaron Bryant of Wilcox.

Cooper had to run against Skyline's state 200 meter champion Andre Ammons, who ran the relay for the West Side Striders with Daniel Smith of Oakland Tech, Johnny Smith of Berkeley High and Eugene Earl of Logan.

AC's team was winning the race, but Bryant pulled up in the race after blowing out ligaments in his knee and hamstring.

Ammons' West Side team won the race in 41.44, while Cooper's team was second in 42.03. AC Track's B relay team, which fea-

See OLYMPICS on page 10

82-year-old Berkeley man keeps on running for his life

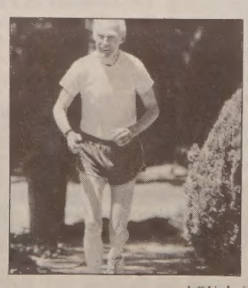
y John Gardella

You could say Tertius Chanler started running because of cessity. As a child, growing on a farm outside of Boston, e of his chores was picking up family daily mail delivery om the mail box, which was a quarter of a mile from his house.

"I just started running down the street to pick up the mail, and I guess that's how it started," Chandler, a long-time Berkeley resident, said.

Except for a 20-year period when he worked his way through the Midwest at various jobs, the 82-year-old Chandler has been running ever since.

A self-described full-time scholar, who has studied at Harvard and Cal (he has had a book published about the history of populations of major cities), Chandler jogs a minimum of one mile every day through the hills of Berkeley.



Jeff Lindquist

Tertius Chandler didn't have to worry about being health conscious. He just was.

"I'm an early riser, so I get my run in early in the morning," Chandler said. " This year I have run two 10-milers.

Chandler picked up running again for health reasons when he was 40 and he hasn't it been able to stop.

"When I was 40, I developed arthritis," he said. "I started running as a way to combat it ... But now, knowing there are other ways to alleviate the pain from an arthritic attack, I run largely for the enjoyment of the sport."

And for the competition.

Last April, Chandler raced in the Over-50 Fitness Run, sponsored by the Stanford University Medical Department. An 8K race, 320 people competed. Chandler placed second in his age group, completing the nearly five-mile run in fifty and 54 hundreds of a second. More impressively, he finished ahead of every runner in the 75-80 age group.

"My time was a minute faster than last year's," Chandler. "So while I was hoping to finish in under 50, I can't say I'm disappointed."

Chandler has always been on

See RUNNING on page 10

Olympics

Continued from page 9

tured Khalid Taylor of St. Mary's in Berkeley, was third in 42.10. The beauty of that race is all three teams go on to Junior Olympics.

Ammons won the 200 in the regional qualifier, going 21.07 to gain his first trip to the Junior Olympics.

Tim Brown of Mack and the AC club, won the 400 dash in 47.4 with his club teammate Mike Kenyon of Del Campo second at 48.3. Brown and Kenyon ran on the winning 1,600 relay team with AC teammates Howard Moore and Ward Stewart in a blistering 3:12.4.

AC's B team of Maurice Gaines (Mack), D'Marcus Williams (San Francisco City College), and Shaun Ross (Logan) took second in the race as well, running the mile in 3:17.1.

AC won the 3,200 relay as well, going 8:23 behind J. Webster (Fremont), Land Adams, Williams and Gaines. Webster also won the 800 race in 1:59.2. Rich Nero of St. Mary's placed third in the 110 hurdles and was given the pass to go as a top-three finisher.

Intermediate boys

West Side dominated the intermediate boys relays that showcased a nice blend of athletes from local schools on the same team.

Skyline runners Ricky McCoy and Humphrey Garrett joined St. Mary's runners David Bush and Paki Gordon to win the mile relay in 3:26. AC's team of took third in the relay.

Garrett led off the winning 400 relay team for West Side with Gordon, Marc Johnson (Mack) and Darnell Hammock at 42.6. McCoy was on the B team that finished second in 43.3, along with Lance Colbert (Logan), Bush and Len Clinton (Mack).

AC took second in the 3,200 relay. On that team was Leland Lemmons (Mack) Ron Tilson (Vallejo), Vernon James (Vallejo) and Adrian President (Logan) in 9:03.

Jackson

Continued from page 9

was a combination of things," Nakamura was quoted as saying. "I think maybe she was getting a little scared of college (Jackson denies that). I think her head size might have grown a little bit last season, and I think she thought things would just turn out all right."

The English class was important; it was a core class and NCAA regulations stipulate that high school seniors must complete 13 core classes by graduation.

"The NCAA doesn't waiver on that," Nakamura said. "All she needed was a `C,' but she failed the class. I'm a teacher, and as far as I am concerned, you have to earn your grades. You can't go to other teachers and try to persuade them (to be lenient).

"Athletically, she'll always do well," he continued. "She proved she was the best center in the state last year. She has athletic ability, but right now she has to concentrate on her mental and maturity growth. She took this surprisingly well. It wasn't like the end of the world. I think she'll handle it well."

Running

Continued from page 9

the move. "I dropped running starting when I was studying at Harvard," said the history and anthropology buff. "But during that time I always took morning walks. Once I ended up walking to Concord and back."

According to Chandler, his healthy-living style was inbred.

"I grew up on a farm," he said. "We didn't have to worry about being health conscious. We just were. I realized by the time I was 10 that I was a strict prohibitionist. I couldn't stand liquor. I don't drink. I don't smoke. And I was raised with a wholesome approach to work."

Does Chandler ever plan to give up his morning runs?

"I used to think I would stop when I was 70," Chandler said. "But I don't think I'll ever stop. I enjoy running. And it is the easiest way to keep healthy. I also do some push-ups."



Juan Chavez, left, and Alex Cushing broke Los Medanos swim marks in the IM and freestyle, respectively.

El Cerrito Gators' swimmers turn in 82 percent best times

A small delegation of El Cerrito Gator swimmers made a big impression at the recent East County Invitational swim meet at Los Medanos College in Pittsburg. Attending the meet for the first time, 34 Gators competed largely in the "A" division, turning in 82 percent best times.

Three pool records were broken by Gator swimmers. Alex Cushing achieved the fastest 8-and-under boys freestyle and Individual Medley times ever at the pool, as did Juan Chavez in the 13-14 boys 50 back.

Other impressive swims came for Belen Bohan, Erin Carr, Amy Chen, Monica Cumming, Blake Cushing, Anne Marie and Aurora Darrow, Nicole and Natalie Focht, Nico and Isa Guardlabene, Carrie Guilfoyle, Rebecca Habdas, Basha Hackett, Jenya Jawad, Gwyn Kelly, Shen Liu, Eric and Bonnie Lucero, Bonnie McPherson, Caitlin and Harmony Murphy, Tangni Nietschman, Holly Nishimura, Casey Osbon, Rebecca Parsa, Cody Ramin, Tommy Sakrejda, Dimphy Sasse, Matthew Wong, Carles and Lena Wu, Alice Zang, and Edan and Goor Zwick.

The Gators will continue to make their mark on the local swimming community at the West County Invitational in August.

Gardner

Continued from page 9

that the tumor is benign. The bad news is that it has to come out anyway.

So Cal and Bozeman have once again learned a lesson that the UNLVs, SMUs and Kentuckys learned long ago — don't screw around with the NCAA. It never works and the stigma of punishment can take years to wear off.

Which brings us back to Gardner and his father. How do they pay? What kind of message was sent when a couple of the perpetrators walked? "Gee, sorry for all the trouble we caused. We demanded the money but you didn't have to offer it."

Kasser called it "a flaw in the system." Gardner loses a year of eligibility and gets to go to one of the most attractive colleges (Pepperdine) on the West Coast. It is located in Malibu. 'Nuff said. If Ge... the Pac-10 player some w... he wasn't, then the West C... ference may be just the ti...

This whole sordid episo... worth it to Gardner, it was... to Bozeman, it wasn't wor... $30,000. Blood money.

Here's hoping Bozema... assistant's job with the V and... zlies of the NBA. The man h... a living and he is a great judg...

"(Cal) can say whatever... to say about me," Tom ... Jelani's father, was quoted... "but they can't just say... victim in this. The only rea... Jelani. He didn't know w... was going on and I jeopa... career by going to the NC... like a train wreck. nobody ... good about this."

In this case, father rea... know best.

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ew member — Cobwebs ollectible and Gifts

bany native Adele Nickoley, r and operator of Cobwebs, a ctibles gift shop located directly d Sister's Collectibles at 1220 ano Ave., offers a large selec- of hard to find and unusual items, of which she makes. One may difficult to select from her ade red heel sock dolls due to ge variety. Adele's Popeye and Owl sock dolls are very popular demand.

oking past the dolls, shoppers find hair crunchies, ceramics, s, wind chimes and barbecue ent. For barbecuing, Adele wine soaked barbecue chips, ed herb rubs for tasty meats itronella oils for outdoor lan- There is something for every- even for the person who seems ave everything." The store is Wednesday through Saturday, m. to 5:30 p.m. For inquiries, 525-0948.

assic/Vintage Auto Show pplications are available for the y Sixth Annual Classic/Vin- Auto Show at the Albany Cham- Commerce office, 1108 Solano Ave.

The show is scheduled for Saturday, Aug. 16, 11 a.m. to 4 p.m., on the Key Route Strip between Portland and Solano Avenues.

Owners of any special interest vehicle are invited to exhibit their "pride and joy" at the annual show which is traditionally "just for fun." There is no entrance fee and no judging.

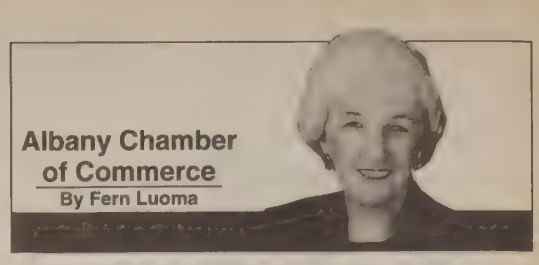
The show will be featured in a special tabloid inserted in Hills Newspapers, Thursday Aug. 14. There will be a refreshment booth and an astro jump for the children. The Chamber office is open weekdays from 10 a.m. - 5 p.m. Call 525-1771.

Chamber installation dinner

Albany Chamber of Commerce members and guests gathered last week at the Casablanca Banquet room to celebrate the election of new officers and board of director's members. Ray Grassi was installed by master of ceremonies, account executive for Hills Newspapers, Ginny Prior. Grassi is beginning his second term as president. Others installed were Christine Forristall of Mechanics Bank, first vice president; Edward Elliot, realtor, second vice president; Bob Gordon, owner of Gordon's Piano Shop, third vice president; Elisabeth Bell, retired from Bank of America, treasurer; Alan Caruso of Al Caruso Insurance Agency, Mike Somers, real estate broker at K&S Company and Bob Brensel, owner Solano Avenue Pharmacy were installed as new board of directors. Unexpired terms for board members included Ray Anderson, Estate Sales and owner of the R. H. Anderson Publishing Company; Sandy Ashley, owner of Design-A-Sign; Jerome Blank, Jerome Blank Realty; Amelia Chellew, manager of Sumitomo Bank; Shirley Fudge-Mueller, PG&E Marketing Department; William Johnson attorney; Ruby McDaniels, manager of Century Cable of Albany; Terrie Mengel, Golden Gate Fields group sales; John Nakamura, owner of Albany Ford and Joe Sio, owner of Joe Sio Chevrolet.



Adele Nickoley is owner and operator of the gift shop Cobwebs.



Guest speaker was Ann Ritzma, assistant to Albany's City Administrator Daren Fields, spoke on the update on the Solano Avenue Work Program, the San Pablo Avenue Vision Plan and on the redevelopment area on Cleveland Avenue. She said that after the replacement of the sewer on Solano Avenue next winter and spring, there will be sidewalk replacements with benches and new lighting, putting the Avenue back together to make Solano Avenue the most attractive area for pedestrian traffic. For San Pablo Avenue there will be upgrading of facades and the "opening up of windows" and new businesses.

President Grassi spoke on his last year as president and commended the board of directors and the city for working toward improvements for the city for the near future.

The next Chamber event is the Sixth Annual Classic/Vintage Auto Show, Saturday Aug. 16.

El Cerrito

Continued from page 6

drew $9,000, the man and woman somehow switched what was supposed to be their $20,000 (but was not) with the victim's $9,000 and fled.

• On July 3, a juvenile living on the 400 block of Colusa was shooting B.B.s with a slingshot in his yard. Some of them went over the gate of his yard, damaging five windows in a nearby doctors' office.

• An '87 Chevy Celebrity was stolen from the 2000 block of Harper Street on July 6. A '87 Ford truck was stolen from the 5900 block of Gill on July 3.

• An unknown suspect stole about 40 CDs from a residence on the 6500 block of Manila on between July 4 and 6. Nothing else was taken and the point of entry was unknown.

• Someone threw a beer bottle through the front window of a residence on the 5200 block of School Street between July 4 and 5.

• A cellular phone was stolen from a vehicle parked at Kragen Auto Supply on June 39. Another cellular phone was stolen from a vehicle parked on the 400 block of Everett Street.

• On July 7 at the El Cerrito Plaza, when police investigated a report of indecent exposure, they apprehended a man who fit the description of a suspect also wanted for assault to commit rape.

• There were three reported cases of domestic violence.

• On the BART path between Eureka and Lincoln on July 2, a 16-17 year old male knocked a juvenile off his bike, attempted to take the bike, but finally fled down the BART path.

Albany

Continued from page 6

responded to a disturbance at a bar on the 700 block of San Pablo. They found four Berkeley men, ages 18 and 19e, who were fighting. They were charged with assault and battery and minors being in possession of alcohol. Two were released to their parents with a Notice to Appear and two were cited and released.

• On July 17 a business owner on the 1500 block of Solano reported someone broke into her car and stolen her cellular phone. A witness described the thief as a tall white male.

• On the evening of July 17 a resident on the 1400 block of Portland Avenue reported that an Asian male juvenile and a black male juvenile grabbed him and stole his bike. They then left a bike behind as they fled. Police are investigating.

• On the morning of July 18 a resident on the 500 block of Talbot Avenue reported that her '81 Toyota had been stolen during the night.

• At about 8 p.m. on July 18 officers responded to reports of fighting and yelling at a neighbor's house. Officers arrested a 33-year-old Novato man for domestic violence.

At the request of the Police Chief the following list has been changed to more accurately report on civil and domestic calls:

During the week of July 13 officers fingerprinted eight people at their request, towed three cars, responded to 23 false alarms, attended to eight lost or deceased animals, assisted nine people who were locked out of their house or car, and responded to one report of a barking dog.Officers intervened in 14 civil disturbances, four domestic disputes and 32 civil assists.

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Martin Snapp

The Second Time Around: Lisette van Vliet and Victor Libet were sweethearts at El Cerrito High back in the early '80s. But you know how young love is: They broke up and went on to other loves, as well as adventures that took them all over the world (including Australia, where Lisette acquired a delightful Aussie accent which she has to this day).

But true love cannot be denied, and four years ago they fell for each other all over again. They're tying the knot August 7 at Tilden Park.

But instead of wedding presents, they're asking their friends to make donations to the Alliance for the Mentally Ill of Contra Costa or the National Alliance for Research on Schizophrenia and Depression.

Reason: The bride knows all too well about the ravages of schizophrenia, because her sister is a victim of the disease.

"It's the most insidious of all disabilities," says Lisette. "If you're blind or deaf, your mind can tell you what the problem is, and you can take steps to compensate. But when your emotions are messed up, you literally don't know what hit you." Add to this the social stigma. Despite the fact that depression crops up in more families than we'd like to admit, it's practically the last taboo.

It's chic to use whips and chains, but God forbid you should ever admit you're depressed. People look at you like it's a character flaw.

A lot of this prejudice comes from ignorance. I ought to know. Ten years ago, I got a request to publicize a fund-raiser for a local schizophrenia organization, and I made this dumb joke: "I don't know, I'm of two minds about it." A few psychiatrists wrote in to explain the difference between "schizoid" — which is having a split personality — and "schizophrenia," which is something far more unpleasant. But I didn't give it much thought.

Then, a few years later, I met a guy who had schizophrenia. He was brilliant — he taught math at Cal — but he was helpless to combat his disease, which (among other things) convinced him that the CIA was controlling him through tiny radio transmitters in his fillings. He was smart enough to know how crazy that sounded, but he couldn't help feeling it, just the same. He was in terrible, unrelenting pain.

So in his memory — and in honor of the bride and groom — here are the two addresses, in case any of this rings a bell with you and you'd like to make a donation, too: Alliance for the Mentally Ill of Contra Costa, P.O. Box 4695, Walnut Creek, 94596-0695; National Alliance for Research on Schizophrenia and Depression, 60 Cutter Mill Rd. #404, Great Neck, NY 10021-3196.

• • •

Blond On Blond: Harrumph! I'm in another one of my grumpy-old-man moods again. I was eyeing the magazines in the checkout line at Andronico's last week when I spotted Time and Newsweek, side by side.

Time's cover was a photo of a pretty young blond singer named Jewel.

Newsweek displayed an equally pretty, equally young, equally blond model brandishing an expensive-looking cigar, publicizing the cover story about the latest yuppie fad: smoking stogies.

Jewel? Cigars? Those kind of stories belong in People. I remember when Time and Newsweek covered government figures and business people and labor leaders and scientists and writers and other people who actually made a difference.

And it's no better on television. When was the last time you watched Brokaw or Rather or Jennings? Nowadays, they're all running stories that would make Geraldo blush.

There are many alarming trends in the news business these days, but the most alarming of all is the utter domination of the bottom line. It's not enough that a newspaper, a magazine, or the news division of a network turn a profit. It has to maximize that profit, to please the corporate stockholders. And that means appealing to the lowest possible common denominator.

Goodbye, Walter Cronkite. Hello, Jerry Springer.

• • •

Stepping Up: I'll bet you're wondering how I could praise the new Capitol Steps show at the same time that the Chronicle reviewer trashed it.

Well, I'm right and he's wrong.

To tell the truth, I'd never heard of this guy before; so I did some checking and found out that he's the Chronicle's dance critic! How that makes him an expert on satirical political musicals is beyond me.

I'm also puzzled about what show he actually saw, because from what I could tell, the audience was rolling in the aisles.

But the unfortunate fact of life is that the Pink Sheet has a disproportionate share of power around here. And because this guy wasn't hip enough to get the Capitol Steps' jokes, there's a real danger that a lot of people will miss out on all the fun.

Look, the Capitol Steps got raves in Washington and raves in New York. And they're getting raves from everyone else here, including me.

Who are you going to believe? Us or the Little Man?

•

Martin Snapp's column appears every Thursday in The Journal. Write him c/o Hills Newspapers, 2936 Domingo Ave., Berkeley 94705, phone (510) 273-9039, or e-mail Catman1@creative.net

Smooth

Continued from front page

stained from the council's 3-1 vote, with Mayor Bob Good opposed, approving the lease. "We didn't do what we needed to do to flesh (the site selection) process out," Mast said, adding that he hopes the forum will represent a "proactive" approach to whatever problems might arise in that a group will already be in place to deal with them.

"I think the idea is that its another area of communication," said Council member Jon Ely.

Reluctance by board

According to Grossman, who, like a number of persons in the community, felt the process which yielded the park as a temporary site went "too fast the first time around," the forum would not attempt to tell the district what it can and cannot do but rather serve as a place where "everyone who uses the park can get together." Though the council had little to say about the matter, approving the forum unanimously and appointing Councilmember Peggy Thomsen to represent the city, the school board pondered the issue for more than an hour, with only McManus speaking in favor.

After Cain kicked off the meeting by calling the suggestion "a bit out of line" and Skinner saying she could not ask district staff to attend another set of meetings, McManus pointed out that the site selection process has to move rapidly so that portable classrooms would be in place in time for the first day of school in September.

Grossman then pitched the plan from the city's point of view, saying, "We know that Memorial Park is in many ways the heart of the city. What happens in the park becomes a city issue very quickly.

"This is a vehicle not for oversight, not for regulation, but to increase understanding and collaboration," he said.

Cain, however was not swayed. "I think what we're telling you is that we're unwilling to engage in the way your model is set up because it doesn't suit our needs," he said. As for communication, Cain said he tried to present the Park and Recreation Commission with the information commissioners later claimed they did not receive, but was greeted with "nastiness" on the part of the commission's chair, Matt Rinaldi, who also spoke adamantly against the lease at the meeting where the City Council approved it.

"We were trying to communicate and, in essence, the city was not. In terms of communication, I think the city's got to get its act together," Cain said. Another example communication breakdown on the city's some have pointed to part occurred when Mast, at the meeting where the lease was approved, discovered the commission's unanimous vote for the first time and asked why he was not informed of the move earlier.

The forum idea did find a somewhat warmer reception with McManus, though, who volunteered to represent the board and suggested that "unorganized users," such as the numerous parents who bring young children to the park, as well as staff members from the high school, be included.

As the forum was a discussion item and not the board's to approve or deny, the board then heard comments from two members of the public, one of whom urged that lights in the park's tennis c... be left on until 11 p.m. for safety reasons, and... Karen Olsen, who asked that the district... meetings be made open to the public.

"Everything that the School Board does is... city, and everything that happens in the City... affects the School Board," Olsen said.

After the meeting, both Cain and Skinner re... their position. Cain sayid the suggestion wa... the commission's charge and Skinner that ot... are already in place to deal with whatever... might arise.

"I don't think that all of the people on th... always understand the time constraints we'r... Skinner said, adding that, "If Ed's willing... that's great. Bon Appetit."

McManus called the forum "a good ... reiterated board members' concerns about ... cation between the commission and the City ... "It's pretty much a go as far as I'm concerned ... Also, as far as the apparent bad blood that ... between Rinaldi and Cain, who have disag... other issues in the past, McManus said, "Bot... can be fairly bull-headed at times."

As planned, the forum will not begin meet... fall, when members from both the school ... body and staff can be appointed. According to ... Superintendent Dale Hudson, while many d... as what will become of the courtyard wh... school students currently gather during lunch... remain to be worked out, the district is hoping ... the temporary school erected by Sept. 1, a wee... the first day of school.

Era

Continued from front page

thereafter arrested.

"I'm certainly gleeful that that location is no longer going to be a continuing problem for this community," said Police Chief Larry Murdo, who pointed to closure of the motel early last year as a large factor in a subsequent 12 percent drop in crime citywide.

Sgt. Richard Haugner, a 26-year veteran of the force who *The Journal* invited to take a few whacks of his own with a ferocious, industrial-sized sledgehammer, said the motel was "already going downhill" when he joined the force in 1971.

"There wasn't a night we didn't go down there," said Haugner, who added drug overdoses, shootings and domestic disputes to the already hefty list of crimes committed on the site. "We had everything down there. It was one of the worst motels in the East Bay."

Though ownership of the motel changed at least once since the 1970s, the character of the place, it seemed, remained constant. After numerous warnings to the most recent owner and a series of drug stings conducted by the police department, the owner's use permit was revoked in 1995, and the Villa closed its doors for good around New Year's Day, 1996.

Since then, the city loaned RCD $110,000, not payable for 30 years, to build a 16-unit affordable housing complex. Though the deal appeared to be done, escrow did not close on the property until recently, a finale delayed in part, according to Gardner, because of an Internal Revenue Service lien against the previous owner.

The project is not entirely out of the woods yet. According to Project Manager Vanessa Dandridge, RCD has yet to receive the state tax credit allocations which will allow the non-profit developer to seek a private source of funding for construction. The credits, provided through a lottery system, would allow RCD to sell 99 percent of the project to a private source which, though it would be the majority owner, would have no control over the future housing complex, which would be run by RCD.



Greg Hugunin

Heavy machinery did the bulk of demolition.

The next tax credit lottery will take place in August, Dandridge said. If RCD is unsuccessful a second time, the non-profit developer could seek other funding sources which, though they would render the complex less affordable, would still allow housing to be built of the site of the former motel.

If all goes well, rents will range from $181 per month for a one-bedroom apartment to $550 for three bedrooms, and construction will begin next spring.

"We're confident we'll be able to assemble some financing for the project," Dandridge said.

For now, most familiar with the motel seemed pleased with the simple fact that, as a massive back-hoe type machine began reducing the structure to piles of wood, drywall and pipes, an era had come to an end. For good.

Death

Continued from front page

Cadwallader, adding, "She is a good mother, ... her best. I know she was very concerned about ... At that age kids can be very cruel. I understa... (the daughter) didn't go to school."

Another neighbor said that because of her ... stances the mother didn't have the financial m... to put her daughter in an obesity clinic.

The girl, who did not return to school after f... the sixth grade at Fairmount Elementary in Pl... refused to have medical for a number of years, ... ing to the district attorney's office.

A medical examiner determined that Ch... death in November was due to congestive hear... due to morbid obesity.

Baker said allowing Christina to overeat w... part of Marlene Corrigan's negligence.

He said Corrigan should have sought some ... medical care for her daughter, whom authori... lieve spent the last several months of her life ... living room floor in urine and feces, suffering fr... sores.

Baker said Christina hadn't seen a doctor for ... years.

Baker said Christina was too heavy for Cor... pick up and take to a doctor, but Corrigan shou... sought in-home health care or called 911 for h...

Christina dropped out of school after finishi... grade in June 1995.

Corrigan, a federal employee who works ... Francisco, is scheduled to be arraigned in Contra ... County Municipal Court on Aug. 7.

Mixed

Continued from front page

and citation of the redevelopment housing requirement does not quell the outcry.

Under the current El Cerrito Plaza proposal, 205 multi-family residential units will go on 6 acres at the eastern end of the site, against Cerrito Creek.

Twenty-five percent of the housing would be two-story townhouses at a density of 15 units/acre, lying along a new onsite street (an extension of Talbot Avenue) and facing the retail development. The remaining residences would be built to the east between the townhouses and the BART tracks at a density of 40 units/acre, and would be up to 50 feet in height, or 3-4 stories above parking.

Community Development Manager Gerry Raycraft says the housing makes the economics work better. "This is a 30-acre site," he said. "That is a big chunk of land and, from a land-use standpoint, because of BART and because it does not have a freeway directly in front of it like a solely retail project might, we put housing on it.

"Either you take a 30-acre site, put just retail on it and have it struggle, or you have retail with a residential component and it is vibrant," he said.

The Plaza draft EIR cites the city's general plan, stating "implementation of the housing component of the project would assist the City of El Cerrito in meeting its fair share of regional housing needs and be consistent with the City's Housing Element of the General Plan."

A "Citizens for Plaza Revitalization Response to the Plaza Draft EIR" took issue with this. Their statement reads, "The Draft EIR must also explain how the El Cerrito Redevelopment Project's conversion to residential use and its reduction of commercial space is in keeping with the El Cerrito General Plan. Nowhere in the El Cerrito General Plan ... is there mention of the intended 'new uses' outlined in the Draft EIR or their having preference over the El Cerrito Plaza's designated commercial/retail character."

This response also states that the Citizens for Plaza Revitalization (CPR) talked to area real estate agents about the demand for housing. "CPR discovered that the market is essentially flat in most areas of El Cerrito, except in the Mira Vista area of single family homes," it stated.

In contrast to the real estate agents CPR spoke to, the agents *The Journal* spoke to were less agreed on the flatness of the El Cerrito housing market and less agreed on the feasibility of Plaza housing.

The Journal first spoke with Franca Tallerico, a real estate agent at Locators Realty.

She agrees with CPR about favoring El Cerrito Plaza's designated commercial/retail character over residential.

"The Plaza should be redeveloped as a shopping area," she said. She pointed at the lack of "nice" shopping areas in El Cerrito and said the city is already building a lot of housing on San Pablo, which is commercial.

El Cerritans go out of town to shop, she said, "so we put our money into other cities." As for the claim to low- and moderate-income housing, all the units the city is building are fairly expensive to live in, she said.

The market everywhere is picking up, she said, and accordingly houses in El Cerrito are selling. But you can't count on the market being this good for long, let alone by when the new housing is built. "Sometimes rentals in El Cerrito sat for months. If we did not have enough housing, they would have rented."

Cheremay Sutton, an agent at Mason McDuffie, has a very different opinion. Not only does she think housing will work, "I think it's a great idea," she said. Although she said she wouldn't want to see units right along San Pablo, the whole area right along BART is residential, and a lot of people like that area. "El Cerrito is hot right now," she said. "El Cerrito is the place to be. It has BART and freeway access." Yes, she even thought it would work with the movie theater next to it.

Jack Burns, an agent at Security Pacific, also said he thinks multi-use works.

Look at some areas in Berkeley, he said, and you'll see the successes. And, yes, he does think there is a market for that type of housing.

Mixed-use development may be a new concept for the Bay Area, but it has worked other places, he said. NorthStar Ski Resort, he pointed out, used mixed-use development successfully over 20 years ago with condos over ski supply shops and restaurants.

"It think with good businesses nearby and with the proximity to BART, it can really work," Burns said. Of course, he said, Del Norte Place is not doing so well, but he thinks if the Plaza is done "right," it will work.

Jeffrey Wright of Wright Realtors said he has mixed emotions about it.

There are two ways to look at it, he said. From the perspective of the housing component, he thinks there is a strong market for it. The market is good in El Cerrito, and its proximity to BART is a plus.

"But from the standpoint of generating net tax dollars from commercially-zoned land for the City's coffers, it's another thing entirely," Wright said. He would like to see the money go to the general fund. T... needs money, he said, and it behooves elected o... to generate tax dollars for the City.

Because El Cerrito has no land for industry, ... added, the general fund comes from sales t... property tax. Commercial land is more valua... pointed out. So converting prime commercial l... residentially-zoned land does not make sense ... of the city's finances. He also pointed at the city ... record for not balancing the incentives they ... developers with the money they make back.

Wellington Chang of Continental Real Estate ... ker reacted strongly against the notion of h... saying loudly, "Where did they come up with ... crazy idea? I think the City of El Cerrito interfer... much with the business community."

He does not think people will want to shop ri... to high-density housing. And people who ow... rounding property do not want high-density ... units nearby, he said. "Tell the developer their ... idea is going to lose money and devalue property ... Cerrito and Albany," Chang said.

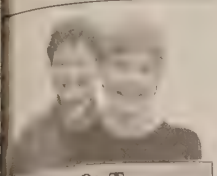
On the other hand, Todd Hodson of Marvin ... said he thinks the Plaza Redevelopment is the ... thing El Cerrito can do for itself, including the ho...

He thinks people who connect residential wi... gestion are "missing the boat," because people ... live right next to BART won't use their cars as ... As for Plaza shoppers, even if they get off BART ... in their cars and go home, if, in between BART ... their car, they do all the things they would do after ... go home — go out to dinner, go shopping, ... laundry — at the Plaza, they will save that ex... trip.

The worries about lowering the adjacent pro... values with the housing are off base, Hodson sa... values of adjacent properties are already impair... their proximity to BART, Hodson said, and some ... values may increase because the Plaza housing ... serve as a buffer between BART and the pro... There is already a lot of high density housing ... area, he pointed out.

If they plopped a Walmart in there, as was pro... some time ago, it would kill all the Plaza ... Hodson maintained.

"I think this way it is short-term pain for long ... gain. Places like Fourth Street or Solano, com... places people can walk to, bring property value... The Fairmount area where our offices are, is one ... hottest areas in El Cerrito for precisely that re... because it is close to Solano," said Hodson.



TARPOFF & TALBERT

Number 204 in a series of true experiences in real estate.

Creepy creatures and creeks

For the last couple of weeks I've been vacuuming ants out of the refrigerator. Every day we go to my apartment I own and we turn on the Electrolux and suck up the ants. They are mostly cold, dead ants. Some are still, very slowly, moving.

There are no paths of ants traveling toward the refrigerator. These ants seem to be walking from the freezer from somewhere inside the refrigerator walls. In the many years I have owned the apartment and various refrigerators, nothing like this has ever happened and I am at a loss as to what to do.

After the last tenant moved out in the beginning of June, I had the floors refinished. The floor people unplugged the refrigerator for a week or so; then it was plugged back in and cleaned. There were no ants in sight.

But when new tenants took over, they reported that there were ants in the freezer. "Ants in the freezer?" I asked. "How many? Are they dead?"

There were quite a lot of ants, and although we continued to remove them, there were always more. I called an appliance repairman. He said he'd never seen anything like it but he figured there must be a finite number of ants. Why not just keep slurping them out? It shouldn't take long to get rid of them all.

My tenants have been patient but they'd like to move into the apartment. With things as they are, they don't want to bring in any food. I hate to have to throw away a perfectly good refrigerator but it looks like that's the solution. What a strange situation.

At least it isn't bees. Years ago the client of an agent I know had bees in her wall. I think she heard noises in the wall behind her stove.

She called someone to investigate and they found a lot of bees and a great deal of honey. They had to take down part of the wall to get the honey out. The woman bottled the honey up and gave it to her friends for Christmas.

Anet had opossums at her house. We work out of Anet's house and a few years ago we noticed something smelly. Some days it was strong; other days not so bad but it kept on. We cleaned and aired out the house. Still the smell stayed.

Finally we called the pest trapper man. He crawled underneath the house and found a mother opossum and her babies, all dead, which he removed. (What a job.)

About a year ago I had termites in my living room. There is a basement area under my living room and the fireplace chimney goes through both floors. Subterranean termites (the kind that live under the ground) had chosen the chimney's surface as their home. They built straight up into my living space — and gave me the creeps.

I didn't actually see the termites themselves, didn't know they were termites because they were inside their brown tubes. But I knew something alive was going on because the tubes were slowly multiplying. I'd see them attached to the brick chimney, sweep them down; a week or so later there would be new ones.

Termites had chosen my chimney as their home, building into my living space and giving me the creeps.

I called John McDonald at Mitts Termite to come and look. "Subterranean termites," he said quite mildly.

Gad. "But John, these walls were completely rebuilt a couple of years ago," I said. "Torn back

See TARPOFF, page 14

Rates remain steady across the board

On July 17 the Federal Home Loan Mortgage Corporation's (Freddie Mac) Primary Mortgage Market Survey showed that the nationwide average for the 30-year fixed-rate mortgage remained unchanged from last week's average of 7.47 percent.

A the end of the third week of July 1996, the 30-year fixed rate mortgage stood at 8.23 percent.

The average start rate for the one-year Treasury-indexed adjustable rate mortgages (ARMS) rose just 2 basis points to 5.55 percent from last week's average of 5.53 percent. A year ago the one-year ARM stood at 5.97 percent. This week's average for 15-year fixed-rate mortgages, a popular option in the refinance market, is 7.01 percent — like the 30-year fixed unchanged from last week's average. This time last year this rate was 7.76 percent. "The affordability of interest rates continues to fuel the robust housing market," said Freddie Mac Deputy Chief Economist Frank Nothaft.

"As evidence of this, the Commerce Department just released figures that show new home sales were up in June by 4.8 percent. Given the existing economic conditions, we are confident interest rates will stay favorable at least through the summer months."

This year Freddie Mac celebrates the 26th consecutive year of the Primary Mortgage Market Survey having tracked mortgage interest rates since 1971.

Freddie Mac is a stockholder-owned corporation chartered by Congress in 1970 to create a continuous flow of funds to mortgage lenders.

The organization supplies lenders with the money to make mortgages and then packages these mortgages into marketable securities.

In this way Freddie Mac sustains a stable mortgage credit system and reduces the mort-

See RATES, page 22

COLDWELL BANKER

THE PREMIER REAL ESTATE COMPANY

SINCE 1906

FIRST TIME OPEN

1750 TRESTLE GLEN RD. - Spacious Piedmont Home - Well maint 4BD/3BA with good indoor/ outdoor living, remod kit/fam rm, large rec rm, 2-car gar, master suite. **JOAN ALFORD.....$549,000**

5132 CORONADO - Rockridge Home - Traditional 3BD/1BA bungalow with large eat-in kitchen. Sunny rear yard. Walking distance to College Ave. shopping. **MICHAEL THOMPSON....$275,000**

5256 JAMES AVE. - New Rockridge Listing - Great starter 2BD/1BA plus extra room upstairs. Delightful street, walk to BART, College Ave. shops. Formal DR, hdwd floors. **DON COELHO.....$245,000**

OPEN SUNDAY 2:00 – 4:30 PM

1188 SUNNYHILLS RD	MONTCLAIR	3BD/2BA	$479,000	DIAN HYMER
4656 FAIR AVE	OAKLAND HILLS	5BD/2BA	$299,500	RUTH LOCKHART
4335 BRIAR CLIFF RD	SEQUOIA HILLS	2BD/1.5BA	$259,500	NORM ROBINOW
21 STAUFFER COURT	REDWOOD HEIGHTS	3BD/1.5BA	$259,000	ADRIANA GIACOMELLI
4677 MORAGA AVE	MONTCLAIR	3BD/2BA	$255,000	VICKY FAULK
4014 WOODRUFF AVE	GLENVIEW	2+BD	$249,000	DELL M. ORR

BY APPOINTMENT • 339-1174

OAKLAND ★ MONTCLAIR ★ PIEDMONT ★ ALAMEDA

POOLSIDE AFTERNOON!.....$1,500,000
Sunny 1+ acre estate has rural ambiance and easy commute. Gated, 5+BD/4+BA, guest cottage plus more! Ruth Lockhart

BERKELEY - JUST LISTED!.....$998,000
Magnificent Berkeley craftsman. 4 stories, 7BD/5BA, ballroom, formal dining, 2 kitchens, sunrooms, Golden Gate view & more! Lynne Bantle

ULTIMATE PRIVACY.....$750,000
Very private, secluded, dramatic home. Spectacular views, security gate, pool & game room. Sauna, gym and more, much more. Don Coelho

3 BRIDGE VIEW!.....$589,000
Spectacular home (3 years old). 3 bridge view from all levels. 5BD/4.5BA, fam room ++ decks, granite, hardwood floors and 3-car garage. Ken MacDonald

UPPER ROCKRIDGE.....$479,000
Updated California Ranch with hill & Bay views. Spacious indoor and outdoor living. Updated kitchen. 3BD/2BA. Michael Thompson

CONTRACTOR'S DELIGHT!.....$408,000
Charming 4BD/3BA Normandy style home in desirable Crocker Highlands location. Great potential for enterprising buyer. Dian Hymer

OAKMORE FIXER.....$320,000
Fantastic view of City and Bay from living & dining rooms, master bedroom, family room & office. 3+BD/2+BA and 2 fireplaces. Ruth Lockhart

MONTCLAIR.....$259,000
Bright contemporary with vaulted ceilings. Bask in sun on deck off living rm. Creekside setting. Huge rec/fam rm. Fenced front garden with lawn, level-in from 2-car gar. 2BD/2BA. Ruby Ng/Karen Lum

GLENVIEW LISTING.....$249,000
Charming 3BD/2BA, updated kitchen & baths, plumbing & heating. Choice Glenview street. Hurry!! Don Coelho

PIEDMONT AVE. AREA.....$239,000
Newer 4BD/2.5BA 2-story home with kitchen/ family room opening to deck and level sunny yard. Walk to shops. Dian Hymer

PIEDMONT AVENUE.....$229,000
Walk to shopping, darling 2BD/1BA deluxe with remodeled kitchen, sunny deck, large yard. Move right in! Vicky Faulk

MONTCLAIR FIXER.....$209,000
Fab potential! Fixer upper w/canyon & Bay view, 2BD/1BA + separate 1BD/1BA. Put in sweat equity and reap benefits. Dell Orr

VIEW-T-FUL!.....$200,000
Large lot (approx. .8 of acre) with sweeping views of city, Bay, bridges and canyon. Upper Oakmore location. Joan Alford

OAKLAND HILLS.....$169,000
Great neighborhood, nice house, Bay view and beautiful landscaped yard. Bonus room could be 3rd bedroom. 2+BD/1BA. Ruth Lockhart

GLENVIEW.....$165,000
Great place to start! Large sunny rms with new carpet & fresh paint. Lg level lot with garage & wkshp. Property backs up to city park! George Karsant

MAXWELL PARK.....$154,900
This home is a pleasing blend of original charm and tasteful updating, so rarely found at this price. Kevin McMullen

CONDO WITH CLASS!.....$149,500
1997 remodel tile, hardwood floors in kitchen, bonus room, in-unit laundry, fireplace, storage, top floor or garden unit. 2BD/1+BA. Donna Conroy

TURNKEY HOUSE!.....$145,000
Charming 2 bedroom starter in Dimond district. Fruit trees in sunny yard. Ken MacDonald

GREAT LOCATION.....$85,000
Quiet residential street near Rose Garden. Newly decorated, light, bright with even S.F. view. 1BD/1BA. Marilyn Bremser

BUILDER'S BEST!.....$75,000
Lovely upslope lot with majestic oaks, gentle slope after initial cut, canyon view, utilities at the street. Vicky Faulk

OPEN SUNDAY 2:00 – 4:30 PM

101 MONTROSE	BERKELEY	4+BR/2+BA	$569,000	KIM MARIENTHAL
2906 FOREST	BERKELEY	4++BR/4.5BA	$529,000	CANDACE HYDE-WANG
1172 MILLER	BERKELEY	3+BR/2BA	$439,000	CHERYL CAHN
450 ARLINGTON	BERKELEY	3BR/2BA	$289,000	RITA ZWERDLING
2515 HILGARD #2	BERKELEY	2BR/2BA	$248,000	GABY OLANDER
773 NEILSON	BERKELEY	2BR/1BA	$219,000	CHRIS COHN
2615 BENVENUE #B	BERKELEY	1BR/1BA	$155,000	THE LONGS
1814 BLAKE #3	BERKELEY	1BR/1BA	$ 99,000	LORRI ARAZI
1020 MASONIC	ALBANY	2BR/1BA	$188,000	JANE ISHIBASHI
904 CURTIS	ALBANY	3BR/1BA	$269,000	KIM CLEVELAND
733 SAN CARLOS	ALBANY	2BR/1BA	$229,000	GILDA WALDMAN
176 ARDMORE	KENSINGTON	3+BR/2BA	$450,000	MAMOOD MOKTARI
5400 MOUNTAIN BLVD #210	OAKLAND	2BR/2BA	$138,000	DAVE MOSS

BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

BERKELEY HILLS CHALET STYLE CONTEMPORARY.....$785,000
Carmel setting, Bay views, stunning architectural charm inside and out! Full of sunlight, beautifully detailed, soaring ceilings, FDR, gorgeous kitchen. Glass doors open to large deck and Bay views. Deep rear yard for serene privacy. A must see!

FABULOUS RANCHER IN THE BERKELEY HILLS.....$569,000
Dramatic living rm opens to lovely patio & yard. Well built & generously proportioned, 4BR, 2BA plus large, separate in-law. Spacious eat-in kitchen, large yard, beautifully landscaped. Large and comfortable in Berkeley's best location.

GRAND OLD TRADITIONAL IN THE CLAREMONT.....$529,000
Located on a quiet, tree-lined street in one of Berkeley's most prestigious neighborhoods, this Mission style home, c. 1924, offers a multitude of space. 4BR/4.5BA, grand living room, den with built-ins, music/hobby room, separate and private au pair, formal dining room and large master suite. Beautifully landscaped all around, private rear yard includes a large patio and deck with hot tub.

EXQUISITE KENSINGTON CONTEMPORARY.....$450,000
Bay views, from this quiet Kensington neighborhood. 3+BR/2BA plus 2 lovely home offices. Includes family room, hardwood floors and an abundance of amenities, too many to list here. Call for a private showing.

TOTAL BAY VIEWS FROM BERKELEY HILLS.....$439,000
Elegant and pristine contemporary with beamed ceilings and hardwood floors. 3BR/ 2BA plus family room. Great floor plan with separate entrance for lower level. Deck and large private yard & garden. All major systems upgraded!

ELEGANT DUPLEX NEAR ROSE GARDEN.....$399,000
Perfect for owner occupant! 2 & 3 bedroom units with Bay views and hardwood floors. Charming English style exterior. Super North Berkeley location near park, tennis and gourmet ghetto.

ARCHITECT DESIGNED CONTEMPORARY IN THE BERKELEY HILLS.....$309,000
Escape to your own world! Private and wooded backyard highlights this 2BR/2BA. FDR & downstairs family room. Some Bay views & within minutes to North Berkeley shops & restaurants.

BEAUTIFULLY DESIGNED BERKELEY TOWNHOME.....$295,000
Fantastic renovation! 3BR/2.5BA, frpl, hdwd flrs, more. Priv rear unit with priv yard. Walk to Gourmet Ghetto.

YES! 3 BEDROOMS IN ALBANY.....$269,000
Plus a big yard with play structure! Refinished & looking good, this home is ready to go! Walk to Albany's best school; watch Solano Stroll from your porch or just tend the roses & fruit trees!

ROCKRIDGE DARLING.....$249,500
Buy now at 1996 price! Seller in contract on another home and says, "Make an offer!" 2BR + home office, 2 BA. Charming c.1913 Brown shingle in move-in condition. Walk to College Avenue and BART.

LOVELY NORTH BERKELEY CONDO....$248,000
Extraordinary location. Walk to Gourmet Ghetto, or campus. Spacious and sunny 2BR with tiled kitchen and large deck. One of only 5 units.

ON A CREEK & LOTS OF LAND.....$245,000
El Cerrito hills. Wonderful 4BR home with extra rooms for office or hobbies, formal dining. Lot includes 4,500 sq. ft. of grass, creek and trees.

SPLIT LEVEL ALBANY BUNGALOW.....$229,000
Bright, charming 2BR/1BA in a great Albany loc. Formal dining, wood floors, lovely private garden.

HANSEL & GRETEL'S COTTAGE IN BERKELEY?.....$220,000
You must see this one. 2 bedrooms, 1 bath, stone fireplace, large yard with fruit trees. Great use of stone, wood and plaster to create fairy tale house.

LOWEST PRICED HOME IN ALBANY.....$179,000
Ready to move in! 2BR/1BA, remodeled kitchen & bath, close to transportation. SF and Richmond views! French doors lead to garden!

DECORATOR PERFECT CONDO.....$99,000
Darling & sunny upper unit in beautifully maintained 4-unit colonial revival style building on a tree-lined street. Deck overlooks deep, landscaped yard & garden. Comfort, elegance!

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E-Mail: berkeley@coldwellbanker.com

Tarpoff...

Continued from page 13

to the studs. There were no termites then. Where did they come from? How fast do they eat? What shall I do?" (I was a little panicky.)

John is calm. In his work he sees lots of things. He told me that they eat slowly, they're in the ground everywhere, sometimes they come inside. We need to kill them.

I couldn't stand having those termites in my house. Maybe if they'd been underneath the house, somewhere I couldn't see them, it would have been all right but right here next to the TV was too much.

"Do what you have to do," I said, and Mitts did. The termites are gone now.

We once met a drainage engineer our client hired to look over his house. He had been told that an old creek bed lay under part of his foundation and he wanted to know if there was anything he could do about it.

This engineer was not like any engineer we'd ever met. He was dressed in a khaki safari outfit and he had a leather-covered notebook clipped to his belt.

We followed him as he walked around the outside of the house, watched as he disappeared underneath. When he reemerged, he took his time, settling himself comfortably before he began to talk.

I think we were expecting concrete specifications. Instead the engineer told us stories. He described Indians in the old days pausing in their travels at the banks of the creek. Their horses grazed nearby. Live oaks overhead, yellowing grasses bent by breezes covered the gently sloping land. Deer started. Rabbits huddled.

It was a stirring picture. I'll never forget it.

Time passed and men moved in. They built houses, built them all over, some over creeks. We are on that land now, the ground where the Indians hunted and fished.

There are buildings and people and cars now, fences, concrete patios and curb cuts. This particular creek has been culverted, contained and redirected by men, so there is not much water left under this piece of ground anymore.

But it is the same land, the engineer sang softly to us, the same land, the same nature as always.

Anet Tarpoff and Pat Talbert are licensed real estate agents and residential specialists who also offer hourly real estate consulting and coaching. They can be reached at 653-2050.



Sign & Post's David Leon installs a sign for a local realty company. A reliable sign-post company is a must for any realty agent or broker.

Signed and seale

A sign-post company is more than just a company that installs a for-sale sign in front of a realty agent's listing. Such a company should be seen as an extension of the agent and his or her client.

Almost 85 percent of real-estate companies use sign-post companies and 71 percent of all listings boast a for-sale sign in their front yards. Such signs are visible in every neighborhood with one on every street on the average.

"These signs perform several functions," according to Sign & Post Company president Rory D. Bowie. "A sign in front of a home announces to the public that the home is on the market. The sign displays the agent's name and real estate company with information on how to contact the agent. And because the sign is large and brightly colored it can be seen from a distance."

Bowie feels that it is important for Realtors to use an experienced and committed sign-post company. There are far too many fly-by-night companies without the proper insurance, he says. So many of these services will install signs using independent contractors without the proper workers compensation or IRS forms on

"A real estate company be held liable for the acts injuries to, or damage d just such an independent," said. "Companies like these leave the business without ing, leaving the real estate and the broker out in the c

Any agent or broker w ever had the experience of to find which garage, shed yard or storage unit their sig in and anyone who has reach for a checkbook a time to pay a new comp install or remove signs can tify with what Bowie is sa

So what are some of th that a Realtor can look for making a monetary comm to a sign-post company. "I pany to avoid will often answering or a fax machine only way to get and stay in Bowie said.

"The address will likely post-office box, leaving physical way to visit. And resentative of such a compa offer free services and un cally low prices to get you ness."

See SIGNS, p

PUBLISHER'S NOTICE

All real estate advertising in this newspaper is subject to the Housing Act which makes it illegal to advertise "any prefere limitation or discrimination based on race, color, religion, sex, handic familial status or national origin, or an intention to make any su preference, limitation or discrimination." Familial status inclu children under the age of 18 living with parents, or legal custodie pregnant women and people securing custody of children under 18.

This newspaper will not knowingly accept any advertising for estate which is in violation of the law. Our readers are hereby infor that all dwellings advertised in this newspaper are available on equal opportunity basis.

RICHMOND VIEW – BARGAIN PRICE!

Affordable 3 bedroom, 2 bath home with huge family room. In good condition. Modern kitchen, fireplace, garage, hardwood floors and fenced yard. Convenient to Del Norte BART, freeway and shopping. Priced for quick sale at $169,000.

POINT RICHMOND CONDO – DON'T PAY RENT!

This elegant 1 bedroom condo is a perfect 10! New carpets, fresh paint, loaded with upgrades. Wonderful private deck for indoor/outdoor living. Super quiet location, beautifully maintained grounds, EZ freeway access. Be sure to ask about special financing with low down payment. Only $79,900

MAGANY ABBASS, JD., Broker-Associate
(510) 222-8870 ext. 236

Security Pacific Real Estate Brokerage

Coming Soon!



Piedmont Side of Montclair

Lovely, level-in home in a desirable location with Bay and Hill views. This residence has four bedrooms, two baths, a family room and a two-car garage. An exceptional offering, first-time ever on the market! *Price upon request.*



Sheila Gallagher
Office (510)339-0400 Ext. 245
Residence (510) 601-5726

The GRUBB Co. REALTORS

Information deemed reliable but not guaranteed



Gracious & Inviting!

Designer perfect, sunny 3 bedroom home, expansive Bay and Golden Gate views. Updated, elegant kitchen and baths, large deck off formal dining room, family room or office, garage and garden with fruit trees.

$356,000

TERESE ASHMAN • 524-1700 ext. 11

BERKELEY HILLS REALTY
1714 Solano Ave. • (510) 524-9888

Security Pacific Real Estate Brokerage
3223 Blume Drive, Richmond
222-8870

EL CERRITO

VACANT LOTS / EL CERRITO HILLS.....$149,000 and up
Owner will carry and subordinate to construction loan. Survey, soils and development plans available, panoramic view lots in new subdivision. #W35246 Sarah Lo 510-235-3983

FANNIE MAE OWNED / Super Area.....$174,950
Great financing! 2BR, 1BA with 1-car garage, fireplace, over 900 sq. ft. ***Special financing.*** #W41523 Jack Burns Jr. 707-864-8340

FABULOUS STARTER WITH CHARM!!! HEART OF EL CERRITO.....$175,000
Hey!!! What are you waiting for??? Bring an offer! 3BR, 1BA, approx. 900 sq. ft., remod kitchen, redwood deck, gleaming hdwd floors, large level fenced yard, 1-car att'd gar. #W41175 Carla Della Zoppa 510-222-4005

BAY VIEW ON THE ARLINGTON.....$199,800
2BR, 1BA, approx. 1,358 sq. ft., great gardens, 2-car att'd garage, hardwood, bonus rm, elegant home. #W41190 Cynthia Burke 510-262-0940

EL CERRITO HILLS / BAY VIEW.....$229,000
Super 3BR, 2BA with outstanding bay views! Low maint. yard, 2-car gar, central heat, over 1,600 sq. ft. #W40720 Jack Burns Jr. 707-864-8870

STUNNING IMMACULATE CONTEMPORARY / BAY VIEW...$389,000
3+BR, 2.5BA with den, 8 years old, family room, huge finished basement could be in-law or au pair, 2-car attached garage with RV parking, large private lot. Home approx. 2,783 sq ft. #W41333 Geri Stern 510-234-7808

MAJESTIC COLONIAL DREAM HOME IN THE HILLS.....$479,000
3BR, 2.5BA, on 3 lots, .40 acre, BAY VIEW! 2-car garage with 2 parking spaces. Approx. 2,880 sq. ft., formal dining, 2+ frpls, hdwd floors, circular driveway, one of a kind!!! #W41261 Ernie Spenser 510-223-4960

BERKELEY

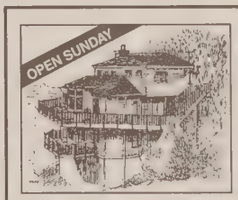
CRAFTSMAN BEAUTY.....$184,950
2BR, 1BA with bsmt/studio, marble frpl, built-ins, formal dining, 1-car gar, large lot, great landscaping. #W41386 Pat Prendiville 510-758-0314

RICHMOND VIEW

WHEW! WHAT A BARGAIN.....$169,000
3BR, 2BA with huge family room & wet bar. Modern kitchen, fenced yard, newer roof, hardwood floors, great neighborhood. #W41454 Magany Abbass 510-233-7329

POINT RICHMOND

GREAT CONDO / WHY PAY RENT?.....$79,900
1BR/1BA new carpets, fresh paint, loaded with upgrades, private deck, super quiet, ***special financing with low down payment.*** #W40887 Magany Abbass 510-233-7329



7081 Elverton Drive
Chef's kitchen, wraparound decks! Peace, space & light! 4BR/3BA.
Offered at $499,000



6950 Elverton Drive
Breathtaking panoramic views! Extras galore! 3++BR/2.5BA.
Offered at $649,000



The Glass-Sabine Team
Judith Glass: 510/644-5495
Sheila Sabine: 510/644-5412
Office: 510/428-0900
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Open spaces, large decks, great for entertaining! 3 bedrooms, 2.5 baths, family room, 2-car garage. Alice McLeish 527-2700, 526-1101. OPEN SUN. 2-4:30. 15005 Broadway Terrace, Montcla

LIVE IN THE TRANQUILITY OF TILDEN PARK $599,0
overlooking panoramic vistas, nestled on an oversized lot you w find Berkeley's best kept secret. Remodeled kitchen opens to a Remodeled baths with top quality materials. 3 bedrooms, office & family room suite. Ann Arriola Plant, 287-8761, 527-2700. OPEN SUNDAY 2-4:30 1066 Park Hills Road, Berkeley.

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When it's your move...

elp! My house won't sell

uppose you've been trying to your home for months. You n't had even a nibble from a pective buyer. What should you

all your agent to request a strat- meeting. Tell him or her to e you information about cur- sales activity in your neighbor- d, as well as any feedback from ts who have shown the prop- to prospective buyers.

hat are the current market con- ns? Is your home the only one s kind on the market that isn't ng, or is the market just very ? How long is it taking similar perties to sell? Are you being atient or does your marketing need to be modified?

ind out how many homes simi- to yours have sold since your e was listed for sale. What were sking prices? How did the prop- s differ from yours in terms of dition and amenities? Why does agent think competing listings and your home didn't?

sk your agent to give you a summary of the feedback from agents who showed your home to prospective buyers. What was the consensus about your iist price? Were there any negative comments about the decor of your home? Did agents mention that your home was hard to show?

Agents need to be able to show your home easily and on short notice. If you have set up a complicated showing procedure, modify this to make it easier for agents to show and sell your home. If other listings in your area have lock boxes, you should too.

There may be something about your decor that buyers don't like. For example, if you didn't replace the green shag carpet before marketing your home! and buyers are objecting to this, change it now.

Strong colors and busy wall paper patterns can make a home difficult to sell. Most buyers have a hard time imagining how a home would look with a more neutral decor.

In most cases, homes don't sell because they are priced too high for the market. Sellers often wonder why buyers won't make a low offer if they think the price is high.

Buyers are busy and don't want to waste time trying to buy a home that's priced too high. They'd rather wait until the price is reduced to something that's reasonable given the current market conditions.

An overpriced listing may signal that the sellers are unrealistic. If so, why would motivated buyers want to waste their time? In a buyer's market where there's plenty of inventory to choose from, buyers gravitate to the listings with the most competitive prices. If prices are flat or falling, buyers usually won't make offers on overpriced listings for fear they might overpay in a declining market.

You and your agent should analyze your entire marketing program, including the list price, and set a new marketing strategy. If the list price is too high for the market, you should reduce the price enough to have an impact.

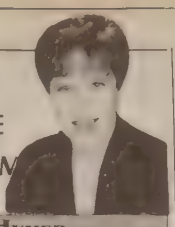
Usually a price reduction equal to five or ten percent of the list price will be necessary to generate new enthusiasm for the property. So if your home is listed for $250,000, you should reduce it $12,500 to $25,000 in order to make a substantial impact. An insignificant price reduction will have insignificant results.

You may have to improve the condition of your property and make a price reduction. If so, it's wise to make cosmetic improvements before reducing the price. After the home is fixed up, reduce the price and ask your agent to hold another open house for the real estate agents, as well as another public open house.

It's often difficult to get agents back to look at a home that has been on the market for awhile overpriced. A cosmetic face-lift combined with

See HYMER , page 17

REAL ESTATE FORUM



DIAN HYMER

Dirty deeds

By H. W. Moss

Real estate fraud is common in California but until recently there was little or no organized prosecution of this type of crime. That's due in part to the fact that local district attorneys are swamped with more exciting criminal cases. After all, a blood trail through the bedroom is considerably more easy to follow than a paper trail through an escrow.

In fact, the district attorney rarely investigates or prosecutes home loan scams which can be just as violent as a shooting. They often result in widows becoming homeless or senior citizens losing their life savings not at gunpoint but at the point of a pen.

That's exactly what happened to Eva Davis, a San Francisco resident who lost her house to unscrupulous lenders in 1994. Davis now lives with family members. And stories abound about borrowers of all ages with poor credit who fall victim to predatory mortgage lending practices — "Loan to own" as one Monterey judge recently referred to it — but are unable to receive help from local law enforcement.

Even state legislators are not immune. Senator Quentin Kopp introduced a bill in February, SB 795, which would increase the Department of Real Estate's ability to track unscrupulous mortgage brokers. The bill was inspired in part because Kopp was himself the victim of a mortgage fraud in Sonoma county.

"Home equity fraud does exist, and quite a lot of it in San Francisco and Oakland," said Josephine Shaw, a community consumer advocate with Consumer Action in San Francisco who added: "People are losing their homes."

There is a tool in the anti-real estate fraud arsenal which is available but not being used to its fullest extent. The tool is a law which actually funds a special real estate fraud unit in the district attorney's office and pays for more local police to investigate these crimes.

The Hughes Bill, SB 537, was authored by Senator Theresa Hughes (D-Los Angeles), and signed into law October 15, 1995. It authorizes every board of supervisors in the state to adopt a resolution and charge a fee, up to $2, for the recording of real estate instruments such as a deed of trust, reconveyances and notices of default.

The money is to be placed in a trust fund and paid out to "local police and prosecutors to deter, investigate, and prosecute real estate fraud crimes."

See MOSS, page 18

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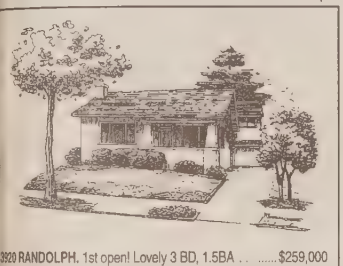
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5911 MONZAL. Just reduced! Quality new constr.....$549,000
on nearly M lot in Montclair. spacious & sunny 5 bedroom, 3.5 bath traditional. Professionally landscaped. Nancy Kovick 482-2392



6705 OAKWOOD DR. Wonderful remodel! $419,000.
Sunny, spacious, like new. 4 bedrooms, 2.5 baths, family room, 3 decks, canyon view. Stan Hammond 839-5846



3920 RANDOLPH. 1st open! Lovely 3 BD, 1.5BA$259,000
with family room. Large remodeled kitchen, formal dining, hardwood. Pleasant yard. Nancy Novick 482-2392

064 COLTON. Move-in condition! Serene 3 bedroom$299,500
bath, updated kitchen and baths, hardwood throughout, huge master suite, skylights, lots of glass, 2 decks. Stan Hammond 839-5846

744 CALMAR. Charming Crocker Highlands Trad.....$289,000
3 bedrooms, one bath, recently renovated. Large landscaped yard. Move-in condition. Wendy Callaghan 839-9197

4140 MONTGOMERY. Charming brown shingle near$255,000
BART and Piedmont Avenue. 3 bedroom, 1+ baths, garage, sunny updated kitchen, yard. Judy Farrell ext. 227

4138 COOLIDGE New listing! Spacious contemporary.....$255,000
2 bedrooms, 2 baths, updated kitchen, refinished hardwood floors throughout, private patio. Jaya Bhimani 482-0860.

3965 WATERHOUSE. Charming Tudor fixer-upper in$252,000
popular Oakmore neighborhood. 3 bedrooms, 1.5 baths, large yard. Don Dunning 482-2256

4231 GILBERT. Cozy brown shingle near BART and.....$184,000
shops. Original charm, garage, fenced yard. Judy Farrell ext. 227

4905 MANILA. New listing in Temescal! Charming$179,000
2 bedroom with plus room, gleaming hardwood floors, deck overlooking lovely yard, garage. Kate Phillips 436-4100

3365 WISCONSIN. Grandma's cottage. One-plus.....$152,500
bedrooms on large lot. Ideal starter or condo alternative. Holda Novelo 531-4633

SHOWN BY APPOINTMENT

Real estate sales and prices are up! Please call us for information.



GATED 2.5 ACRES View property. Maximum privacy.....$685,000
Hilltop location. Large pool. Enclosed pool house. 3BD, 2 BA home. Fam. room and formal dining. One level home. Noll Davis 531-9536

ROMANTIC BAY VIEW. Sunsets, lights of San Francisco.....$412,000
Golden Gate view & 3 BD, 2BA in Montclair. Judy Farrell ext. 227



SPACIOUS OAKMORE HOME Move-in condition!.....$359,000
4 BD, 2BA, eat-in kitchen, hardwood floors, 2 car garage with interior access, workshop and great yard. Chris Christensen ext. 242



PANORAMIC BAY, S.F. VIEWS. 5 year old custom.....$629,000
home in Montclair. 3++ bedrooms, possible Au Pair or home office with separate entrance. David Hennigan 601-9540

INCOME POTENTIAL. Charming Mediterranean on.....$295,000
cul-de-sac with garage and yard. 3 BD 2BA and legal rental unit. Judy Farrell ext. 227

GREAT LOCATION. 3 BD, 2BA home. Level back yard.....$589,500
and patio for entertaining, formal dining and a large living room make this ideal. Patsy Buhler 287-5910

A TRIP BACK IN TIME! Exceptional 4 BD craftsman.....$289,000
fixtures, built-ins and wood detail. Plus room, enclosed sun porch. Nancy Novick 482-2392

JUST LISTED! Glenview fixer. As-is sale. Much potential.....$152,500
for this 2 BD, 1 BA bungalow. Formal dining, fireplace, hardwood. Pleasant yard. Nancy Novick 482-2392

NEW LISTING. Townhome-4 years old! 2 story end unit.....$159,500
2 BD, 2.5BA, frpl, laundry. Approx 1300sq ft. private yard, separate entrance. HOA $83/month! Frank Hennefer 654-6461.

GRAND/LAKE. 2,000 sq. ft. traditional home plus$419,000
two 1 BD apts., four garages, roses, fruit trees. Reduced.. Kim Bruff 531-7006

GREAT STARTER HOME Why pay rent? 2 BD, 1 BA with....$155,000
office-family room, updated kitchen, super large level lot. Nice locale. Walk to restaurants & shopping. Frank Hennefer 654-6461

CONDOMINIUMS

STUNNING 967 sq ft. CONDO. All modern amenities $88,500
New carpet & paint. 10 x 20 private patio. Top notch. HOA $162/Mo. A must-See! Frank Hennefer 654-6461

CONVENIENTLY LOCATED. One BD condo in good$66,000
good building. Walk to Piedmont and Grand Avenues shopping & transportation. Wendy Callaghan ext. 237

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4914 Proctor Avenue • Open Sunday 2-4:30

This stunning Mediterranean with incredible bay and bridge views displays great craftsmanship & design with a state-of-the-art kitchen as the centerpiece. The master bedroom suite has an adjoining library and there are 3 additional bedrooms & a family room with French doors to level yard and patio.



Offered at $679,000

For a private showing, please call Donna Costella (510) 339-6400 ext. 355

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This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

SMART MONEY



LEILA GOUGH

Getting your affairs in order

You probably have a lifetime of hard work surrounding you in the form of assets such as your house, property, collectibles, etc. In addition you probably do not want anyone other than your family members to receive these assets when you die. So it is important to develop an estate plan that involves your family and can help them on the track to long-term financial success.

If you handle estate planning as a family, you can create an excellent opportunity to inform your loved ones about your assets. Among the steps you can take:

• Educate your family about your investing. Introduce your family to investment planning and explain to them the allocation of your personal assets.

Start by taking the time to review all of your bank and trust accounts, stocks, bonds, IRAs and retirement plans, life insurance policies and annuities with your beneficiaries so that they understand the distribution of your assets.

By teaching your family about the investment strategies you have used, you will also be preparing them to develop their own strategies when they inherit your assets.

• Involve family members in estate planning discussions. Not only can everybody benefit from joint participation in group discussions, this process will also provide an opportunity for your family to meet your attorney, accountant and investment professional.

Prior acquaintance with your estate planning team can simplify the transition of your estate from you to your beneficiaries.

• Consider the use of gifting program. By starting a gifting program while you are alive, you allow your beneficiaries to begin investing with the benefit of your guidance.

Gifting programs also can provide an effective way to help circumvent hefty estate taxes that will otherwise be due at the time of your death.

• Familiarize family members with details about your estate. Because they will feel emotional when they most need this information, it is convenient for beneficiaries to know the details of your estate beforehand. Be sure to include the following information:

• The location and contents of important documents such as your will and tax returns;

• A complete listing and all documents pertaining to your bank accounts, trust accounts, stocks and bonds, IRAs and retirement plans, life insurance policies and annuities;

• The location of your safe deposit box, its keys and the names of those authorized to open it;

• A listing of all your real estate property and personal property (including collectibles).

Because you care about your family's security once you are gone, you want them to be prepared to handle the responsibility of managing the assets you leave behind. Planning ahead can alleviate the stress of untangling your financial affairs after you pass on.

As you plan for the future, consider the benefit of leaving behind an educational legacy to accompany your financial gifts. Just as your awareness of investment planning has contributed to your success, allow the benefits of estate planning to do the same for your beneficiaries.

Leila Gough is an Associate Vice-President at A.G. Edwards in Oakland. She can be reached at 273-8840. Visit the A.G. Edwards Web site at www.agedwards.com.

Signs...

Continued from page14

Once you're hooked the pattern continues. The service is neither timely nor consistent. The sign posts such a company provides are dirty and not freshly painted. Billing procedures are coded and confusing. Service is limited to a small area, allowing the company to charge more if the Realtor has a listing outside this area.

Bowie recommends interviewing a sign-post company before signing on. Here are some suggested questions:

• How long have you been in business?

• Do you have a business license?

• What insurance cover... you carry?

• Where is your office...

• What are your busines... so I can drop by for a visit...

• Do you have people... for you? Are they employ... independent contractors?

• Is this your full-time o... or something you do on the...

• Do you cover all n... Area counties for the same...

• What other services d... provide?

Always ask for refe... Once you've checked the... ences and feel satisfied w... answers you've been giv... member the company you... will be and will remain a... your image in the years to...

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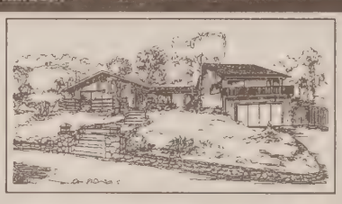
339-8400 Montclair Better Homes Realty mbh@dnai.com 339-8400



PANORAMIC BAY VIEWS! $795,000
Sited on 2+ acre w/pool, outdoor firepl. Architect designed for maximum drama. 10 rooms incl. formal dining, family rm., billiards rm., office. Financing! HELEN NICHOLAS 339-8400



GET MORE HOUSE FOR YOUR MONEY! $395,000
Right next to Montclair, see this gorgeous contemp. w/bay views & compare. 4BR, 2.5BA, high ceils in LR, FDR, fabulous kit & "great" rm w/fplc, stunning mst. ste, dex for outdr living. don't miss this great value! CHARLENE CLAYBAUGH 339-8400 x 216



NATURE LOVERS PARADISE! $342,000
Handsome 4BR, 2.5BA contemp. in priv., secluded setting on 5/8 acre! Beautiful grounds with fountain, patio & pond. Ideal floorplan for entertaining. Marble bath. Granite counter tops in newer kit. Don't miss it! CHARLENE CLAYBAUGH 339-8400 x 216



CROCKER HIGHLANDS W/LAKE MERRITT VIEW $276,500
Price reduced! 3BR, 1/5BA, living room with fireplace, FDR hardwood flrs, lg. deck, view Lake Merritt and downtown. large bonus room! CHARLENE CLAYBAUGH 339-8400 x 216

THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

HILLCREST ESTATES–SUNWASHED.....$649,000
Sophisticated & spacious on 1+ acre. 4BR, 3.5BA, library, formal din., gourmet kitchen w/fam. rm. So private! Swimming pool & sauna. All one level. HELEN NICHOLAS 339-8400

8 YEAR OLD CUSTOM DOUBLE LOT.....$449,500
Montclair–lg. custom built home in convenient part of Montclair. Very lg. 3BR 3BA + separate family rm and rumps. Unusual architectural design. CAROL COHEN 339-8400

ONE OF A KIND-PANORAMIC VIEWS.....$449,000
Lovely sunny, private hilltop retreat, natural bldg materials expansive views, security gate, decks, gardens, quiet street, 3BR, 2.5BA. LOIS C. JOHNSON 339-8400

VIEW PRIVACY & LOTS MORE.....$443,500
Reduced! Montclair contemporary has flexible floor plan, loads of light, 3++ BR, 3.5 BA. Spaces for home office, teenagers, etc. Walk to park trails. LYNN MURRAY 339-8400

BEST BUY IN MONTCLAIR.....$379,000
Spacious, light-bright upslope Contemp, only 9 years old, large home office, decks & gardens, convenient, central loc., 3+ BR 3 full BA, skylights. LOIS C. JOHNSON 339-8400

PRIVATE AND SERENE SETTING.....$375,000
Rarely available 5BR, 3BA home in desirable Parkridge Estates, sunken LR., large family room, FDR, hdwd flrs, deck & level yard, 1/3 acre lot!! VICKIE CHAN CASE 339-8400

1.6 ACRES–BAY VIEWS.....$365,000
Top of Redwood Road at Skyline zoned for 3 homesites, possible condo–townhouse dev. Owner may carry subordinate, possible many others as well. ED LINDORFER, TOM ERWIN 339-8400

MONTCLAIR RETREAT.....$349,000
New listing! Charming shingled Merriewood home on large private, level lot. Expandable attic perfect for hrm ofc. SF & Bay views. LYN MURRAY 339-8400

CHARMING TRAD.....$345,000
Pied Pines. Block away from schools. Rooms for everybody. Family rm, formal dining. Beautiful back level yard. Spacious deck. Ample storage. MARTHA SHIN 339-8400

CROCKER HIGHLANDS MEDIT–OPEN SUN....$342,000
3BR, 3BA in popular nghbrhd. FDR, beam ceilings in lg. LR, gracious hall staircase, hm off., rumpus rm, beautiful original tile & woodwork. CHARLENE CLAYBAUGH 339-8400 x 216

UPPER OAKMORE.....$339,000
Charming Tudor. Assumable 1st seller may carry 2nd deed. View of SF, bridges, au-pair, hdwd flrs, FDR, easy commute, open Sunday. MARTHA SHIN 339-8400

NEW LISTING–TRUE SPANISH.....$327,000
A Spanish hacienda on one full acre. 4BR, 3BA, formal dining, family room, breakfast. Pool, patio & spa with pool house. Near club and golf course. HAL CASTLE 339-8400

BIG ONE OF A KIND HOME 3,000 SQ FT.....$325,000
See inside 4BR, 3BA game rm large living & formal dining, slate floors, remodeled kitchen. This is your real family home. MEL COPLAND 339-8400

DISCOVER THIS IDYLLIC ABODE!.....$319,000
Oakland Hills 2BR, 2BA + room which opens to living room Located on a quiet green lane, minutes from freeways, shops, parks. Only 7 yrs old. Fresh! JAN NEFF 339-8400

NEW ON MARKET–UNIQUE STYLE "PAD"..$287,000
Montclair Contemporary geared to bachelors or bachelorettes! 1800 sf 2BR, 1.5BA on lg lot, but low maintenance. Motivated owner has moved. Open Sun. p.m. D.C. HODGES 339-8400

UNIQUE CONTEMPORARY.....$280,000
3BR, 2.5BA custom contemporary in private setting, very close to Village shops, with "great room" & decks for entertaining. CHARLENE CLAYBAUGH 339-8400 x 216

FOR BERKELEY BUYERS.....$272,500
Berkeley original brown shingle 2BR formal din. liv. frplc, remodeled kitchen, nook, deck, yard, close to everything. ED LINDORFER 339-8400

A HOME IN GLENVIEW–$129,500!.....$259,000
Duplex. You must buy both 2 BR units! Perfect for partners/investors. SF/bay views, hdwd floors, own laundries, garages. One block to village. STEVEN BIASATTI 339-8400

ROCKRIDGE CRAFTSMAN.....$239,000
Great place to come home to! Enjoy the stone fireplace flanked by original stained glass. Inlaid floors, built ins, landscaped yard and deck. TOM NEMETH 339-8400

BACHELOR HEAVEN!!.....$209,500
Piedmont Avenue. Walk to everything on the Avenue. Charming 2BR w/hdwd flrs, walled in lot, garage access off court in the rear. Just reduced! KEN FERRELL 339-8400

GLENVIEW SPACIOUS & PRIVATE.....$199,000
Gleaming hardwood, built-in buffet & bookcases, charming '20's era vintage details. 2BR, 1 BA, formal DR, bonus rm Deep terraced backyard. HELEN NICHOLAS 339-8400

SPECTACULAR BAY VIEW LOT.....$169,500
Private gated drive SF & G Gate bridge views. Survey soils rept. plans, had permit issued & seller's plans changed real opportunity for builder or owners. ED LINDORFER 339-8400

JACKPOT FOR QUICK BUYER!.....$139,950
Fruitvale ... looks like a new house. Everything has been redone... kitchen, BA, floors, windows, garage & paint inside & out. Immaculate ready to move in. KEN FERRELL 339-8400

SMALL LOT, LARGE VIEW.....$89,000
Lot, not very large, great lake view, south side Lakeshore Ave We have soils report, some city correspondence. Owner will carry with good downpayment. NICK LAVROV 339-8400



As of August 18
it's nice to know
only two things
will change . . .
Our phone number,
339-8900,
and our name.

You needn't look far for expensive

A builders' organization said today that California has the least affordable housing in the country with only 23 percent of median-income San Franciscans able to afford the average for-sale home.

The Sacramento-based California Building Industry Association says builders are working to stimulate housing production and support legislation to remove some of the excessive costs facing new home development.

Robert Rivinius, chief executive officer of the association, said a top priority is to cap the escalating fees that new home buyers must pay for school construction. He said school fees can add up to $15,000 to the price of a home.

A recent survey by the National Association of Home Builders says a family earning a median income can afford fewer than 40 percent of the homes for sale in San Jose and 33 percent of the homes for sale in Santa Rosa.

The quarterly survey placed 12 of the 25 least affordable U.S. housing markets in California. Oakland was number 17.

Kirk West, president of the California Chamber of Commerce, said housing affordability must be improved if California is to provide adequate housing for a growing workforce and maintain economic growth.

Hymer...

Continued from page 15

substantial price reduction ought to generate new interest in your home.

Sometimes a home isn't selling because the agent isn't doing his or her job. A successful home sale requires teamwork between you and your agent. If at the end of the listing period you are not satisfied with the agent's services, change agents.

Dian Hymer is a top-producing broker associate with Coldwell Banker in the Montclair/Piedmont office and author of "Buying and Selling a Home in California" and "Starting Out, The Complete Home Buyer's Guide" (Chronicle Books). Order from Inman News (800) 775-4662.

To reach the Real Estate Editor call 339-4047.



NEWS AND REVIEWS

BRIAN GARDNER

A great way to get started

"Starting Out; The Complete Home Buyer's Guide," by Dian Hymer, paperbound, 314 pages, $17.95 from Chronicle Books, 85 Second Street, Sixth Floor, San Francisco, CA 94105, (415) 537-4470.

If you are planning to buy a home anytime soon, reading "Starting Out" might make all the difference in how the purchase turns out. Face the facts. A topic so tied in with the American dream, that of buying a home, has fostered quite a number of books on the subject over the years. So how does one decide which one to buy?

The most informative books are written by those authors that have actually experienced what they are writing about, first hand. Dian Hymer has over 18 years experience as a top-producing real estate broker with the number one real-estate company in the country. She has helped buyers and sellers complete over 400 transactions.

But "experts" can often lack the necessary skill in the writing department to convey all their vast knowledge in a way that's interesting to read. In this department Dian has what it takes, again from first hand experience. Her real estate column, has appeared in California newspapers since 1989 and has been nationally syndicated in more than twenty newspapers since 1992.

So if Dian has the experience in real estate and the writing credentials of being a syndicated columnist, does all this knowledge come together when she uses her talents in a book? The answer is a resounding...yes.

The content of any book on buying a home is of course very important and here to Dian scores high marks. Chapters cover each aspect of buying a home in a logical progression from "Starting Out" through "Negotiating the Purchase" to "Strategies for Repeat Home Buyers." There is even an amortization schedule detailing the monthly principal and interest payments for any loan amount given an interest rate and loan term.

This section is followed by a valuable glossary, two appendixes and an index. The glossary defines every term you might want to understand from "acceleration clause" to "zoning." For example, an acceleration clause defines a certain set of circumstances where the lender does have the right to call all sums due and payable, even though it sounds like something you'd like to use as a bargaining tool when the CHP has pulled you over for speeding. Zoning refers to the city regulations regarding what can and cannot be built in a given area of any city.

Appendix 1 is a set of three guides covering closing costs, contract contingencies and local real estate custom and practice.

Appendix 2 includes a five-page purchase contract, a form that details what should be included in a counter offer, a seller's property disclosure statement, loan application and HUD settlement statement.

Still, the real heart of such a book, the true test is whether this book makes the rather complicated process of purchasing a home easy to understand. Does the information contained in the eight chapters keep the reader interested, willing to read on, or does it leave one bored, confused and ready to turn the entire process over to someone else or stay in that rental unit?

Does all of Dian's knowledge and experience come together in the book? The answer is a resounding ... yes.

The fact is Dian has an easy going style that's very easy to read and each chapter is set up with sub-chapters that allows the novice to take it a step at a time or the seasoned home buyer able to find just the information they need easily.

Chapter 4, "Negotiating the Purchase" is a good example of this. The sub-chapters here cover important areas like, "Deciding What to Offer", "Presenting the Offer" and "Cancelling a Contract."

In case you like a balance of the written word with diagrams or better yet pictures, Dian has wisely placed 20 handsome line drawings by artist Bill Compton of various styles of homes throughout the book.

Would you like to see what a typical Bungalow style home looks like? See page seven.

How about an English Tudor or Cape Cod Cottage? See pages 30 and 59, respectively.

How about something more unusual? How about an International styled home? See page five.

If you know the name of the style of home you think you might be interested in, you don't have to search through the entire book, simply look up the name in the index.

Another nice feature of this book is that alongside the text in each of the sections are boxes containing important elements pertaining to the topic you are reading which enforce certain points.

A good example of this can be found in chapter three, "Finding a Home to Buy." The following are the types of hints the reader will find in this section:

- Buying a home involves compromise; the perfect home does not exist.
- The biggest house on the block is usually not the best investment.
- Many defects in a home are correctable, but a truly bad floor plan may be incurable.
- A new home is only as good as its builder.
- Selling prices, not listing prices, are the true indicators of current market value.

Dian possesses that rare ability of being both a realist and a dreamer so that "Starting Out" includes both

See REVIEW, page 18

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Enchanting Brown Shingle w/SF views, leaded glass windows secluded garden. 4/3 & updated kitchen. JUDY RANKANKAN

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35 SOMERSET ROAD $449,000
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33 KINGWOOD ROAD NEW LISTING $379,000



High-quality home w/dramatic SF Bay views. Formal dining, modern kit & family rm. 3/2 w/master ste. Redwood decks & landscaped front grounds. SHERRY BENNINGER

N ALVARADO ROAD NEW LISTNG $365,000
Custom view home w/open floor plan. Country kit, 2 master ites, deck & prvt. patio. Great condition & location. ED KUO

7060 EXETER DRIVE $329,500
Charming Contemporary Shingle w/open & light spaces Large family room, 3 bdrms, & level patio. D. GRUBB JR.

1800 MOUNTAIN BLVD NEW LISTING $319,000
Charming Montclair Tudor w/open beamed ceilings in the living room, formal dining & artist studio. 2/1. K. BUCHHOLZ

261 CAPRICORN NEW PRICE $309,000
Montclair Contemporary w/wooded views from living room. 4/ 2 w/family rm, 2 frplcs & level garden area. JAMES GARCIA

344 FLORENCE AVENUE NEW LISTING $306,000



Charming starter home in Upper Rockridge. Hardwood floors in the kitchen, formal living & dining room w/ Bay views. 2 bedrooms (pos. 3rd/home office). Super yard. CONNIE ROGERS

21 MOSS AVENUE NEW LISTING $255,000
Charming traditional throughout. Sunny, w/great floor plan & hardwood floors updated kitchen. 4/2. JANE INCH

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TRUE IN STYLE & DESIGN $1,895,000
Situated on wonderful property, this home has a wonderful floor plan w/family room & 7 bdrms incld. guest qrts. A.TUNNEY

STUNNING MEDITERRANEAN $1,850,000

A wonderful home on beutifully landscaped grounds w/swimming pool. Gourmet kitchen, formal dining, library, sun room and solarium. HELEN BUTY

GLEN ALPINE ROAD $1,795,000
An estate quality home blending gorgeous old-world charm w/ functional perfection. Incredible landscaping. ANIAN TUNNEY

LOCATION • LOCATION $1,450,000
Stylish & light Contemporary w/state-of-the-art conveniences & quality craftsmanship. Elegant entertaining. M. DELACROIX

EXQUISITE TRADITIONAL $1,190,000
Enjoy the architectural details & easy living with an elevator to all 3 floors. Gorgeous landscaped grounds ANIAN TUNNEY

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Central location w/smashing Bay views. Lovely English Tudor w/library, family rm, 4/3+. Curb appeal. ELIZABETH DICKSON

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PIEDMONT SIDE OF MONTCLAIR $539,000
Lovely traditional w/formal living & dining, family room, kitchen & updated baths. Excellent condition. ELIZABETH DICKSON

MONTCLAIR ALL-LEVEL TRADITIONAL $449,500
Gorgeous landscaped grounds. 4 sunny, spacious bedrooms & a good looking kitchen/family room. DONALD GRUBB JR.

CUSTOM MONTCLAIRHOME $449,000

Sunny family room off kitchen level out to large patio. 4 bedrooms including suite on ground level w/private entrance. 4-car garage. DEBRA DRYDEN

PIEDMONT SIDE OF MONTCLAIR $419,000
Dramatic tree setting. 3/2 home w/floor to ceiling windows, new paint & roof. Charming den, patio & garden. E. DICKSON

INVESTMENT OPPORTUNITY $399,000
Great investment opportunity! 6 unit bldg. includes 2 bdrm cottage in rear Off street parking. KAREN STARR

SENSATIONAL VIEW $399,000
Stylish rooms! Price includes buildable adjacent lot complete w/water & sewer to property. 3/2. Landscaped. JUDY CAIN

CROCKER HIGHLANDS $379,000
Sunny Mediterranean w/hardwood floors. lrg. living room, formal dining room & lovely rear garden w/deck. K. STARR

TRESTLE GLEN $234,900
Cute English cottage w/3++ bdrms/2 baths, updated kitchen & peaceful canyon views. Terraced garden. JOHN KARNAY

PIEDMONT PINES LOT $110,000
Partial view & access to Village. Owner/architect available for professional services in design/build format. S. GALLAGHER

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This elegant custom residence offers style, comfort & convenience. Featuring 4BR/2+BA, bonus rm, gorgeous kit/family room; built in 1995. Open Sun 2-5, 815 Prospect. DOLORES THOM 763-1710, 834-2010

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SKY CONDO $225,000
Fabulous 2BR/2BA with master suites and a stunning view! WARWICK/CANDICE 845-0200

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SUPER STUDIO CONDO $139,100
Large modern L-shaped North Berkeley condo completely & beautifully furnished included in sale. Private patio/carport. Sun 2-4:30. TIM BERRA 273-9441

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LOOKING FOR A BARGAIN $109,500
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Moss...

Continued from page 15

The Hughes bill pays administrative costs from this fund with the balance to be split 60 percent for district attorneys and 40 percent to local police.

Yet only a few counties in the state have created this much needed special real estate fraud unit. In Northern California only Santa Clara county has created a real estate fraud unit.

The Hughes Bill was sponsored by the Los Angeles district attorney where the fraud detail is now in action. San Diego also has a real estate fraud unit actively working on home equity abuse

But the San Francisco district attorney has no plans to create such a position, according to Debra Hayes who is chief of the Special Prosecutions unit in the district attorney's office. "We do real estate fraud out of this unit," said Hayes, "We don't have a granted position (for real estate fraud)."

Generally, the local district attorney relies on the Department of Real Estate (DRE) to investigate this sometimes arcane arena of law. The DRE is supposed to turn the results over to the district attorney for prosecution.

While the DRE does have the ability to conduct an investigation, it can only sanction its own licensees. When the DRE finds unlicensed people performing tasks for which a real estate license is required, they must ask the local district attorney to bring criminal charges.

The result is precious few actions for this type of crime compared to the misery real estate fraud often causes. Former San Jose-based Congress Mortgage seems to be a rare exception. It was fined $1.5 million in punitive damages and had its DRE license revoked after a jury decided it had mislead investors. But it was only because a private attorney took them on that Congress lost in front of a jury.

Yet across the state, district attorneys and city managers are either not paying attention or simply do not care to take advantage of what is essentially a method of hiring additional help at no extra cost. "Every county in the state should be taking advantage of this bill," Shaw said.

"There are so many cases in San Francisco some people are scared to come forth with the problem." The first step involved in receiving this money requires a board of supervisors to pass a resolution allowing their county recorder to collect the additional fee. Although Contra Costa county has done this, neither Sonoma, Marin or San Mateo have created such a resolution.

Most county recorders are aware of the law and consulted their local district attorney when it first came into effect. But Barbara Kaufman, president of the San Francisco Board of Supervisors, said she has never heard of the Hughes Bill. "If I don't know about it, I doubt that anybody else (on the Board of Supervisors) will," she said.

The story is quite different in Alameda county. There, the additional funds have been charged and collected by the recorder with the trust fund growing since January, 1996.

But when asked if he has a real estate fraud unit, Alameda County district attorney Tom Orloff said, "Not directly, not that's labeled as such. We have a couple of attorneys who do economic fraud which turns out to be mortgage fraud."

Orloff said he was aware that Alameda county collected the funds but he has not requested any money and had no idea how much had accumulated so far. "When it reaches a level where we can set up something that will endure — there are certain start-up costs when you start something new — eventually we'll tap that trust fund," said Orloff. He added that, "An experienced attorney costs $125,000 per year with benefits."

A phone call to the Alameda county auditor's office revealed there is currently $430,000 in the trust. The money sits in a non-interest bearing account waiting for the day when this new position will be created by the district attorney.

What that means is Alameda county collects approximately $286,000 per year from this additional filing fee. The money is supposed to be spent on a special real estate fraud unit within the Alameda district attorney's office and for more local police to deal with this type of crime. So far, that has not happened. San Francisco has a smaller population and fewer real estate documents filed annually.

Still, chief deputy assessor recorder Gregory Diaz estimates that last year there were approximately 135,000 documents that could have been charged the additional fee. Thus, San Francisco lost approximately $405,000 by failing to institute the surcharge authorized by the Hughes Bill.

The starting salary for San Francisco district attorney's is $51,800 according to John Shanley of the press office. Home equity fraud can be found throughout the country but California seems to have more than its fair share. That may be because during the last twenty years property values greatly increased and many longtime homeowners found themselves house rich but cash poor.

Without a real estate fraud unit to turn to, many may ultimately find themselves losing that home. And often the victim is too embarrassed to come forward or does not believe it will do any good if they do. "I think it's been helpful to have a group of investigators or attorneys who deal exclusively with real estate fraud because it's a complex area," said Stephen Gibbons, the Santa Clara county deputy district attorney assigned to that unit.

"Following the money can be complex because it involves escrows, multiple parties, and you have to understand deeds of trust, title documents relating to property, purchase agreements," Gibbons said. "Real estate law is not the typical thing handled by the district attorney's office."

Attorney Dan Mulligan of Jenkins & Mulligan in San Francisco believes the district attorney's office should pay more attention to real estate fraud. Mulligan represented Eva Davis and numerous Congress Mortgage borrowers.

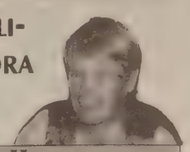
"Fraud is not their strong suit," Mulligan said. "They don't really understand the lending process for one thing. For another, far as I know, they won't get involved in the protection of borrowers.

They consider it to be a civil activity and tend to say that should be somebody else's law suit. They don't see the criminal side to it." Mulligan believes the problem is widespread.

"You're looking at a subclass, people who can't borrow from Bank of America at a decent rate. Just because these people are down on their luck or are poor credit risks, doesn't mean they don't deserve protection," Mulligan said.

H.W. Moss is a licensed real estate associate with TCO in San Francisco. He also writes fiction and has a Website. You can visit him at http://www.netnovels.com.

Cali-Flora



Jan Hall

Midsummer musings

By

Wow, we in the landscape business are as busy as the people in the air conditioner business. With the onslaught of summer, homeowners minds turn to keeping their gardens green and their bodies cool.

It is getting difficult to keep up with the requests for irrigation installation. I have a suggestion for those of you thinking of installing irrigation. If you are not ready or in no rush to install irrigation then think fall installation or even better winter installation. You will be able to find installers ready, willing and able to give you estimates and then do the installation in a short amount of time.

A second suggestion, if you heed the first, is to make sure the installer includes in their estimate a follow up visit to check the irrigation prior to use. I have been hearing that El Niño will be making a comeback and that means plenty of rain. If we have heavy winter rains you will not be using your newly installed system.

Now off the grass and into the garden. Each year as we add plants to the gardens around our home we look for new and different types of plants. For the last year or so the plant of the garden has been salvia - and I do believe it will continue to be a favorite for quite a while to come.

If you are planting drought tolerant or low water gardens the myriad of salvias available give you a huge pallet to choose from. At a latter date I will describe different salvia, but for now I will just give some general information.

Salvia not only requires little water, smells great and takes full sun but it also is deer resistant. Due to the wide variety of salvia that will grow in the East Bay it is possible to use many salvia in the same garden without the garden looking uniform - this is a great plus for deer resistant gardens.

The colors of the salvia in our garden are gold, magenta, red, pink, yellow, blue, indigo, violet, orange, white. There are other salvias in watermelon, peach and varying shades of the colors mentioned.

Leaf size, color and texture varies from salvia to salvia. Some foliage is green, gray-green, very tomentose, large to small leaved.

Plant shape varies from a ... cover, to somewhat upri... sprawling, to bush like. Size ... from as low as six inches to ... as six feet.

The most common form o... that I see in gardens is Salvia ... Salvia greggi can be used as ... like shrub to cover slopes ... perennial by pruning to keep ... and upright. Flower color is ... red or pink and it blooms ... the year. In my mind Salvia ... is the least spectacular of the ... available.

If you are interested in ... salvia in the garden you ca... common forms at places li... chard Supply Hardware and ... Depot. If you want more ... salvia you will have to visit ... ery like Berkeley Hort, Ea... etc. We have found that O... Nursery in Lafayette carries ... range of unusual salvia — th... not even listed in Sunset.

There is also a new book th... just been published on salvia ... not seen it as yet, but will ha... the time I write my next colu... will give you my take on the ...

Jan Hall is the owner of ... ton Gardens, a garden design ... pany. She can be reached a... 6946.

Review...

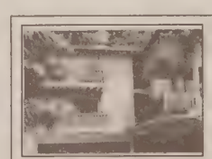
Continued from page 17

the reality regarding buying a home and the joys of homeownership. The following passages from the introduction give a good example why the book is such an enjoyable read.

"Gone are the days when you could buy a home on a whim. It was not a major concern in the 1980s if you paid a little too much. Home prices were rising in most areas, so buyers were sure to make money back quickly. In fact, making money on homes was taken for granted. Home price appreciation was one of the primary reasons for buying a home."

"Owning your own home can be one of the great joys in life. Starting Out: The Complete Home Buyer's Guide will help you buy the right home and buy it on the right terms. So be careful and protect yourself, then relax and have fun ... home buying."

This reviewer sincerely ... that Dian's book assists yo... purchase of your first home ... second or third. Good readin...



4-PLEX, OAKLAND HILL...
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BERKELEY



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Art collector's contemporary. Sleek, crisp, stylish property of white maple, black lacquer, brushed aluminum and vast glass panels framing bay views, and ancient trees. Paul Templeton ext. 131 $835,000

10 ARDEN ROAD, Open Sunday 2-5. Exciting 7-year-old view home on Panoramic Hill! 3BR, 2.5BA, soaring ceilings, gourmet kitchen/family room, 3-car garage! Bebe McRae, ext. 145 $825,000

SPLENDID PRIVATE AMPHITHEATER just steps from Tilden Park. 3BR/3BA, rustic home with magnificent living room, views, garden. Gini Erck ext. 133 $795,000

GRACIOUS TRADITIONAL home in a convenient North Berkeley location. 5+BR, 3BA - room for everyone! Linda Wolan ext. 123 $485,000

CHARMING ELMWOOD SHINGLE. 3BR, 1.5BA + darling cottage. Mary Montali ext. 132 $385,000

1016 WILDCAT CANYON, Open Sunday, 2-4. We are pleased to present this Park Hills special setting! Nestled at the top of a private drive, this property features panoramic views overlooking Tilden Park. 4BR/2BA including master suite. Double garage, huge veranda on oversized lot! Susie Schevill ext. 144 $339,000

PRICE REDUCED! Bay views. Cathedral ceiling. 3 bedrooms, 1.5 baths. Jack McPhail ext. 135 $320,000

WONDERFUL, SUN-FILLED TRADITIONAL. 2+BR/2BA. New kitchen. Great garden. Walk to UC and Gourmet Ghetto. Nancy Noman ext. 124 $299,000

SOPHISTICATED AND ELEGANT 2BR/2BA condo in fine Ratcliff building. Hdwd floors, decks, lots of light, extra storage. Covered parking & elevator for easy access. Walk to campus & shops! Tricia Swift ext. 140 $285,000

TRADITIONAL four bedroom house with cute detached studio cottage. Great starter with lots of deck space for outdoor enjoyment. Marlene Leverette ext. 121 $270,000

1839 ROSE, Open Sunday 2-4:30. New! 2+BR/2BA brown shingle craftsman. Charming & clean. Whirlpool tub. Walk everywhere! Nancy Noman ext. 124 $225,000

1000 CEDAR STREET, Open Sunday 2-4. Small walled Mediterranean with private garden, unique interior, fireplace, 2BR, and a shop. Walk to Cafe Fanny! Paul Templeton ext. 131 $210,000

WALK TO BART. Great starter home. 2BR, 1BA plus separate in-law. Cute. Big lot. Extensive price reduction! Jack McPhail ext. 135 $125,500

CHARMING STARTER. New price! Beau 2/1. Garden, deck. Area in 1st time buyers' prog. Anne Van Dyke ext. 137 .. $123,000

OAKLAND

MONTCLAIR. Elegant architecture, lovely tree, bridge & Bay views. 3/2.5 + shop/office. Gini Erck ext. 133 $369,000

8 WHITMORE PLACE, Open Sunday 2-4. Rockridge 4-plex. Leslie Easterday ext. 134 $279,000

ADORABLE & IMMACULATE 3/1. Remod kit & bath. Deck, garden. New paint in/out. Nancy Noman ext. 124 $239,000

ALBANY

1000 VENTURA, Open Sunday 1-4. Fabulous Albany! 2BR+++, 1BA. Wonderful, light-filled home with some bay views. Upgraded kitchen and bath. Nice yard, coveted area. Anne Van Dyke ext. 137 $265,000

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44 FARRAGUT AVENUE, PIEDMONT - 7+BD/5+BA $1,950,000
Extensively restored, superb details, 1/2 acre, bay views. Georgia Cornell

5604 DENTON PLACE, HILLCREST EST - 5BD/3+BA $1,095,000
Fabulous home on over one acre w/incredible views, au pair. Joan Daniel

217 GRAVATT DRIVE, CLAREMONT HILLS - 4+BD/3+BA $839,000
Pano SF & bay views, built-in home theater, gourmet kit. Vicki Woodhead

170 GRAVATT DRIVE, CLAREMONT - 4BD/3+BA $795,000
New listing! Beautifully constructed 4-year old view contemp. Patricia Scott

5455 HILLTOP CRESCENT, ROCKRIDGE - 4+BD/4+BA $795,000
Magnificent level-in contemp, bay views, private garden. Sandi Klemmer

2215 BYWOOD DRIVE, OAKMORE - 6BD/4BA $729,000
Stunning English style, custom features, spacious grounds. Michelle Miller

119 BEECHWOOD, CLAREMONT PINES - 4BD/3.5BA $699,000
Lovely 1-year old custom colonial, deck/yard. Best location! Joe Knowland

86 SHERIDAN, UPPER ROCKRIDGE - 4+BD/3+BA $699,000
Lovely new craftsman, quality finishes, fabulous courtyard. Dee Knowland

14 ABBOTT WAY, PIEDMONT - 4BD/4BA $679,000
Spacious, 2 family rms, SF/GG views, 4-car gar. Helen Danhakl 547-5750

4914 PROCTOR, UPPER ROCKRIDGE - 4BD/2+BA $679,000
New listing! Stunning Med, great design & craftsmanship. Donna Costella

18 WALDECK COURT, MONTCLAIR - 3+BD/3BA $599,000
Custom built contemporary on cul-de-sac, den, family room. Francis Heath

6006 WOOD DRIVE, MONTCLAIR - 4BD/3BA $559,000
Piedmont side, tastefully remodeled, kitchen/family rm, office. Teri Carlisle

3 SENIOR AVENUE, BERKELEY - 3BD/3+BA $55...
New listing! View, new family room/office, library, garden. Rich Gou...

35 BAY FOREST COURT, OAKLAND HILLS - 3+BD/3+BA $45...
Reduced! New const views open floor plan, large family rm. Dick Co...

4401 HARBORD DR., UPPER ROCKRIDGE - 4BD/2+BA $43...
Upgraded thruout! Fabulous kitchen, deck, patio, garden. Wendy Jo...

6516 HEATHER RIDGE, MONTCLAIR - 3BD/2+BA $4...
9-yr old cstm contemp, many upgrades. Refreshments served. Don...

4309 CHAMBERLIN COURT, RIDGEMONT - 4BD/3BA $40...
Lovely home, quiet cul-de-sac, wonderful yd, gazebo, garden. Robyn ...

6719 CHELTON DRIVE, MONTCLAIR - 4BD/3BA $3...
Immaculate, 7 yrs old, level-in, kitchen/family rm combo. Diane E. Mc...

5115 FAIRHILL COURT, RIDGEMONT - 3+BD/2+BA $3...
All level, fam rm, 2 frpls, huge patio/garden areas, 3-car gar. Robyn ...

1615 ARROWHEAD DRIVE, MONTCLAIR - 4BD/2BA $3...
Dramatic contemp, remodeled kit, master suite, spa, decks. Tom Ar...

1027 CLARENDON CRESCENT, CROCKER - 3BD/1+BA $37...
Light & airy tradl, top-of-the-line kitchen & bath remodel, yard. Teri Ca...

3940 SEQUOYAH ROAD, OAKLAND - 3BD/1+BA $2...
Au pair w/sep entry, hdwd floors, pool & spa, 2-car garage. Lee Jacob...

76 RAMONA AVENUE, PIEDMONT AVE - 2BD/1BA $1...
Reduced! Cute bungalow, hdwd flrs, great back yard, garage. Joan Da...

BY APPOINTMENT

OAKLAND / PIEDMONT

CLAREMONT PINES MEDITERRANEAN $1,175,000
Gorgeous new custom home - spacious & grand! Full of light, Golden Gate view, 5BD/4+BA, huge bonus room. Dee Knowland

STUNNING NEW HOME $999,000
Ultimate in luxury and tranquility. 1.4 acres in private setting. 3BD/3BA, professionally decorated. Helen Danhakl 547-5750

PRIVATE GARDEN SETTING $549,000
Elegant contemporary w/bay views. Dramatic entry, 4BD/3+BA, 2 bdrm suites, formal DR, spacious kit/family rm. Wendy Gardner

WOODED SETTING - MONTCLAIR $379,000
Updated throughout with wonderful amenities! 3BD/3BA, large family rm opens to creek-side deck, hdwd floors. Chuck Corwin

HEART OF UPPER ROCKRIDGE $379,000
Totally remodeled sunny traditional with 2 finished plus rooms, bay views, French doors to back yard and patio. Patricia Scott

SUNNY AREA OF MONTCLAIR $375,000
Gracious traditional in great location! 4BD/2+BA, formal DR, family room leads to deck and swimming pool area. Nancy Chew

BRIGHT MONTCLAIR CONTEMPORARY $368,000
Sweeping canyon views, 3BD/2+BA, master suite, formal dining, kit/family room combo, new decks, 2-car garage. Chuck Corwin

CANYON VISTAS - MONTCLAIR $335,000
Custom 3BD/2BA in private setting, beam ceilings, full length deck, patio, hot tub, and great separation of space. Nancy Chew

SERENE AND PRIVATE $...
Spacious 3BD/1+BA home with tree and bay views. Lots of ... deck overlooks beautiful park-like yard. Diane E. McCan...

QUIET CUL-DE-SAC $21...
Impeccable condition, sunny & charming. 2BD/1+BA, hardwood ... floors, spacious rooms, private patio. Helen Danhakl 547-5...

CHARMING NORMANDY COTTAGE $21...
Immaculate and cozy home nestled in a pretty tree setting ... Montclair. 2BD/1BA, updated kitchen, patio. Dee Knowland

MONTCLAIR BEST BUY! $21...
Sunny contemporary with great open floor plan and partial bay ... views. 3BD/1BA, good expansion potential. Donna Costella

SUNNY TRADITIONAL $17...
Reduced! Move-in condition! 2BD/1BA, eat-in kitchen, formal ... ing, hdwd floors throughout, storage, 2-car garage. Dick Cohe...

ROCKRIDGE CONDOMINIUM $17...
Best Country Club location! 2BD/2BA, move-in condition, fire... place, balcony, located near shops and restaurants. Joan Dan...

PRICED TO SELL NOW! $12...
Tranquil Rose Garden condo in highly desirable complex. 1BD/1BA, dining area, balcony, and parking space. Joan Hau...

PIEDMONT AVENUE CONDO $9...
Great neighborhood within walking distance to Piedmont Ave. ... Roomy and bright 1BD/1BA unit in security building. Joan Dan...

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Bye bye Bermuda

Buzz Bertolero

Q: About a quarter of my lawn Bermuda grass. This spring I ated all the grass with Round- Is there anything I can do to imize the spread of the Ber- da grass into the newly planted n?

A: Round-up is a leaf-absorbed bicide. Spraying it on bare und is both ineffective and a ste of time and material. Ber- da grass can reproduce from ividual stems called stolons as ll as by seed.

'm not aware of any product will totally rid the soil of rmuda grass stolons or the dor- nt seed. Before you bring new l in, water the bare ground to what sprouts. If the Bermuda ss rejuvenates, encourage it h fertilizer before applying a ond application of Round-up. This may take several months; e completed, bring the area up grade and reseed. In the rest of turf area, you may have dor- nt Bermuda stolons and seed there isn't any way to control m.

Q: I live in an apartment and e several plants in planter xes on my balcony that are be- abused by squirrels. They climb up to the balcony or jump from a nearby tree.

I have tried red-pepper flakes on top of the soil and I add garlic to the soil. Nothing keeps them away. The tree has even been pruned. What else can I so to dis- courage them?

A: As cute as they are, squirrels can become a nuisance. I don't know of a fool-proof method of discouraging them. Cayenne pepper has been successful for many. One trick is to get the pepper to stick to their feet. Give them a bad feeding experience and they may not come back.

Spread tanglefoot, a non-toxic very sticky gum resin, generously coated with red pepper along their entry points to the balcony. Or try praetor urine, a natural product that mark areas or territories much the way an animal in the wild would. Place the liquid on cotton balls and hang them in a receptacle around the balcony.

Squirrels smell these natural markings and avoid the area. For squirrels I would try fox urine. But squirrel control comes down to trial and error.

Listen to Buzz Bertolero, the Dirt Gardener, Saturdays, 6 - 8 a.m., on KNBR 68, "The Sports and Gardening Leader." His e-mail address is dirtgarden @aol.com. Visit his web site: wwww.dirtgarden.com.

Mortgage Madness



Karen Senzig

Everybody's needs are different.

—Zen and the Art of Mortgage Maintenance

I confess that I cannot tell you just how many times I've heard or had salespeople ask how to deal with explaining all the fees attached to a real estate loan. We all feel (at least momentarily) guilty for the industry and all the costs involved.

Whether you are dealing directly with a bank as a lender or with a mortgage broker, there are just too many people involved when you purchase or refinance your home: real estate agents, appraisers, escrow and title officers, loan officers and a whole bunch of people at the lender. But fees are a matter of choice.

Rates and points

In the ads you see and hear "no-point loans...no-cost loans" It's automatic to believe that this is the best deal since sliced bread. It all depends on your situation. The bottom line is that the lower the interest rate, the higher the points you pay (they call it 'prepaid interest').

One point equals one percent of the loan amount. So if you are going to live in your dream house forever, you are probably looking for the very lowest rate.

A shorter term of amortization will also lower the interest rate and points. You can find fixed rates for 10, 15, 20, 25 and 30 year amortization. There are even 40 year loans out there, but do you want to pay all that interest?

No-cost loans

How in the heck do they do that? Again, it's a matter of interest rate. You have to calculate what you want (hopefully with the help of your tax accountant or financial advisor).

There is a tax benefit in your owner-occupied home that only you and your financial advisor can determine. Called the "mortgage benefit," it's that mysterious thing that makes a $2000 per month payment reduce to $1200 per month. (Have you seen what you get for $1200 per month in a rental property?)

No-cost loans are available and you have to decide if that's what you want.

For example, in today's market you can get a fully documented conforming (up to $214,600) 30-year fixed-rate loan at no points with a 7.875 interest rate. The same loan at 2 points (2 percent of the loan amount) could be as low as 7.375 percent.

Let's say you want a $200,000 first trust deed. The loan at 7.875 percent (at no points) would require a monthly payment (principle and interest) of $1450 per month and at 7.375 percent (at 2 points) would be at $1381.

The question is: How many months would it take to pay the difference? The 2 point loan cost you $4000 in loan origination fees and the difference is $69 per month. It would take you nearly 58 months or 4.83 years to break even. This is for people who have found their dream home or plan to live in it for at least five years.

The no-cost loan again is a matter of interest rate. Excluding points, most loans, whether a refinance or a purchase, have average costs of about 2 percent of the loan amount.

In order to get a no-cost loan, the lender must offer a rebate large enough to pay for the borrowers costs as well as pay the broker's commission (My favorite part of the process!)

A conforming 30-year fixed-rate loan at no cost would be in the neighborhood of 8.25 percent today and our $200,000 loan would have a principle and interest payment of $1503.

Now you need to compare that to the no-point payment of $1450 or the 2 point payment of $1381, roll it around wrap it up and take it to your financial advisor.

Of course today, we are not limited to "just" fixed rates. There are all kinds of short term fixed loan products that convert to an adjustable rate mortgage (ARM) as well as regular ARMs that may suit your life-style better than a fixed rate.

The bottom line is that you want to investigate all of the loan products available. Like a spouse, it can be real expensive to divorce a home loan.

Fixed rate interest programs mentioned above are subject to change daily.

Today's Indices:

ARMs are based on an index plus a margin. Some of June indices with changes from last month where available:

- the 11th District Cost of Funds (COFI), 4.864 percent (up .042);
- the one year T-Bill, 5.65; (change, down .110);
- **the 6 month CD = 5.44;**
- **the London InterBranch Offered Rate (LIBOR), 5.875;**
- **the LAMA (annualized LIBOR), 5.534 (up .017);**
- **the Wall Street Journal Prime, 8.5 percent.**

Karen Senzig is co-owner of Montclair Mortgage with her husband Scott. She can be reached 339-8511, fax 339-3814, e-mail at Ksenzig@aol.com. Please contact her with any mortgage questions and/or topics for discussion.

What are those fees?



JUST LISTED!
Montebello Terrace Home. 3BD, 2+BA, beautifully landscaped. Hardwood floors, fireplace, master suite, alarm.
4383 Terrabella Pl. • $308,000



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Charm and quality upgrades abound! This unique property has it all... remodeled eat-in kitchen, master bath and huge home office space. 3+BD/3BA. Approx. 2,400 sq. ft. and much more...
Priced To Sell At Only: $259,000

BY APPOINTMENT
Chabot Highlands. 3BD/2BA ranch on approx. 1/2 acre, deck with spa, great for entertaining! *Offered At:* $369,500
Two Sequoyah Highlands Sprawling Ranch Homes. 3BD/2BA and 4BD/2BA. Each is unique with a style of its own. Many fine features... *Both under* $320,000

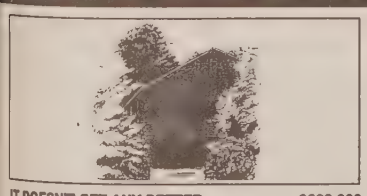
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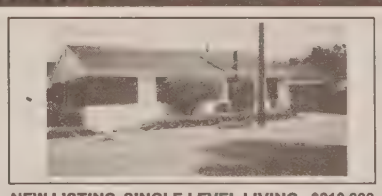
33 Crest Road, Piedmont
Surrounded by wonderful gardens, this romantic Mediterranean home has gorgeous architectural detailing and is fabulous for entertaining. The floor plan features a dramatic living room, a designer kitchen, a glamourous family room and seven bedrooms, including guest quarters. *Offered for $1,895,000*
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IT DOESN'T GET ANY BETTER $399,000
Walls of windows; quality touches, wrap around decks; skylights and each BR has BA access! 100 % privacy with fenced and landscaped yard, very private living. NAHID NASSIRI 531-1670



DREAM STARTER IN MONTCLAIR $289,000
Charm, charm, charm and location, location! Beamed ceilings; plank flrs; brkfst rm w/bay window leads to patio, rem kit w/corian built-ins; bonus rm; garage entry. NAHID NASSIRI 531-1670


NEW LISTING–SINGLE LEVEL LIVING $210,000
Rock solid rancher in San Leandro's prestigious Estudillo Estates. Great 3BR floorplan with enormous rumpus room, eat-in kitchen, attached garage. EARLE SHENK 287-9590



IT'S CHARM + UPGRADES = VALUE $199,000
Spacious, bright home meticulously updated for years to come! New roof, found., electric & more! 2 full baths, wood windows and lovely garden + garage. PATRICIA BENNETT 482-9000

THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

SPACIOUS AND DRAMATIC $699,000
This custom designed new home is a decorator's dream! Over 3000 sq. ft. includes master suite with fireplace and room-size closet, total of 5BR. PATRICIA BENNETT 482-9000

COME SEE–COME SIGH $489,000
Fantastic unique Cont w/ bay view on dead end street in Montclair 4BR, 3.5BA, gourmet everywhere, wonderful woods, kit/FR combo, observation deck; stunning master. NAHID NASSIRI 531-1670

YOUR HEDGE AGAINST THE FUTURE $399,000
Stunning 2BR, 2BA units of unusual quality. Designed for those who appreciate the finer things, but don't want the hassle of a house. M.J. McCONVILLE 287-9583

BUILT ON A GRAND SCALE $389,000
Over 3,000 square feet of quality and unbelievable amenities. Family room w/ wet bar & deck; huge master w/pvt deck & fp; 5 large BR, 3.5BA. Gourmet Kitchen, several French doors leading to decks. NAHID NASSIRI 531-1670

PROFITABLE VIEW $359,000
The moment you move into this 3BR, 2.5BA home. It's the lowest price in the neighborhood and with a view, too! Seller wants an offer. M.J. McCONVILLE 287-9583

GREAT OAKMORE LOCATION $349,000
Bright, spacious traditional home w/lovely hardwood floors, formal dining room, big FR or 4th BR! Crown moldings, brick frplc, 2 story charm! PATRICIA BENNETT 482-9000

ABSOLUTELY CHARMING $309,000
Desirable Piedmont Pines sunny and bright. Country kitchen, elegant living and dining rooms. Large terraced yard with lawn & fruit trees. Heds away office. C. HARTLEY 287-9588

EXCEPTIONALLY NICE, MUST SEE $269,000
This sparkling l.w Oakmore home is completely remodeled, light, airy, open floor plan, cathedral ceiling, master BR, easy commute to SF. SAM GHADERI 849-5335

WALK TO PIEDMONT AVE $259,000
Fourplex. Terrific investment–charm; hdwd flrs; extra storage; 1pkg space per unit; great income w/all units occupied. Definite must see. NAHID NASSIRI 531-1670

NEW PRICE–SAME STATELY HOME $255,000
Spacious 3+BR, upgraded classic on 1 1/4 acre lot in desirable San Leandro North area. Gourmet kitchen, deck, well water & more. Open Sun. 628 Broadmoor. EARLE SHENK 287-9590

BRIGHT AND SUNNY $229,000
Spacious light-filled rooms, 3BR with formal dining room, remodeled eat-in kitchen, new roof, huge basement with lots of potential to expand. M.J. McCONVILLE 287-9583

EXTRA SPACE, EXTRA VALUE $225,000
Extraordinary! Big family room, huge kitchen, 2nd full BA add up to extra value. Hdwd flrs refinished, skylights, garage, walk to Redwood Hts. School PATRICIA BENNETT 482-9000

GLENVIEW VICTORIAN $209,000
Large yard for family, dogs, gardening and fun. New roof, remodeled. Move-in condition. Extra office area overlooking yard. C. HARTLEY 287-9588

WALK TO MARINA & GOLF COURSE $179,000
Family owned for 3 generations, lovely 2+BR Tudor in Marina area of San Leandro. Sunny 1/4 ac lot, room for expansion. Curb appeal galore & possibilities. EARLE SHENK 287-9590

DON'T PAY TOP DOLLAR! $179,000
Roll up your sleeves and paint! Sweet home with great basics just needs TLC–well located, walk to shopping, banks, library! Hdwd floors, lovely yard, 3BR. PATRICIA BENNETT 482-9000

LOWEST PRICE IN AREA $169,900
On a block of high priced homes this 2+BR is a best value. Gleaming hdwd flrs, spacious kitchen, sunny private yd plus basement area–more. ARNOLD MUELLER 530-6099

1ST TIME BUYER ALERT–NEW LISTING $165,000
Delightful 2BR San Leandro home w/ rec room & bonus office room. Updated kitchen & BA, new paint & carpet. Great curb appeal, great schools. EARLE SHENK 287-9590

LONGING FOR A HOME OF YOUR OWN? $159,000
Then stop throwing your money away on rent & see this gorgeous 3BR, 2BA home. Enjoy a lifestyle better than any rental for not that much more. M.J. McCONVILLE 287-9583

SUPER INVESTMENT NEAR EMERYVILLE PLAZA .. $139,000
Only 11 years old with low maintenance! Duplex of 3BR, 2BA units in very good condition. Priced under 7x gross annual rents. JIM SCHUBERT 436-6683

SMALL BUDGET? $134,000
Do yourself a favor and visit this charming craftsman bungalow located on wonderful tree-lined st., hdwd flrs, enclosed sun porch with lg yd to make gardeners happy. MARIA SINCLAIR 287-9596

BUILD YOUR DREAM $105,000
home on this wonderful Montclair lot. Gentle downslope with possible view plus canyon view. Almost 10,000 sq ft between existing homes. Hurry on this one! NAHID NASSIRI 531-1670

UNBELIEVABLE LOT PRICE $25,000
And it's buildable! In Montclair; downslope w/wooded view. Almost 10,000 sq ft excellent location off Joaquin Miller, call for more info. NAHID NASSIRI 531-1670

Real Estate Law Corner



Robert Hayes

Refreshing perspective

One of the nicest benefits of a leisurely vacation is the return of a sense of perspective. Gone, for a time, is that bane of the specialist, the comforting feeling that one's own point of view is the one, true way of looking at a situation.

Instead, one can appreciate the old story of the blind man trying to identify an elephant by tracing various portions of its anatomy with their hands. Not promising.

As a person who had one career (real estate broker) before undertaking my present one (real estate attorney), I have long been aware of how the view changes depending on one's seat at the table.

Not, of course, that I manage to always keep this observation in mind. Like most of us, at least in our professional lives, I prefer to proceed on the assumption that my way of seeing something is the way of seeing it. Not promising.

These thoughts have been provoked by a modest brush fire set off by some remarks in this column earlier in the year. In the general context of redress for problems arising from landslides, I made reference to the availability of insurance proceeds if a real estate broker is at fault.

I was addressing the issue as if a property owner had come to see me with a problem and we were reviewing the liability, if any, of various parties to the transaction, as well as the likelihood of actually recovering damages if liability were to be established.

Some in the local real estate community read my comments as, in effect, encouraging litigation. This is regrettable and I apologize if I gave anyone that impression. Precisely because I have been in the agent's position and understand its difficulties, I have never been one to encourage lawsuits when problems arise.

I know very well that most real estate agents are honest, hard working people trying to survive in a very competitive environment. I also know that they are increasingly expected to perform up to an attorney's standard of duty without having received the benefit of an attorney's education.

I used to joke that, at the rate things were going, it would soon be necessary to be an attorney to sell real estate in California. It's still true, but not as funny.

Professionally speaking, lawyers are trained early on to filter human experience through certain analytical screens.

For example, civil (noncriminal) law is divided, roughly speaking, into two categories, contract law and everything else. The latter, referred to as tort law, boils down to a simple set of propositionsd

Did x have a (legally recognized) duty to y? If so, did x breach that duty? If so, did x's breach of duty cause (financial) damage to y?

These words comes loaded with the freight of centuries of legal thought, the understanding and application of which law school education attempts to convey to the aspiring attorney.

"Learning to think like a lawyer," it's called _ a skill of which law school professors are inordinately proud.

Business people such as real estate agents, properly focused on deal making, do not think of their dealings with customers in these terms. Instead, they tend to ask such questions as: Was I fair? Honest? Did I do my best? If the answers are affirmative, and the deal closes, they conclude that they've done their job, and done it well.

It is natural enough, therefore, when, weeks or months later, they hear from a disgruntled client or client's attorney to react by blaming the client for not taking responsibility for his or her own decisions or by savaging the attorney for promoting unnecessary litigation. Although that is sometimes the case, it is not, in my experience, typically so.

Usually, somebody has been harmed, however inadvertently, by the actions of another or by some combination of their own behavior and that of someone else involved in the transaction, and is reasonably seeking financial redress.

The typical case involves harm arising from what the law characterizes as "negligent" behavior, which is to say, behavior that falls short of an appropriate standard of care.

To illustrate, Civil Code Section 2079, dealing with a real estate broker's duty to Inspect, states that "The standard of care owed by a broker under this article is the degree of care that a reasonably prudent real estate licensee would exercise and is measured by the degree of knowledge through education, experience, and examination required to obtain a license..." (Section 2079.2).

It also says, at Section 2079.5, that "Nothing in this article relieves a buyer or prospective buyer of the duty to exercise reasonable care to protect himself or herself, including those facts which are known to or within the diligent attention and observation of the buyer or prospective buyer."

I think you get the point. Disputes in this context are almost always about what it would have been reasonable for one or another party to do or not to do and it is this analysis, not the presence or absence of insurance, which determines whether or not liability exists.

What a consideration of insurance does do is help determine whether or not a particular player in a transaction is worth suing in the sense that if the injured party prevails, i.e., establishes that another was indeed at fault, he or she will actually be able to recover the money needed to remedy the problem. If not, what's the point to proceeding?

In general, sellers are not insured against such claims but since they have received the proceeds of the sale, it is reasonable to assume that they have sufficient assets to pay any judgment that may be awarded against them.

What professional (errors and omissions) insurance does is assure the same result with respect to the other participants in the transaction who may be found to have performed their duties negligently.

Some read my column as encouraging litigation. This is regrettable and I apologize.

So there is some truth [illegible] broker/businessperson's [illegible] complaint that insurance [illegible] litigation. My experience [illegible] attorney has, however, ta[illegible] that it does so because it [illegible] the solvency of participan[illegible] have caused financial harm [illegible] other, not because its pr[illegible] creates a license to steal fr[illegible] nocent parties.

Is there abuse of the in[illegible] system? Of course there is[illegible] should be resisted. Partic[illegible] transaction should not be[illegible] in a lawsuit unless there [illegible] sonable grounds for doing

Making an injured party [illegible] may be the most importa[illegible] sideration but it is certai[illegible] the only one. There is such [illegible] as fundamental fairness a[illegible]

Am I going to convince [illegible] one that insurance is, on ba[illegible] a good thing, not a bad one[illegible] dispute resolution system[illegible] you heard the one about th[illegible] man and the elephant?

Robert Hayes is a real [illegible] attorney with the Law Off[illegible] Hayes & Ware in Oakland[illegible] a former real estate brok[illegible] UC Extension instructor [illegible] Estate Broker Practice. He [illegible] reached at 763- 71[illegible] Hayes_Ware_Law @msn.c[illegible]

YOUR WEEKEND GUIDE OPEN HOMES

OAKLAND Open Sunday 2-4:30 pm

5604 DENTON PL, Hillcrest Est. 5/3+, aupair, 1+ acre w/views!! $1,095,000
Pacific Union, Joan Daniel 339-6460

6066 MAZUELA, Elegant new constr, 5bd, study, 4½ba, fab views $925,000
Mason-McDuffie 845-0200

217 GRAVATT DR, Claremont Hills 4+bd/3+ba, pano SF/bay views $839,000
Pacific Union, Vicki Woodhead 339-6460

2 GRAVATT DR, Sleek, stylish property, bay views, ancient trees $835,000
Templeton Company, Paul Templeton 652-2133 X131

24 NORTH HILL CT, Hiller, 5bd/4b w/pano vw, aupair, office, 3-car $799,999
garage, level lot. Quality everything! 408-688-1288 **OPEN SUNDAY 1-5**

5455 HILLTOP CRESCENT, Rockridge 4+/4+, bay vws, pvt garden $795,000
Pacific Union, Sandi Klemmer 339-6460

170 GRAVATT DR, Claremont Hills, 4bd/3+ba view contemporary $795,000
Pacific Union, Patricia Scott 339-6460

2215 BYWOOD DR, Stunning 6bd/4ba English, custom features $729,000
Pacific Union, Michelle Miller 339-6460

119 BEECHWOOD, Claremont Pines, 4/3½ custom colonial, deck/yd $699,000
Pacific Union, Joe Knowland 339-6460

86 SHERIDAN, Upper Rockridge, 4+bd/3+ba craftsman, fab courtyd $699,000
Pacific Union, Dee Knowland 339-6460

1 GRAHAM, Skyline Estates, 3bd/4ba level ranch style, views!! $695,000
Mason-McDuffie 339-9290, Dollie Henson 466-5761

5116 COCHRANE AV, Custom 4+/4+, country kit, library, gdns,patio $679,000
The GRUBB Company, John Karnay 339-0400

4914 PROCTOR AVE, Stunning Medit, mstr w/library +3bd, views! $679,000
Pacific Union, Donna Costella 339-6400 X355

15030 BROADWAY TER, Stunning bay views! 4/3½ w/gourmet kit $679,000
Mason-McDuffie 428-0900, Carole Berger 644-5499

6950 ELVERTON DR, Extraordinary contemp! 3++/2½, pano views $649,000
Mason-McDuffie 428-0900, Judith Glass/Sheila Sabine 644-5412

6431 BROOKSIDE, Upper Rockridge, just built, 4bd/3ba, level in $645,000
Mason-McDuffie 428-0900, David Ichikawa 547-8978

6039 GLENARMS DR, Montclair, stunning custom 5+bd/3b, 4300+sf,$625,000
2 frpl, level yd, ext.family rm w/complete in-law. Martino RE 523-9300 **SUN 2-4**

18 WALDECK CT, Montclair, 3+bd/3ba custom contemp, cul-de-sac $599,000
Pacific Union, Francis Heath 339-6460

6232 WOOD DR, Montclair, 4bd/2½ba, wonderful hm for entertaining $569,000
Mason-McDuffie 428-0900, Michele Kempkes 594-1869

21 HILLWOOD PL, Crocker Hghlnds classic 3/3½ Colonial, 1/4 acre, $560,000
cul-de-sac. Aupair (not legal apt.) Leon & Co., Greg 444-2565 X230 **SUN 2-5**

6006 WOOD DR, Montclair 4bd/3ba, remodeled, kit/fam rm, office $559,000
Pacific Union, Teri Carlisle 339-6460

5911 MONZAL, Just reduced! quality 5/3½, new, sunny, landscaped $549,000
Wells & Bennett, Nancy Novick 482-2392

2100 DRAKE, Montclair, 3+bd/3ba, double lot, 3356 sf $499,500
Better Homes, Carol Cohen 339-8400

34 OVAL RD, Montclair, custom 4 yr old, 3bd/2ba, cul-de-sac, $499,500
double lot. Owner 547-8173 **OPEN SUNDAY 1-5**

4857 PROCTOR, Just listed! Upr Rockridge, Trad. elegance, FDR, $499,000
2+bd/2½ba, gourmet oak kitchen. 1st open! Terry De Young, Broker 462-7792

6822 BRISTOL, Hiller Highlands, 4bd/3ba, vw, level yard $499,000
Mason-McDuffie, Darrin Tinsley 834-2010

7081 ELVERTON DR, Oakland Hills 4/3 sophisticated contemporary $499,000
Mason-McDuffie 428-0900, Judith Glass/Sheila Sabine 644-5412

6848 ARMOUR DR, Montclair, 4/3½ view contemp, 2 frpl, mint! $489,000
Better Homes Realty 339-4000

6344 SNAKE RD, Montclair, exceptional buy! 3bd/2ba Tudor +++! $485,000
Mason-McDuffie 428-0900, Cheryl St. Clair 339-2626

1188 SUNNYHILLS RD, Crocker, sharp 3/2 w/family rm, lg sunny yd $479,000
Coldwell Banker, Dian Hymer 339-1174

868 TRESTLE GLEN RD, 3bd/2½ba, lovely family home $479,000
Gadsby & Associates, Margaret 748-5300

6300 CASTLE, P. Pines, 3bd/2+ba, level lot, renov.kit, brkfst rm, frpl $465,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202

35 BAY FOREST CT, 3+bd/3+ba, price reduced! lg fam rm, views $459,000
Pacific Union, Dick Cohen 339-6460

235 SOMERSET RD, Bay vws, FDR, kit level out to patio/garden $449,000
The GRUBB Company, Angela Wei Grubb 339-0400

2824 BURTON Dr, Montclair 3++/3½, reduced/ready to go! views! $443,500
Better Homes Realty, Victor Fierro 339-8400

4401 HARBORD Dr, Rockridge, 4bd/2+b, upgraded, deck, patio, gdn $439,000
Pacific Union, Wendy Gardner 339-6460

5833 McANDREW DR, Montclair 4bd/3ba, reduced! fab nghbrhood $435,000
Better Homes, Victor Fierro 832-4339

15005 BROADWAY TER, Tri-level 3/2½ contemp, lg decks/fab view! $419,000
Marvin Gardens 527-2700, Alice 526-1101

6705 OAKWOOD, Wonderful 4/2½ remodel, like nw, decks, cyn vw $419,000
Wells & Bennett, Stan Hammond 839-5846

6516 HEATHER RIDGE, Montclair 3bd/2+b, custom, many upgrades $410,000
Pacific Union, Dick Cohen 339-6460

4309 CHAMBERLIN CT, Ridgemont 4/3, cul-de-sac, garden/gazebo $405,000
Pacific Union, Robyn Mohr 339-6460

8201 SKYLINE CIR, Bayview In Oakland Hills, 3 & 4bds w/2½ba HIGH
by Kaufman and Broad. Spectacular views of SF Bay, recreational $300,000's
trails, easy commute. 430-9633 **OPEN DAILY 10-6, FRIDAY 1-6** and up

5926 WOOD Dr, Montclair, view contemporary, 3/2½, price reduced. $399,000
Japanese gdns, fam rm, patio, pool. College Ave RE, Steve Dopkin 845-8008

6915 PINEHAVEN RD, Montclair, 5/2½, sep.entry for office/in-law $389,500
Better Homes, Ed Lindorfer 531-8401

2000 ARROWHEAD DR, Montclair 5bd/3½ba, best buy! deck, FDR $389,000
Better Homes Realty 339-4000

7160 THORNDALE, Montclair, 3bd/2ba, Tahoe setting, move in! $389,000
Mason-McDuffie 339-9290, David Otero 869-4239

815 PROSPECT, China Hill, spectacular new constr. 4/2+, charm! $379,000
Mason-McDuffie 834-2010, Dolores Thom 763-1710

6719 CHELTON DR, Montclair, 4bd/3ba, level-in, kit/fam rm combo $379,000
Pacific Union, Diane E. McCan

575 RADNOR, Haddon Hill 4bd/3½ba, big entry, charm $379,000
Mason-McDuffie 834-2010, John Bell 839-3438

5021 CRYSTAL RIDGE Ct, Ridgemont 3/2½, pano vws, FDR, lvl yd $379,000
Better Homes, Helen Nicholas 339-8400

23 KINGWOOD RD, Quality 3/2, fam rm, FDR, decks, landscaped $379,000
The GRUBB Company, Sherry Benninger 339-0400

5115 FAIRHILL CT, Ridgemont, 3+bd/2+ba, fam rm, huge patio/gdn $369,000
Pacific Union, Robyn Mohr 339-6460

89 ALVARADO RD, Claremont, custom vw hm, 2 mstrs, deck, patio $365,000
The GRUBB Company, Ed Kuo 339-0400

5910 LASALLE AVE, Montclair 3bd/2½ba, family rm, easy living $359,500
Mason-McDuffie 845-0211, Vicky Friedman 898-9406

1615 ARROWHEAD DR, Montclair 4/2, remod kit, mstr, spa, decks $359,000
Pacific Union, Tom Anthony 339-6460

1915 HOOVER, Oakmore 3+bd/3b Tudor, non-conform in-law, vw $339,000
Better Homes, Martha Shin 531-8643

7060 EXETER DR, Montclair, charming shingle, 3bd, fam rm, patio $329,500
The GRUBB Company, Donald Grubb Jr. 339-0400

614 ALMA, China Hill, legal duplex! 4bd/2ba + 2bd/2ba $329,000
Mason-McDuffie 339-9290, Bob Randall 869-4242

527/525 MONTCLAIR, China Hill, classic China Hill duplex 3/2 & 3/1 $325,000
Mason-McDuffie 339-9290, Erik Johnson 869-4246

4416 REINHARDT Dr, Redwood Hts 4+bd/3b, 3000sf, remod, decks $325,000
Better Homes, Mel Copland 339-2109

1027 CLARENDON CRESCENT, Crocker 3bd/1+ba, light/airy trad'l $319,000
Pacific Union, Teri Carlisle 339-6460

1800 MOUNTAIN BL, Charming 2/1 w/FDR, fam rm, artist studio, yd $319,000
The GRUBB Company, Kurt Buchholz 339-0400

2663 LAS AROMAS, Piedmont Pines, sunny 2/1, elegance, lg yd $309,000
Better Homes Realty 339-4000

261 CAPRICORN, Montclair, serene wooded vws, 4/2, fam rm, 2 frpl $309,000
The GRUBB Company, James Garcia 339-0400

4383 TERRABELLA PL, Just listed, 3/2+, hdwds, frpl, mstr, alarm $308,000
Mason-McDuffie 339-9290, Gene Boomer 869-4202

344 FLORENCE AVE, Rockridge, 2+bd/1ba, hdwds, updates, yd $306,000
The GRUBB Company, Connie Rogers 339-0400

6064 COLTON, Serene 3bd/2ba, updtd kit/ba, huge mstr, skylites $299,500
Wells & Bennett, Stan Hammond 839-5846

4656 FAIR AVE, 5/2 up, mstr on main lvl, FDR, EIK, fam rm, morel
Coldwell Banker, Ruth Lockhart 339-1174

9 EVERGREEN, Nestled in hills above the Claremont, 2+/2, bay vw
Mason-McDuffie, Julie Nachtwey 845-0211

5246 MILES AVE, (cross St. Clifton), 3bd/1½ba, 2-story, garage,
deck, yard, Investco 834-9033

6636 HEARTWOOD, Montclair 2bd/2ba, charm & detail, patio
Better Homes Realty 339-4000

744 CALMAR, Crocker, charming 3bd/1ba, renovated, lg lndscpd yd
Wells & Bennett, Wendy Callaghan 839-9197

6811 GUNN DR @ Shepherd Cyn, Montclair 2bd/1½ba, nw on mkt
Better Homes, D. C. Hodges 531-7667

18 MANDANA CIRCLE (off Mandana) Crocker Highlands, 3bd/1½ba
deck, yard, garage. Investco 834-9033

5645 BROADWAY, Rockridge beauty! 3/1½, walls of windows. Walk
College Ave. Awesome/must see! Mason-McDuffie, Mike Downes 754-

8 WHITMORE PL, Rockridge 4-plex
Templeton Company, Leslie Easterday 652-2133 X134 **OPEN SUNDAY**

10575 ENGLEWOOD, Sequoyah Highlands, 3bd/2ba, 1/4 acre, FDR
Mason-McDuffie, Darrin Tinsley 834-2010

5132 CORONADO, Rockridge, 3bd/1ba bungalow, lg EIK, sunny yd
Coldwell Banker, Michael Thompson 339-1174

4520 CLAREWOOD DR, Rockridge 2bd/2½ba, lush setting, location!
Mason-McDuffie 428-0900, Carolyn Jones 644-5426

1669 E. 38th ST, Glenview, Spanish Med, 3bd/2ba, nds TLC
Mason-McDuffie 834-2010, Heidi Tuggle 531-4554

4351 TOWNSEND AVE, Just listed! Glenview, delightful 3bd
Mason-McDuffie 428-0900, Marlene Daniels Bottano 652-0624

6382 THORNHILL, 4bd/3ba, good separation of space
Mason-McDuffie 339-9290, Howard Converse 869-4212

4335 BRIAR CLIFF RD, Serene setting, 2/1½ among trees & ferns
Coldwell Banker, Norm Robinow 339-1174

21 STAUFFER Ct, Redwood Hts, cul-de-sac, 3/1½, gardens, xtra lot
Coldwell Banker, Adriana Giacomelli 339-1174

3290 RANDOLPH, 1st open! 3/1½ w/family rm, lg remod kit, FDR
Wells & Bennett, Nancy Novick 531-7000

4549 SEQUOYAH, Immaculate, 4bd/3ba, quiet, 2-car garage
Mason-McDuffie 339-9290, Mary Dresser 869-4224

4138 COOLIDGE, New listing! 2bd/2ba, updtd kit, hdwds, patio
Wells & Bennett, Jaya Bhimani 482-0860

4677 MORAGA AVE, Light/airy/spacious 3/2, rumpus, storage, yd
Coldwell Banker, Vicky Faulk 339-1174

21 MOSS AVE, Charming trad'l w/grt flr plan, 4/2, updtd kitchen
The GRUBB Company, Jane Inch 339-0400

4140 MONTGOMERY, Charming brown shingle, 3/1+ nr Pied Ave
Wells & Bennett, Judy Farrell 531-7000

2422 WILBUR, Dimond, 3 bedroom, FDR, hardwoods, great yard
Mason-McDuffie, Darrin Tinsley 834-2010

3965 WATERHOUSE, Oakmore, charming 3/1½ Tudor fixer, lg yard
Wells & Bennett, Don Dunning 482-2256

4014 WOODRUFF AVE, Glenview charmer, 2+bd, garage, storage
Coldwell Banker, Dell Orr 339-1174

3940 SEQUOYAH RD, 3bd/1+ba, aupair w/sep entry, pool & spa
Pacific Union, Lee Jacobson 339-6460

5256 JAMES AVE, New Rockridge listing! 2/1 starter, FDR, hdwds
Coldwell Banker, Don Coelho 339-1174

5464 LOCKSLEY AVE, Rockridge 2bd/1ba, perfect bungalow
Better Homes, Tom Nemeth 652-6537

677 SANTA RAY, Crocker, 2bd/1ba, serene & elegant, move in!
Mason-McDuffie 339-9290, Mary Dresser 869-4224

3358 JORDAN RD, Redwood Hts, sunny spacious 2/1, hdwds, frpl
Mason-McDuffie 428-0900, Candy Bennyi 898-9413

4728 SHETLAND, Best value! 3bd/2ba, huge backyard
Mason-McDuffie, Yolanda Fong 845-0211

6400 PINEHAVEN, Montclair, sweet bngalow hideaway, grt st, 3/1
Mason-McDuffie 428-0900, Judith Glass/Sheila Sabine 644-5412

4228 TERRACE ST, Piedmont Ave, great 2bd w/updtd kit/ba, decks
Mason-McDuffie 428-0900, Mark Miller 893-5030

To place a listing in the Open Home Guide, please call 339-4046.

DEADLINE: Tuesday, 5:00 p.m.

Area Home Sales

ALAMEDA

Bay St - $173,000
5 Bismarck Ln. - $170,000
2 Brothorn Ln. - $176,000
Broadway 220 - $144,000
Broadway - $152,000
Broadway - $370,000
5 Buena Vista - $109,000
8 Calhoun St. - $279,000
Capetown Dr. - $325,000
Centennial Ave. - $245,000
Centre Ct. - $206,000
Clay St. - $230,000
5 College Ave. - $165,000
2 Harvard Dr. - $356,500
5 High St. - $210,000
Indian Bay - $338,000
Igorio Ct. - $337,000
3 Madison St. - $242,500
Moore Ct. - $358,000
Norwich Road - $249,000
7 Pacific Ave. - $275,000
Ratto Road - $314,000
gulus Ct. - $226,000
6 San Jose Ave. - $250,000
6 Santa Clara Ave. - $198,000
1 Shoreline Dr. - $175,000
Stonington Point - $348,000
4 Walnut St. - $202,000
1 Webster St. 310d - $93,500
3 Webster St. A106 - $92,000

ALBANY

Carmel Ave. - $285,500
Cornell Ave. - $250,000
Pierce St. 3207 - $149,000
Pierce St. 334 - $98,000

BERKELEY

5 66th St. - $190,000
5 Bancroft Way - $236,000
Claremont - $410,000
1 College 302 - $189,000
2 Delaware St. B - $129,500
151 Fairlawn Dr. - $315,000
1817 Francisco St. - $160,000
1235 Gilman St. - $237,000
1706 Jaynes St. - $249,000
1331 Kains Ave. - $173,500
1811 Marin Ave. - $406,000
1357 Peralta Ave. - $205,500
2411 Russell St. 1 - $162,000
2413 Russell St. 2 - $117,000
2419 Russell St. 5 - $160,000
2429 Russell St. 8 - $160,000
2431 Russell St. 9 - $160,000
1111 Russell St. - $158,000
1147 Walnut St. - $339,000

EL CERRITO

845 Balra Dr. - $271,000
6851 Cutting Blvd. - $205,000
6726 Glen Mawr Ave. - $185,000
5382 Rosalind Ave. - $155,000
1331 Scott St. - $192,500
2406 Tulare Ave. - $220,000
2623 Yuba Ave. - $254,500

EL SOBRANTE

4610 Driftwood Ct. - $133,000
950 Loma Linda Ave. - $105,000
3560 Miflin Ave. - $125,000

EMERYVILLE

1089 45th St. - $150,000
6363 Christie 213 - $102,500
4329 Salem St. - $147,000

OAKLAND

6336 Ascot Dr. - $399,000
5779 Balmoral Dr. - $390,000
5351 Belgrave Place 8 - $290,000
4614 Benevides Ave. - $282,000
9098 B'way Terrace - $498,500
8936 Burr St. - $160,500
260 Caldecott Ln. 173 - $118,500
260 Caldecott Ln. 175 - $175,000
260 Caldecott Ln. 181 - $114,500
260 Caldecott Ln. 182 - $167,000
260 Caldecott Ln. 188 - $170,000
260 Caldecott Ln. 198 - $128,500
260 Caldecott Ln. 199 - $125,500
260 Caldecott Ln. 201 - $179,000
260 Caldecott Ln. 206 - $184,500
260 Caldecott Ln. 212 - $128,000
260 Caldecott Ln. 216 - $122,500
260 Caldecott Ln. 234 - $142,500
260 Caldecott Ln. 235 - $140,500
5863 Chelton Dr. - $307,000
643 Douglas Ave. - $160,000
2447 Durant Ave. - $153,000
190 Elysian Fields Dr. - $213,000
4103 Emerald St. - $233,000
9791 Empire Road - $160,000
6960 Exeter Dr. - $416,000
409 Florence Ave. - $499,500
6475 Florio St. - $545,000
801 Franklin St. - $115,000
1109 Glendora Ave. - $305,000
4211 Gregory St. - $261,000
5940 Grizzly Peak - $610,000
702 Grizzly Terrace - $750,000
4501 Harbord Dr. - $265,000
3841 High St. - $147,000
3860 Howe St. - $245,000
1836 International - $151,500
385 Jayne Ave. 402 - $133,500
1 Kelton Ct. 10k - $150,000
3239 Kempton Ave. 1 - $168,000
3514 Kempton Way - $178,000
11 Kingwood Road - $355,000
1555 Lakeside Dr. 61 - $174,500
9949 Lawlor St. - $160,000
1531 Leimert Blvd. - $380,000
7425 Lockwood St. - $127,000
193 Montecito 401 - $87,500
90 Montell St. - $267,500
3612 Monterey Blvd. - $195,000
5618 Morse Dr. - $119,500
3930 Norton Ave. - $255,000
377 Palm Ave. 203 - $110,000
4117 Penniman A - $114,000
6355 Pinehaven Road - $245,000
4840 Proctor Ave. - $533,000
2500 Rampart St. - $160,000
2824 Rawson St. - $137,000
6031 Ridgemont Dr. - $458,500
1036 San Francisco - $125,000
1037 San Francisco - $125,000
1046 San Francisco - $100,000
1076 San Francisco - $100,000
3520 San Leandro St. - $100,000
3450 Seminary Ave. - $155,000
10762 Sheldon St. - $118,000
3202 Star Ave. - $100,000
7836 Surrey Ln. - $257,500
3041 Suter St. - $105,000
5624 Thornhill Dr. - $249,000
3051 Tully Place - $160,000
5766 Vicente St. - $108,000
41 Vincente Place - $100,000
2724 Viola St. - $125,000
4718 Virginia Ave. - $153,000
5823 Virmar Ave. - $340,500
4082 Waterhouse - $321,500

PIEDMONT

580 Blvd. Way - $279,500
165 Lake Ave. - $409,500
339 Magnolia Ave. - $667,000
140 Monticello Ave. - $669,000
108 Requa Road - $960,000

SAN LEANDRO

1321 144th Ave. - $108,000
1387 145th Ave. - $182,000
1207 147th Ave. - $87,000
1818 Arena St. - $162,500
660 Billings Blvd. - $133,000
16038 Cambrian Dr. - $175,000
419 Cape Cod Dr. - $181,500
1444 Cedar Ave. - $169,000
15200 Discovery Rd. - $280,000
16744 El Balcon Ave. - $165,000
15133 Flying Mist Rd. - $339,000
1337 Kelly Ave. - $122,000
894 Lewelling Blvd. 4 - $97,000
1729 Manor Blvd. - $153,000
1147 Mersey Ave. - $135,000
1233 Montrose Dr. - $255,000
14345 Orchid Dr. - $184,500
1549 Pearson Ave. - $148,000
172 Preda St. - $140,000
16351 Ria Dr. - $148,000
14941 Western Ave. - $129,000
1909 Whelan Ave. - $161,000
812 Woodgate Dr. - $135,000

SALES STATS BY CITY

ALAMEDA
TOTAL SALES: 30
LOWEST PRICE: $ 92,000
HIGHEST PRICE: $ 358,000
AVERAGE PRICE: $ 231,616

ALBANY
TOTAL SALES : 4
LOWEST PRICE: $ 98,000
HIGHEST PRICE: $ 285,500
AVERAGE PRICE: $ 195,625

BERKELEY
TOTAL SALES : 19
LOWEST PRICE: $ 117,000
HIGHEST PRICE: $ 410,000
AVERAGE PRICE: $ 218,763

EL CERRITO
TOTAL SALES: 7
LOWEST PRICE: $ 155,000
HIGHEST PRICE: $ 271,000
AVERAGE PRICE: $ 211,857

EL SOBRANTE
TOTAL SALES: 3
LOWEST PRICE: $ 105,000
HIGHEST PRICE: $ 133,000
AVERAGE PRICE: $ 121,000

EMERYVILLE
TOTAL SALES: 3
LOWEST PRICE: $ 102,500
HIGHEST PRICE: $ 150,000
AVERAGE PRICE: $ 133,166

OAKLAND
TOTAL SALES: 76
LOWEST PRICE: $ 87,500
HIGHEST PRICE: $ 750,000
AVERAGE PRICE: $ 221,085

PIEDMONT
TOTAL SALES: 5
LOWEST PRICE: $ 279,500
HIGHEST PRICE: $ 960,000
AVERAGE PRICE: $ 597,000

SAN LEANDRO
TOTAL SALES: 23
LOWEST PRICE: $ 87,000
HIGHEST PRICE: $ 339,000
AVERAGE PRICE: $ 164,760

This list was compiled for publication in the Hills Newspapers by TitleTech of Oakland which obtains weekly records from the county recorder's office.

Neither company guarantees accuracy or completeness of the information. Sales prices are estimated based upon applicable county transfer taxes.

All questions regarding this information and any requests for additional listings and services provided by TitleTech should be directed to Bud Gorham at 568-7233.

YOUR WEEKEND GUIDE OPEN HOMES

CALIFORNIA ST, Laurel 2/1, nw listing, absolutely charming! **$212,000**
y +++, decks, sunny & spacious. Realty Advocates, Rick Jarvis 531-7011

BROADWAY, 2bd/1ba, well located bungalow nr College Ave **$210,000**
sby & Associates, Millie 748-5300

PLEASANT VALLEY, Pied.Ave, 2bd/1ba, walled in lot, charm **$209,500**
er Homes, Ken Ferrell 814-9036

ELBERT ST, Glenview, 2bd/1½ba unique home in woodsy **$209,000**
ng.Hardwood floors, view. Agent 839-4395

MAGEE, Laurel district, bright 2bd/2ba, major upgrades **$199,000**
er Homes Realty 339-4000

AMONA AVE, Piedmont Ave, 2/1 cute bungalow, hdwds, yard **$193,500**
ific Union, Joan Dark 339-6460

GILBERT, Cozy brown shingle nr BART/shops, fenced yard **$184,000**
s & Bennett, Judy Farrell 531-7000

MANILA, New listing in Temescal, 2bd, +rm, hdwds, deck, yd **$179,000**
s & Bennett, Kate Phillips 436-4100

MONTICELLO, Maxwell Park, 3bd/1ba, FDR, recent remodel **$171,000**
onal Real Estate Service, Charles Rivers 482-2380

FLEMING, Charming Maxwell Park home **$170,000**
on-McDuffie 834-2010, Damon Terry 321-1511

MONTICELLO, Maxwell Park, 3bd/1ba, total rehab **$169,000**
on-McDuffie 339-9290, David Otero 869-4239

BUENAVENTURA, 2bd/1b, charming Mediterranean bungalow **$163,500**
sby & Associates, George 748-5300

BRUCE ST, Glenview, 3bd/2ba grt starter, lots of character! **$159,900**
er Homes Realty 339-4000

MORCOM, Maxwell Park 2bd/1ba, open & airy, split level **$155,000**
on-McDuffie 339-9290, Vikki Landes 869-4225

WISCONSIN, Grandma's cottage, 1+bd, lg lot, ideal starter **$152,500**
s & Bennett, Holda Novelo 531-4633

ROBERTS AVE, Maxwell Park, cute 2bd, grt remod kit, lg yd **$145,900**
on-McDuffie 834-2010, Dolores Thom 763-1710

MOUNTAIN BLVD #210, 2bd/2ba **$138,000**
well Banker, Dave Moss 486-1495

MOUNTAIN BL #210, 2bd/2ba sunny spacious unit, upgrades **$138,000**
well Banker, Dave Moss 486-1495 **OPEN SUNDAY 2-4**

41st AVE, 2bd/1ba craftsman starter, sunporch, hdwd flrs **$134,000**
er Homes Realty 339-4000

OCTAVIA, 2bd/1ba, adorable bungalow, newer kit, garden **$119,000**
er Homes, Victor Fierro 832-4339

VERNON #206, Elegant 1 bedroom condo with many upgrades. **$ 69,900**
r area. Bickley Real Estate, Ronda 769-1606 **SUNDAY 2-4**

AMEDA Open Sunday

OTIS, Mini-estate on the lagoon! 3bd/2ba **$408,000**
on-McDuffie 339-9290, D. A. Hammond **OPEN SAT & SUN 2-4:30**

BANY Open Sunday

CURTIS, 3bd/1ba charmer, nwly painted, refnishd flrs, move in! **$269,000**
well Banker, Kim Cleveland 486-1495 **OPEN SUNDAY 2-4:30**

VENTURA, 2bd+++, 1ba, some bay vw, upgraded kit, nice yd **$265,000**
pleton Company, Anne Van Dyke 652-2133 X137 **OPEN SUNDAY 1-4**

RAMONA, New listing! 2bd/1ba, spacious LR, formal dining **$235,000**
Oak Realty 527-3387 X109 **OPEN SUNDAY 2-4**

SAN CARLOS, Bright & charming 2bd/1ba in grt location! **$229,000**
well Banker, Gilda Waldman 486-1495 **OPEN SUNDAY 2-4:30**

DARTMOUTH ST, 2bd/1ba, Sunshine & craftsman charm! **$219,000**
rwell Properties, Kathryn Hill 848-1950 X242 **SUNDAY 2-4**

MASONIC, 2bd/1ba, sweet starter, hdwd flrs, fenced yd **$188,000**
well Banker, Jane Ishibashi 486-1495 **OPEN SUNDAY 2-4:30**

RKELEY Open Sunday 2-4:30 pm

RDEN RD, View hm on Panoramic Hill, 3/2½, gourmet kitchen **$825,000**
pleton Company, Bebe McRae 652-2133 X145 **OPEN SUNDAY 2-5**

NGLEWOOD, Gorgeous Ratcliff contemporary, 4bd/3ba **$699,000**
on-McDuffie 845-6021, Julie Lehman Buttner 849-2092

EUCALYPTUS RD, Enchanting brown shingle, vws, garden, 4/3 **$679,000**
GRUBB Company, Donald Grubb Jr. 339-0400

1066 PARK HILLS Rd, 3bd/2b +den, fam rm, compl remodel, quality **$599,000**
Marvin Gardens RE 527-2700, Ann Plant 287-8761

101 MONTROSE, 4+bd/2+ba fab rancher w/in-law, beaut.landscape **$569,000**
Coldwell Banker, Kim Marienthal 486-1495 **OPEN SUNDAY 2-4**

3 SENIOR AVE, 3bd/3+ba, new listing! view, library, fam rm, garden **$550,000**
Pacific Union, Rich Gould 339-6460

360 RUGBY, Cape Cod beauty. Park-like ½ acre site. 4bd/3ba plus **$539,000**
huge attic. Millstein, RE Broker, Celia Concus 527-0211 **SUNDAY 2-5**

2906 FOREST, 4++bd, 4½ba grand traditional in the Claremont **$529,000**
Coldwell Banker, Candace Hyde-Wang 486-1495 **OPEN SUNDAY 2-4**

1172 MILLER, 3+bd/2ba, elegant contemp w/total bay views! **$439,000**
Coldwell Banker, Cheryl Cahn 486-1495

240 HILLCREST, Claremont's best 3bd/1½ba **$399,000**
Mason-McDuffie 845-0211, Nancy Platford 652-5133

2612 DANA ST, Lg 2-story craftsman trad'l duplex & 2-story cottage **$399,000**
Thornwall Properties, Colleen Larkin 848-1950 X240 **SUNDAY 2-4**

1016 WILDCAT CYN, Top of pvt drive, 4/2, pano vw, veranda, lg lot **$339,000**
Templeton Company, Susie Schevill 652-2133 X144 **OPEN SUNDAY 2-4**

1215 JOSEPHINE, 2+bd/1ba lovely craftsman renovation, remod kit **$299,000**
Red Oak Realty 527-3387 X105 **OPEN SUNDAY 2-4**

9 EVERGREEN, Bay view! 2+/2 nestled in hills above the Claremont **$299,000**
Mason-McDuffie, Julie Nachtwey 845-0211

450 ARLINGTON, 3bd/2ba, move right in! bay/bridge view **$289,000**
Coldwell Banker, Ritz Zwerdling 486-1495 **OPEN SUNDAY 2-4**

1666 TACOMA, Just listed, 1000 Oaks charmer! 2/1, gdn, fenced yd **$249,000**
Mason-McDuffie, Anne Politeo 849-3711/273-9326 **OPEN SUNDAY 2-5**

2515 HILGARD #2, 2/2 condo nr shops & UC, lg sunny deck **$248,000**
Coldwell Banker, Gaby Olander 486-1495 **OPEN SUNDAY 1:30-4:30**

2006 VIRGINIA, 1920's duplex, renters dream location/make $$ **$235,500**
Mason-McDuffie, Natalie Cuttler 849-3711/763-0902

1839 ROSE, New! 2+/2 brown shingle craftsman, walk everywhere! **$225,000**
Templeton Company, Nancy Noman 652-2133 X124

2365 VIRGINIA ST #3, Quality c.1920, 2+/1 up, kit/DR/LR/frpl down **$219,000**
Marvin Gardens 527-2700, Kathie Berg 287-8752

2327 CURTIS, New listing! Charming 2/1 + income, det'd office **$219,000**
Red Oak Realty 527-3387 X124 **SUNDAY 2-4**

773 NEILSON, 2bd/1ba inviting & comfortable fixer, nice yard **$219,000**
Coldwell Banker, Chris Cohn 486-1495 **OPEN SUNDAY 2-5**

1000 CEDAR ST, Small walled Medit, pvt garden, frpl, 2bd & a shop **$210,000**
Templeton Company, Paul Templeton 652-2133 X131 **OPEN SUNDAY 2-4**

2075 SACRAMENTO ST, Clean, spacious 3bd/2½ba, frpl, garage, **$209,000**
8 blks UC, 2 blks BART. **For Sale By Owner** 415-841-9366 **OPEN SUN 1-5**

1712 CALIFORNIA, New low price! 2bd gem nr No. Berk. BART **$195,000**
Red Oak Realty 527-3387 **OPEN SUNDAY 2-4**

1601 CURTIS, New listing! Charming 2bd starter w/lg kitchen **$179,000**
Red Oak Realty 527-3387 X124 **OPEN SUNDAY 2-4**

2615 BENVENUE #B, 1/1 unit in charming Victorian duplex **$155,000**
Coldwell Banker, The Longs 486-1495 **OPEN SUNDAY 2-4**

1814 BLAKE #3, 1bd/1ba, decorator perfect! deck, landscaped yard **$ 99,000**
Coldwell Banker, Lorri Arazi 486-1495 **OPEN SUNDAY 2-4**

CASTRO VALLEY Open Sunday

22541 CENTER ST, 2/2 creekside condos, almost nw, amenities+ **$118,500 and up**
Better Homes Realty 339-4000 **OPEN SUNDAY 2-5**

EL CERRITO Open Sunday

726 AVILA PL, 2bd, updtd kitchen & bath, great yd, decks, view! **$229,000**
Mason-McDuffie, Darrin Tinsley 834-2010 **OPEN SUNDAY 2-4:30**

1144 RICHMOND ST, 3bd/2½ba townhouse, sauna, 2-car garage. **$174,900**
Loan points paid. By Owner 233-6080 **OPEN SAT & SUN 2-4**

946 GALVIN Dr, Rustic 1/1 cabin, 1/3 ac, vws, frpl, gardens, safe, **$173,000**
nr stores/BART. Room to build. **OPEN DAILY/CALL** Owner/Agt 558-9372

KENSINGTON Open Sunday

176 ARDMORE, 3+bd/2ba exquisite contemporary + 2 hm offices! **$450,000**
Coldwell Banker, Mamood Moktari 486-1495 **OPEN SUNDAY 2-4:30**

540 COVENTRY, 3bd, designer perfect! deck off FDR, gdn/fruit trees **$356,000**
Berkeley Hills Realty 524-9888, Terese Ashman 524-1700 X11 **SUNDAY 2-4**

PIEDMONT Open Sunday 2-4:30 pm

44 FARRAGUT AV, 7+bd/5+ba, extensively restored, bay vw, ½ac **$1,950,000**
Pacific Union, Georgia Cornell 339-6460

129 BONITA AVE, Grand & gracious, elegant entry stairwy, FDR **$979,500**
The GRUBB Company, Donald Grubb Jr. 339-0400

209 HILLSIDE AVE, Sunny trad'l w/updtd kit, 3+/3½, M to gardens **$849,000**
The GRUBB Company, Sandra Vogl 339-0400

37 SHARON AVE, Lovely 4bd/3ba colonial, quiet st/SF bay vw, gdn **$849,000**
The GRUBB Company, Marilyn Watson 339-0400

210 SCENIC AVE, Stunning bay view! 3bd/4ba with aupair **$789,000**
Mason-McDuffie 428-0900, Rosalie Marshall 644-5442

14 ABBOTT WAY, 4bd/4ba, 2 family rooms, SF/GG vws, 4-car gar **$679,000**
Pacific Union, Helen Danhakl 547-5750

170 BELL AVE, Architectural contemp w/view, 3/3½, decks, patios **$659,000**
The GRUBB Company, Nancy Rothman 339-0400

131 RICARDO AVE, Lovely trad'l, renovated, rumpus level to garden **$625,000**
The GRUBB Company, Angela Wei Grubb 339-0400

1750 TRESTLE GLEN, 4bd/3b, remod kit/fam rm, mstr suite, rec rm **$549,000**
Coldwell Banker, Joan Alford 339-1174

80 PORTSMOUTH RD, 4+bd/2ba, lg EIK level out to deck & garden **$398,000**
The GRUBB Company, Bettina Balestrieri 339-0400

610 BOULEVARD WAY, Spacious & sunny, 2 lg bd, +rm, 1/4 acre **$395,500**
The GRUBB Company, Melitta Beeson 339-0400

SAN LEANDRO Open Sunday

628 BROADMOOR BLVD, Sunfilled 3+bd/1+ba, 1/4 acre, new price **$255,000**
Better Homes Realty 339-4000 **OPEN SUNDAY 2-4:30**

To reach the real estate editor call 339-4047.

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Events

The Events Calendar does not accept for-profit listings. Announcements for these events can be made in our classified section by calling 339-8777. Listings are made on a space available basis.

Red Oak Gallery hosts an exhibition by local artist Karen Gault through September 26. The show reflects Karen's 28 years of exploring and developing a style influenced by improvisational dance, Chinese brush painting, photo realism and impressionism. Meet the artist at a public reception from 7 to 9 p.m., Fri., July 18. To view or purchase her paintings stop by the gallery in Red Oak Realty's offices at 1891 Solano Ave. in Berkeley. To enjoy a sample of her work without leaving home. Log onto Red Oak Realty's Web site: www.redoakrealty.com. Call 527-3387 for more information.

•

The Sydney B. Mitchell Iris Society invites you to its July Bearded Iris Auction and Raffle, 7:30 p.m. Fri. July 25 and Rhizome Sale 10 a.m., to 2 p.m., Sat., July 26 in the Garden Center Building, Lakeside Park, 666 Bellevue Ave., Oakland.

•

The nonprofit Building Education Center (BEC), 812 Page St., Berkeley is the place to start your dream home or to start turning your home into a dream. On Sat., July 26 Andus Brandt presents the two-part Deck Building Hands-On. The second part of the class will be held on Sat. Aug. 2. **Portable Power Tools for Beginners** with architect Joyce Roy is on tap Sun. July 27. Call BEC at 525-7610 for more information.

•

The Alameda County Waste Management authority presents a free **Worm Composting Workshop,** 10 a.m. to noon Sat. July 26. This hands-on class teaches participants how to compost their kitchen waste using red wigglers. See how to transform your trash into free, nutritious fertilizer. Whether you want to learn a simple way to reduce garbage or want to become a compost expert, this workshop is for you. Call 444-SOIL.

•

Product displays, a tool sale, a raffle prizes and hot dogs will highlight Truitt and White Lumber's **August Product and Fair and Tool Sale,** 9 a.m. to 7 p.m., Wed., Aug 20 Call 845-0511 for more information.

•

The nonprofit Building Education Center (BEC), 812 Page St., Berkeley is the place to start your dream home or to start turning your home into a dream. On On Mon. July 30 the center presents **Plan Reading** with arcitect-columnist Arrol Gellner. Call BEC at 525-7610 for more information.

•

A free **First-Time Home Buyer Seminar**, sponsored by Red Oak Realty and Mortgage Network, 1891 Solano Ave., Berkeley is held the first Wed. of each month at 7 p.m. Find out about first-time home buyer programs, get tips from a licensed Red Oak agent on how to make an offer, negotiate the best deal, handle home inspections; learn about contingencies that may protect a buyer from adverse conditions, and see if it may be more economical to buy rather than to rent. Get prequalified and receive a listing of homes for sale in your price range. Reservations are required. Call Russell Doi at 526-6554 to register or for more information

•

Wausau Mortgage Corp. announces Charles Patton's free 203(k) mortgage workshop **Rehabilitate for Profit or Equity with a Proven Product,** The workshop, which will show you how to use the 203(k) loan program to purchase, renovate and resell property in a short time, is held on an ongoing basis. Call (800) 801-1320, ext. 240 for times and places in your area.

•

The **East Bay Leads Club** meets 7:45 a.m. Wednesdays at the Kaiser Center Cafeteria, 300 Lakeside Dr., Oakland. The Leads Club, the largest leads generating organization in the world, is open to all business owners, salespeople, managers and professionals. During weekly 75-minute meetings, each member gives a brief business presentation and exchanges leads collected during the previous week. Call 845-6688 for more information.

•

The **Orchid Society of California** meets at 8 p.m. on the third Monday of each month at the Lake Merritt Garden Center, 666 Bellevue Ave., Oakland. Learn about orchids and their care. Purchase orchid plants at the members' plant sale before the meeting. Orchid lecturers share their knowledge and provide plants for a raffle. Join the camaraderie and learn about the beautiful world of orchids. C... 1210 for more information.

•

The **Golden Gate Cy... Society** meets at 7:30 p.m. fourth Wed. of each mon... Lake Merritt Garden Ce... Bellevue Ave., Oakland. ... sale is featured before the ... affording you the opportu... purchase quality cymbidium... These meetings feature ex... ers from around the world ... slides and valuable tips for g... cymbidiums. Attend this ... and learn how to grow and ... these beautiful plants. C... 1210 for more information.

For inclusion in Event... information to Dennis E... Real Estate Editor, Hills... pers, 5707 Redwood Rd. ... 94619. Phone: 339-4047 F... 4066. Information must be r... one week prior to publicat...

Rates...

Continued from page 13

gage rates paid by home buyers.

Over the years, Freddie Mac has opened the doors for one in six home buyers in America.

More information about Freddie Mac can be found on the company's Web site, www.freddiemac.com.

On June 30 the Federal Home Loan Bank Board pegged the 11th District Cost of Funds Index (COFI) for July payments at 4.864 percent, up slightly from the 4.822 percent that was in effect for June payments.

The COFI is the index widely used by the savings and loan industry for its adjustable rate mortgages.

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Are you a low to moderate income, first-time homebuyer interested in purchasing a home in **Emeryville?**

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REALTY by TOM HOLSTLAW



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FEATURED ALAMEDA INVESTMENTS

***1311 WEBSTER #E109.** 1 BD Condo overlooking park **$89,500**

***985 POST.** One-level 3 BD, 1 BA, move-in condition **$219,000 SOLD**

***2943 GIBBONS.** Fernside Dist. 3 BD, 2 BA, family rm **$389,000 SOLD**

***1368 EAST SHORE.** 3 BD, 2 BA on San Leandro Bay **$429,000 SOLD**

For additional information on these or other properties contact

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SAN LEANDRO

GREAT RENTAL PROPERTIES IN SAN LEANDRO. Nice area & close to BART. 2 units, both 1 bedroom, 1 bath. **Debbie Budd, 748-1806.**

OAKLAND

FAMILY HOME. 4 bedrooms, 2 baths, large yard, lots of curb appeal. Motivated seller! **Cherie Fagrey, 748-1765.**

BEAUTIFULLY RESTORED HISTORICAL VICTORIAN. Gourmet kitchen, designer decorated. Large lot with private park-like yard & carriage house rental. **Alice Garvin, 748-1763.**

LEONA HEIGHTS RANCH CHARMER IN GREAT LOCATION! 2 bedrooms, 1 1/2 baths, spacious, airy & immaculate, level lot, 2-car garage. **Sharon Greene, 523-9421 or Mary Ann Herber, 568-2040.**

LARGE HOME. 2 bedrooms, 1 bath up & 2 bedrooms, 1 bath down. Studio in back. Could be extra income. Beautiful avocado & grapefruit trees in this secluded backyard. Total upgrades. A Must See at $195,000. **Debbie Budd, 748-1806.**

TOP FLOOR CONDO. 2 bedrooms, 1 1/2 baths, corner unit, security. **Sharon Greene, 523-9421 or Mary Ann Herber, 568-2040.**

MAXWELL PARK AREA ... home with 1 bath & 2 bedroom unit. **Les Dronick, 748-1759**

FRUITVALE AREA, OAKLAND ... image buildings with 8 units eac... rate owners. **Cherie Fagrey, 748-...**

OAKLAND FOURPLEX. Close to ... excellent neighborhood, all uni... bedrooms, 1 bath, best price in ... $299,000. **Kitty Wan, 747-1621**

EL CERRITO

MILLION $ VIEW FOR ONLY $... 2 bedrooms up & 1 down. Cha... lore. Feels spacious & bright. Ba... area, great opportunity **Ruth Me... 748-3877.**

CASTRO VALLEY

HUGE CORNER LOT. 3 bedroom ... home. Walk to BART. **Mary Ann ... 568-2040 or Sharon Greene, 52...**

SPACIOUS CASTRO VALLEY DU... bedroom, 1 1/2 baths in each u... tral heat, w/w carpeting O... rages, includes laundry, & large... **Raye Thieman, 748-1771**

We speak Mandarin, Cantonese and English 我們精通國、粵、英語 Moon Tam ... Kitty ...

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Oakland

$6,000 826 PINE. DRASTIC PRICE REDUCTION! A lot that needs to be cleared of 2 units, has sewer, water, electric, gas & phone lines! Kathy Hirsch 814-4706

$27,500-$69,000 320-324 TENTH ST. Retail/Office condos! Price list & floorplans are available! Tere Lee 521-3352

$47,500 1975 81st AVE. Lot zoned for up to 4 units! Great for contractor! Richard Powell 814-4837

$90,000 2142 34th AVE. Large 4 BD, 1 1/2 BA bungalow located on a creekside setting! Needs lots of ... Formal dining, eat-in kitchen, ... garage! Kathy Hirsch 814-4706 SOLD

$109,000 2023 RUTHERFORD. Nice family neighborhood close to shopping & transportation. 3 BD, 2 BA, & off-street parking Steve Sorensen 814-4888

$119,500 22 MOSS #101. New interior paint throughout this 2 BD, 2 BA condo! Large living room, 2 balconies, secured parking, common courtyard, tree view & elevator! Russ Grant 814-4713

$189,000 2029 RUTHERFORD. Duplex with detached cottage in rear! Two - 2 BD & one - 1 BD units. Steve Sorensen 814-4888

$189,500 1397 ALLMAN. Bright & sunny cottage on corner lot! This 2 BD bungalow has gleaming hard... s, huge living room with fi... spacious updated kitchen, plus space off garage & yard! Kelly Ann & Gregg Fujita 522-6222 PENDING

$210,000 7953 STERLING. Single-level 3 BD well-cared-for bungalow, with formal dining room and fireplace, on a large lot! Lovely street & an attached garage! Tere Lee 521-3352

$229,000 3707 VIRDEN. Panoramic view of Mt. Tamalpais, Oakland lights & S.F. Bay! A wonderful tri-level Spanish Mediterranean home with 3 BD, 2 BA, formal dining, fireplace, hardwood floors, workshop & decks! Martha Turner 814-4828

$250,000 2926 FOOTHILL. Great potential! Former rest home, 16 BD, 4+ BA, & commercial kitchen. Steve Sorensen 814-4888

$259,000 3799 HARRISON. Single-family Victorian in dilapidated shape. 4 BD, 1 1/2 BA, formal dining. Lot is zoned for 21 units! Peter Fletcher 523-5750

San Leandro

$101,250 1508 136th AVE. Immaculate 2 BD condo with oversized deck! Fresh paint, ready to move into! In-unit laundry, pets OK, & FHA approved! Marilyn Schumacher 814-4709

$124,500 2228 WINDLASS. Bright & light 2 BD, 1 BA condo i... a small very well-kept com... Marina district! Newer carpet & linoleum, finished garage! Elaine Budka 814-4835 PENDING

$149,500 14021 SEAGATE. Upper unit with vaulted ceilings! This 2 BD, 2 BA condo includes a formal dining room, fireplace & an under the counter TV in the kitchen. Community pool, spa & tennis. Tere Lee 521-3352

$170,000 14018 OUTRIGGER. Many upgrades in this spotless 2 BD, 2 1/2 BA condo! Vaulted ... lights, wet bar, storm door, ... faucets, mirrored doors, closet organizers, plus community pool & spa! Tere Lee 521-3352 PENDING

$170,000 14317 SEAGATE. Many upgrades are included in this 2 BD, 2 1/2 BA home! Great location, fireplace, Spanish tiled patio, closet organizers, community pool, spa & tennis. Tere Lee 521-3352

$186,000 1930 DOLLY. Excellent condition! This 1-level Ranch home includes 3 BD, 1 BA, updated ... that includes panic & fire alarm! Great yard & more! Jean Powers 814-4822 PENDING

$429,000 1548 DAILY. Full bay view from all rooms! Beautiful single-level 3 BD, 2 1/2 BA home with formal dining room, family room, built-in grill in kitchen, master BD in private wing, 3-car garage, air conditioning, & security system. Diana Lulofs 521-5008

San Lorenzo

$149,000 15962 VIA DEL SOL. Very clean & light single-level 3 BD bungalow! Hardwood floors, fireplace in living room, workshop in garage & large yard. Martha Turner 814-4828

Hayward

$113,500 260 FLINT. An excellent 2 BD, 2 BA condo with fireplace, modern kitchen, inside laundry & small but nice yard! Peter Fletcher 523-5750

Castro Valley

$145,000 19219 VAUGHN. "As-is" contractor special! Single-l... bungalow with 2 BD, 1 BA, ... n, & a large backyard with ... trees! Bev & George Williams 522-7173 PENDING

Concord

$123,500 2999 PONDEROSA. Single-level 2 BD bungalow on a large lot with garage & off-street parking! Newer carpets & new kitchen! Jean Powers 814-4822

San Ramon

$205,000 2816 BOWLIN. Bring your tools to this affordable 4 BD, 2 BA home in a great location on a large lot! Needs TLC. Kathy Hirsch 814-4706

Out of Area

$175,000 2645 EASTLAKE, KELSEYVILLE. Buckingham Park, middle Clear Lake. Location plus! A ranch-style 3 BD, 2 BA home with family room, 2 fireplaces, & 2-car garage. Approx 1 acre of natural setting with filtered view of lake! Margaret Lomba 521-7193

2 BROWN SHINGLE BERKELEY HOMES ON ONE LOT!



Spacious two story brown shingle craftsman traditional with beautiful bay windows, high ceilings, multi-paned glass doors, and unspoiled woodwork. The home has been used as a duplex. There are still two full kitchens & two baths.



Two story cottage originally built as an Alameda beach home ... later moved to this site. 2 bedroom... cozy living room, formal ... kitchen with breakfast bar.

Both houses $399,000

For further information call 848-1950

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Park Bellevue Tower
ON LAKE MERRITT

Arts & Letters

Reflections on reality: Jewish Film Fest in Berkeley this week

Jews and Blacks takes a harsh look at race relations

By Marc Breindel

San Francisco Mayor Willie Brown's absence from the screening of *Blacks and Jews* at the Jewish Film Festival Sunday night underscored a point made both on screen and by the panel Brown was scheduled to moderate: Black-Jewish coalition is hard to build.

Blacks and Jews vividly examines the deterioration of what some consider a key liberal alliance over the last 30 years. Answers to the question "Why don't we get along anymore?" remain elusive, but festival co-founder Deborah Kaufman, KPFA producer Bari Scott and Alan Snitow offer the best "bliss therapy" for liberals since Ronald Reagan returned to his ranch.

Berkeley audiences should find special catharsis in the long final segment of the film, a spellbinding replay of the infamous collision between teenagers at Castlemont High School in Oakland and the Holocaust drama *Schindler's List*. The San Francisco audience gasped and hollered at this expertly crafted festival of guilt.

Castlemont's predominantly African-American and Latino students took a field trip to see the Steven Spielberg epic at the Grand Lake Theatre in 1994. To the dismay of both teachers and fellow moviegoers, the young group laughed as Jews were taken to Nazi death camps. Grand Lake management finally asked the class to leave after patrons complained the youngsters were chortling during a summary execution.

Who is responsible for such a chilly response to genocide? Local journalists blamed students at the time. But *Blacks and Jews* dissects the incident more thoroughly and finds enough shame to go around.

School authorities readily concede in interviews that they did not plan the event well. No one bothered to find out whether their students even knew what the Holocaust was, they say, much less consider the larger question of how one group may respond to the oppression of another.

'I have nothing against the Jewish Holocaust, but I think we should learn about our own pain before we learn anybody else's pain.'

— CASTLEMONT HIGH SCHOOL STUDENT

Students are more defensive than contrite.

"I have nothing against the Jewish Holocaust," one student says, "but I think we should learn about our own pain before we learn anybody else's pain."

Spielberg himself soon pays a visit, accompanied by Governor Pete Wilson. The surreal encounter gives Student Body President Kandi Stewart a chance to redeem her class's public image somewhat by exposing Wilson as even more insensitive than they, for using the painful incident as a campaign photo op. It's a climax that had viewers cheering at the Castro Theatre.

The second most complete segment reconstructs the ghettoization of blacks in Chicago's Lawndale neighborhood in the late 1960s. It's a startling piece of history not often taught in school.

Tackling head-on the stereotype of the unscrupulous Jewish money lender, the filmmakers show Jews both as real estate speculators who may be breaking the law to rob African-Americans of their life savings, and as left-wing activists fighting fellow Jews in the name of justice.

Ironically, the sequence culminates in a scene that evokes the Polish eviction of Jews from their homes in "Schindler's List." Blacks are forced onto the street and all their belongings left in the snow when they cannot pay their grossly inflated mortgages, as arranged by mostly Jewish agents.

Some Jews do try to help the evicted blacks. One rabbi actually carries furniture back into the homes of the dispossessed, only to find that the speculators have hired armed guards to keep them out. A movement for black homeowners arises with black and Jewish support.

Jews and blacks taking a stand for one another, even against members of their own ethnic group, is clearly the kind of behavior the filmmakers hope to model. However, they're not afraid to show conflict as well.

Scenes from the Traveling Jewish Theater's play *Crossing the*

See FILM on page 24



A scene from 'Blacks & Jews', part of the Jewish Film Festival running through Aug. 4 at the UC Theatre.

'Under Western Eyes' looks at Gen X apathy

By Tiller Russell

Catching *Under Western Eyes* on opening night of the Berkeley half of the Jewish Film Festival is like getting served Vodka in a water glass: you expect something cold and clear but without the kick.

Imagine Wim Wenders doing *On the Road* with a splash of Jim Jarmusch, and you get the idea: a bleakly beautiful, angst-ridden road movie where the landscape mirrors the minds of the characters.

The film features Israeli rockstar Eyal Scheher as Gary, a disheveled, sexy architect, who returns to Israel from Berlin to bury his father. Problem is, Gary's father isn't dead — he's a Russian spy who just busted out of prison.

As we soon find out, a pair of over-the-top cops, who mix smart-ass banter and blood-lust a la Tarantino, has tricked Gary into coming home as bait to find his father.

When Gary catches wind of the plan, he's torn between Gen X apathy and the urge to track his father down. And when a breezy actress named Tom blows onto the scene, his resolve hardens and the search begins.

Tom's got all the fire Gary's lacking and enough free time on her hands to hop on for the ride. She puts the spunk into Gary's pout and lends an electric charge to the rest of the film. Why she bothers to do so is never explained, other than by way of a few steamy sex-scenes and her undeniable joie de vivre. But who needs explanations when you've got charisma?

Together, Gary and Tom barrel through the present in search of the past, embodied by the trail of characters left in the old man's wake. A battery of tape recordings delivered to Gary along with the testimonies of the old man's friends make his father's voice resound throughout the film.

The voice-overs give director Joseph Pitchadze room to wax poetic in a direct and verbal way. And through the taped monologues, we get a portrait of the man much sharper than any image could deliver.

As the film ambles toward an apocalyptic ending in the Negev Desert, tension builds in an existential rather than adrenaline-filled way. The confrontation scene, when it does arrive, explodes with the slow-motion power of a lava flow.

Under Western Eyes tows the line between American and European film with a distinctly Israeli flare. It comes as no surprise that Pitchadze walked away from several film festivals with a prize in hand.

Under Western Eyes will be screened at the UC Theater this Saturday at

8:30 p.m. It will be shown in conjunction with an appetizer from Gus Van Sant, a four minute short, called *Allen Ginsberg's Ballad of the Skeletons.*

The Wiz' steams up Contra Costa Civic stage

By Phyllis Lyon

Continuing a longstanding tradition of summer musicals giving multi-talented young actors a chance to strut their stuff, the Contra Costa Civic Theater is currently steaming up their El Cerrito stage with a multi-colored, multi-media production of *The Wiz*, the 1984 retake of *The Wizard of Oz.*

It's a splashy, noisy, neon-colored, '90's blast, energetic CCCT singers and dancers, directed by Becky Hesla, cockily stroll, cakewalk and tap on down the road from tornado-torn Kansas to a glittering green Emerald City, accompanied by pre-recorded rock and roll, soul and shouting gospel music.

With all new music, lyrics and book by Charles Smalls and William Brown, *Wiz* blots out the old *Wizard* as-we-know-it from the 1939 movie, kept alive by annual showings on teevee. The "new and improved" version of L. Frank Baum's story of one girl's fantasy voyage to the wonderful land of Oz becomes A Trip. The old "Yellow Brick Road" becomes "Ease on Down the Road," the witch of the north, a hip, hip-switching valley girl, and the ruby slippers, silver hiking shoes. The only thing left of the movie Dorothy is her gingham dress.

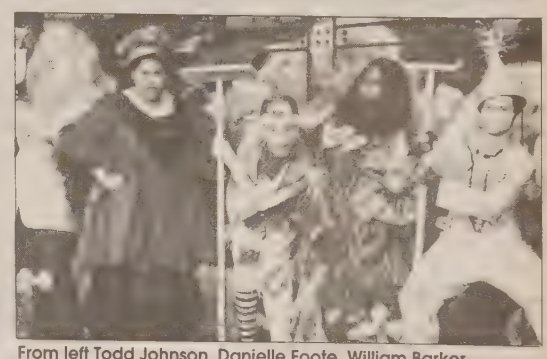
Originally produced on Broadway with an all black cast, CCCT celebrates diversity with a rich mix of colors and talents, including actor Todd Wacker playing variously a munchkin, a secret service guy and a winged monkey with verve from his wheelchair.

Natalie F. Amaya, a feisty and fearless Dorothy, shows off a strong and true voice singing *Soon As I Get Home*, the *Wiz's* answer to *Over the Rainbow*. Cindy Kinnard plays a mean Aunt Em on the farm and returns as a blowsy Glinda the Good, singing *Believe in Yourself*, at the shows rousing finale. Kinnard also designed the imaginative costumes.

In Oz, Jennifer Saito is the saucy, mini-skirted Addaperle who, backed up by munchkins, sends Dorothy off to see the Wiz in Emerald City. As the Scarecrow in search of a brain, William J. Barker stops the show singing *I Was Born the Day Before Yesterday* doing a gravity-defying, loose-limbed dance complete with Michael Jackson moon walk. Edward Matias plays a well-oiled Tinman looking for a heart and Todd Johnson, the cowardly Lion out to get some courage.

Through the gate to Emerald City (guarded by a campy gatekeeper played by Nathan Day), the quartet find the Wiz behind a curtain of television sets. They get no brain, heart, courage or home, he says, until they kill Evillene, the wicked witch of the west. In a tour de force performance by Chantelle Monet, witches don't get wickeder. She flounces and snarls with a laugh that would break glass until, of course, she goes up in a puff of smoke.

See WIZ, page 24



From left Todd Johnson, Danielle Foote, William Barker, Chantelle Monet and Edward Matias.

East Bay Events

JCC brunch salutes Jewish filmmaker

Berkeley Richmond Jewish Community Center, with the ish Film Festival, will host a brunch, Sunday, July 27 at 10 a.m. lebrate the U.S. premiere of *The Return of Sarah's Daughters*. naker Marcia Jarmel and one of the film's stars, Rus Shatkin man, will duscuss the documentary that delvges into the world rthdox Judaism to follow the lives of three modern women. The ch will be at BRJCC, 1414 Walnut St., tickets are $4 for bers, students and seniors, $5 for non-members. For vations call 848-0237.

lebrate Korean Culture Day in Berkeley

he Berkeley Art Museum and Pacific Film Archive host Koren re Day in conjunction with *The Fragrance of Ink*, Koren ali painting of the Choson Dynasty (1392-1910) from the e University Museum. The all-day event on Saturday, July 26, 11 a.m. to 5 p.m. will feature a variety of performances and ctive artivities for children and adults. Tickets are $6 for um members, $4 students, children under $12 are free. For mation call 642-1438.

me see the Albany Adult School Orchestra

e public is invited to the Albany Adult School Summer String estra's "open rehearsal" Tuesday, July 29, at 7:30 p.m. in the Theater at Albany High School. The event is freee. Featured sts include Janet Small, violin, and recorder players Pamela g and Suzi Sargent, performing the Brandenburg Concerto #4 Bann Sebastian Bach.

auction to benefit Berkeley center

art auction to be held Sunday July 27, from 1 to 4 p.m. will t The Art of Living Center. The silent auction will be held at nter at 2905 Shattuck Ave. To be auctioned are paintings by Calloway, noted East Bay artist, stained glass by Jan Harters, "Three Women" print by Rae Louise Hayard, paintings ril Watkins and more. There will be music, refreshments, a and arts demonstrations. For more information call 848-3736.

La Peña continues Latin American/Afro Cuban tradition

By Carol Egan

Continuing its tradition of presenting much of the best Latin American and Afro Cuban music around, La Pena plays host to Conjunto Cespedes on Saturday, July 26 at 9:30 p.m.

Celebrating its 16th anniversary this year, the 11-member ensemble was founded by Luis, Gladys and Guillermo Cespedes in 1981, giving its first performance as "Trio Cespedes" at a nightclub on Polk Street in San Francisco. By the following year the group had expanded to a septet and was performing regularly in clubs and cultural centers throughout the Bay Area. In 1984 Conjunto Cespedes released its first self-produced LP entitled *Guira Con Son.* The national recognition which the album won helped establish the ensemble as a leading force in the Latin music scene. East Coast tours and bills shared with acclaimed musicians such as Tito Puente, Celia Cruz, and Ruben Blades soon followed.

By 1986 the group was delving deeped into Afro Cuban secular and religious folklore and simultaneously developing more of a big band sound by adding brass, timbales, violins and additional background vocals. Conjunto's sound soon became recognized as unique on the "commercial salsa" scene.

By developing a dance music format, the ensemble opened a door to a wider, more diverse audience. It soon became recognized also as part of the "world music" movement. In 1987 it was invited to participate in Bill Graham's First World Music Festival at the Greek Theatre in Berkeley.

In 1989 Conjunto Cespedes was commissioned by the Rockefeller Foundation to set to music the poetry of Afro Cuban poet, Nicolas Guillen. The commission offered the group an opportunity to incorporate elements of jazz and more harmonic structures into its repertory. In the past seven years the ensemble has turned international, performing throughout the U.S., in Canada and abroad. It also appears in many jazz festivals and participates in teaching residencies in many locations.

Next month Guillermo Cespedes, leader of Conjunto Cespedes, will be teaching an intensive five-day workshop in Afro Cuban music. The event is being offered free of charge to interested youth between the ages of 12 and 16 who play piano, guitar, bass, violin, flute, reeds, congas, timbales (or drumset), and/or sing. The workshop will focus on the concepts of ensemble playing in the "conjunto" format of Afro Cuban music and will take place August 18-22 from 1-5 p.m. at La Pena.

Signed on to Green Linnet/ Xenophile Records in 1992, Conjunto has released two Latin Album of the Year award-winning CDs, the 1993 "Una Sola Casa" and "Vivito Y Coleando," released in 1995. It has just completed "Flores," its third CD for Xenophile, due to be released in late September. Conjunto Cespedes will perform new songs from "Flores" in its La Pena appearance on Saturday. Tickets are $10.

Additional upcoming events this summer at La Pena, of special interest to Latin music lovers, include the Bay Area debut of Duo Union de Maestros, a concert presented by Cuban piano phenomenon, Omar Sosa, and John Santos, Bay Area percussionist. (Sunday, July 27 at 7:30 p.m. Tickets $8).

In August Santos returns with the Machete Ensemble for an evening of jazz-latino. They will bejoined by special guests from Cuba, Yovanny Terry on saxo-

See LA PENA, page 24

Film

Continued from page 23

Broken Bridge give both sides a chance to see their frustration vented clearly. "When are you going to stop whining about the Holocaust?" African-American actor John O'Neal yells; "When are you going to stop whining about slavery?" Jewish actress Naomi Newman (who attended Sunday's screening) shouts back.

No easy solutions are offered. It's not even clear that both sides care about the apparent rift between them.

Sunday's panelists espoused no common goal beyond peaceful coexistence and a general progressive political agenda. African-American speakers questioned the very premise of *Blacks and Jews* — that there was once a thriving coalition between the two ethnic groups.

Blacks and Jews plays at the UC Theatre at 6:30 p.m. on Monday, July 28. A shorter version airs on PBS's "POV" series on KQED Channel 9 at 10 p.m. Tuesday, July 29.

La Peña

Continued from page 23

phone, Dafnis Rodriguez on drumset, and dancer Judith Ruiz Sanchez. (Saturday, August 16 at 8:30 p.m. Tickets $12).

A somewhat different beat takes over on , August 1, when the Flamenco Society of San Jose presents guitarists Sergio Lara and Joe Reyes, backed by musicians on percussion, saxophone, flute, piano and violin(Performance at 8:30 p.m., tickets $12).

Two Festivals of Latin American Song, hosted by La Pena's Artist-in-Residence, Rafael Manriguez, will take place Friday, August 8 and the following week, on August 15. Both performances are at 8:30pm with tickets priced at $8 general, $6 students. Festival I will feature singers and songwriters Mauro Correa (Brazil), Lorena de la Rosa (Mexico), E. Tossini (Argentina) and Miguel de la Fuente (Chile). Festival II brings Juan Cuba (Peru), Mochi Parra (Chile), Francisco Herrera (Mexico) and the Latin American music ensemble, Arauco. All of the musicians currently reside in the Bay Area.

Finally one can hear the music of Latin-Jazz Descarga (Ben Krames, Javier Navarrete, Steve Herrera and Ramon Lazo) on the last two Friday nights in August (22 and 29). Admission is free. Programs are at 8:30pm.

La Pena is located at 3105 Shattuck Ave. in Berkeley.

Wiz

Continued from page 23

As the charlatan Wiz, Roy E. Buckingham II makes *The Wiz's* big finish really big, leading the congregation in a gospel-rock revival song, *Y'All Got It!*, inciting Oz citizens, and the audience, to a clapping, stomping frenzy.

The 30 or more youthful actors play tornado, the yellow brick road, crows, poppies, mice, angels and Oz inhabitants with unflagging vigor. Mark West produced and the dark clouds of Kansas and eye-popping Oz sets were designed by Matt Flynn.

In a brief pre-show talk, CCCT Artistic Director Louis Flynn praised the "enthusiasm, energy and talent" of the company. "Let's all be young and have a good time," he said. As the audience exitted laughing, they appeared to have taken his advice.

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Goings On About Town

Children

Ongoing

Capoera with Mestra Ra; Monday and Wednesday 4 - 5:15 p.m.; through August 27; Capoeira is a combination of interpretive dance, martial arts and indigenous music, 12 summer sessions for children ages 7 - 12; Now Sweat Aerobic & Dance Studio, 1831 Solano Ave., Berkeley; 528-1958; $7 - $9.

Martial Arts for Kids; 5:45 - 6:45, Monday through Thursday; instruction in genuine aiki-jujutsu for ages 5 - 14, one month free with the purchase of a quality $31 uniform; Sennin foundation center for Japanese Cultural Arts, 10323 San Pablo Ave., El Cerrito; 526-7518.

Berkeley Public Library

Mini Music Festival; July 24 at 2 p.m. Claremont Branch with Opera Piccola; July 30; 2 - 3:30 p.m. Central Library; Instrument Petting Zoo, a chance to try out all kinds of instruments; 649-3943.

For more information on these free programs, call 649-3943.

Lawrence Hall of Science

July 30; noon - 2 p.m.; Beaches Around the World; investigate the different shapes, sizes, and colrs of sand grains, create a "creature" that might be at home in the sand.

UC Berkeley, Centenial Drive below Grizzly Peak Blvd.; 642-5132

Hall of Health — A hands-on community health education museum and science center sponsored by Children's Hospital Oakland and Alta Bates Medical Center.

"This is Your Heart!" An interactive exhibit on heart health; Tuesday through Saturday, 10 a.m. to 4 p.m.; 2230 Shattuck Ave., Berkeley; 549-1564.

Museum of Children's Art; The Museum of Children's Art is a museum where any child has access to viewing, creating and exhibiting art. The MOCHA gallery exhibits art created by children locally, nationally and internationally, while the art studio allows them the opportunity to create art in workshops, camps, field trips or on their own.

Classes

July 31

"Stretching and Massage"; 7 - 8:30 p.m.; East Bay Judo Institute class on stretching to gain flexibility, easy to learn with life long benefits; 11165 San Pablo Ave., el Cerrito; 237-0607; $50 (half price for currently enrolled Judo students and families).

Ongoing

Health, Fitness & Community Education; classes open to all in salsa, flamenco, ballroom, Afro-Brazilian, bellydance, modern jazz, yoga, chi gung, tai chi, aikido karate, self-defense, fitness boxing, and more; University YWCA, 2600 Bancroft Way, Berkeley; 848-6370; $7 - $10 drop in fees.

Salsa Lessons; 7 - 8 p.m., beginners, 8 - 9 p.m. intermediate; Steve Friedman gives Salsa dance lessons every Monday night at the Francis Albrier Community Center, 2800 Park St., Berkeley; 287-9501; $7 for one, $12 for both lessons.

Pacific School of Religion

July 24; Hymn Sing with Brian Wren, poet, songwriter, theologian, accompanied by Barbara Hamm.

July 30; Film: Tell Me Something I Can't Forget 1798 Scenic Ave; all classes start at 7 p.m., fee $8

1798 Scenic Ave; all classes start at 7 p.m., fee $8

No Sweat Aerobic & Dance Studio

Tribal Bellydance with "Luna" Sundays at 10:15 a.m. & Tuesdays at 7:30 p.m.

Latin Rhythms with Tedje Rose Sundays 12:30 p.m. & Tuesdays at 6:30 p.m.

Brasilian Dance with Conceicao Sundays at 11:30 a.m.; Wednesday at 5:30 p.m.; Tuesdays and Thursdays 10:15 a.m.

World Beat Workout by Kristi Rudolf Saturday at 11:30 a.m.; Monday at 5:30 p.m. & Thursday at 6:30 p.m.

1831 Solano Ave., Berkeley; 528-1958; $7 - $9.

Community Events

July 24

Berkeley Public Library Public Meeting; 7 - 9 p.m.; plans for the $30 million renovation and expansion of the Central Library, the public is encouraged to review and discuss plans; Reading Room of the Berkeley Central Library, 2090 Kittredge St.; 649-3907

July 26

Child Education Center Summer Fair; 11 a.m. - 2 p.m.; music, food booths, astro jump, face painting, dance performance for parents and children — fun for the whole family; 1414 Sacramento St. between Rose and Ada.

July 26 - 27

Berkeley Kite Festival; 10 a.m. - 5 p.m.; kite powered buggies, a century old, 160 foot long dragon kite from China, the "Bobby Sock," the world's largest wind sock, are among the interesting flying devices appearing at the Berkeley Kite Festival at the Berkeley Marina.

July 27

Art Auction; 1 - 4 p.m.; for the benefit of The Art of Living Center, items to be auction included Marie Calloway paintings, stained glass by Jan hart-Schuyers, "Three Women" print by Rae Louise Hayward, paintings by April Watkins and much more; 2905 Shattuck Ave., Berkeley.

Ongoing

Friends of Marija Foundation; asking to help bring a documentary film about the life and work of the late archaeologist Marija Gimbutas, one of the most influential and controversial women of this century; Reclaiming "Friends of Marija Project" P.O. Box 410187, San Francisco, 94141-0187.

Class of 77 Reunion; El Cerrito High class of 77 is looking for you. Aug. 30 is the 20 year reunion date for the ECHS class of 77. If you, or someone you know, graduated in 1977 and did not receive an invitation please phone Liz Hamala or Mark Canepa at 525-3266.

Song Contest: Chief Operator Teen Driving Program, teens are urged to write their own Traffic Safety Song for prizes, fame, and public education; Chief Operator Program, c/o Albany Police Dept., 1000 San Pablo Ave., Albany, 94706 Deadline is Oct. 15.

Volunteers Needed to work in the Alzheimer's Respite Social Day Car program, Tuesdays from 9 a.m. - 3 p.m. No experience necessary; call Ellen, 215-4340 for more information.

Crisis Support Services of Alameda County; motivated, committed people needed to serve the 24-hour crisis lines; formerly Suicide Prevention; 848-1515.

Kensington 55+ Activity Center

July 24; 11 a.m.; History of Art with Virginia Walker; slides and music; salad bar potluck.

July 31; 11 a.m.; Health with Catherine Flowers, CMT; Self Massage Techniques; Great Books discussion of Death in Venice by Thomas Mann (please do the reading).

Call for the regular weekly schedule.

Arlington Community Church, 52 Arlington Ave., Kensington; 526-9146.

North Berkeley Senior Center

July 24; 2 p.m.; Paper Art II with Cecelia Wann July 25; 1 p.m. video concert: Kiri Te Kanowa

July 28; 1 p.m.; 20th Century European Drama with Helen Hughes

July 30; 1 p.m.; Mostly Popular Piano including request with Holmann Monell

July 31; 1 p.m.; The Top Ten Reasons for Moving into Senior Housing with Lara Garden.

Call for support groups and special services.

1901 Hearst at Martin Luther King Jr. Way; 644-6107.

Exhibits

July 24

The Fragrance of Ink: Korean Literati Paintings; 12:15 p.m.; Kumja Paik Kim, curator of Korean Art at the Asian Art Museum of San Francisco, gives a walk-through tour; UC Berkeley Art Museum, Galleries 2 and 3 2625 Durant Ave.

Trash to Treasures; through July 27; Wednesday through Sunday, noon - 5 p.m.; competition winners exhibited at the Berkeley Arts Center, 6713 San Pablo Ave.; 547-6470.

Ongoing

Sensations in Steel: Transformative Steel Sculpture; Darin Tennesen presides over her Clockwork Orange studio of steel; through August 15; artist reception July 19 from 6 - 8 p.m.; Albany Arts Gallery, 1251 Solano Avenue at Masonic.

Faces; through Aug. 1; new paintings by Deborah Rogin at the Rendez-Vous Cafe, 1389 Solano Ave., Albany; 526-6069; Tuesday - Friday 7:30 a.m. - 3 p.m.; Saturday 8:30 a.m. - 2 p.m.

Stan Peterson; sculpture and furniture, through August 10; artist reception on July 16; 6 - 8 p.m.; ZIA Houseworks, 1310 Tenth St., Berkeley; 528-9224.

"The Use of Words;" new drawings and paintings on paper by Matthew Offenbacher; through August 3; Espresso Roma Gallery, 1549 Hopkins St., North Berkeley.

Elaine B. Cole; "Painting in Circles" oil on canvas; through July 25; ; Gallery of the Center for Psychological Studies, 1398 Solano Ave., Albany; 524-0291.

David Bacon; Photographs of the Pearl Ubungen Dancers & Musicians and the Tenderloin Dance project in rehearsal and performance; through July 31; Cafe Firenze, 2116 Shattuck Ave, Berkeley; 549-0291.

Figures; 11 a.m. - 7 p.m. Wednesday - Sunday; Robert Horning, Titia Gudde, Otto Rojas; through July 27; Viva Gallery, 1440 University Ave., Berkeley.

"A Year of Quilts;" an exhibit of 12 bed quilts by Mabry Benson of Kensington; through July 29; ; New Pieces Fabric, 1597 Solano Avenue, Berkeley; 527-6779

Jews, Germany, Memory: Photographs by Edward Serotta, 1988 - 96; the Berlin-based photojournalist's thought-provoking photos and text probe the future of Jewish life in contemporary unified Germany; through Oct. 12; Judah L. Magnes Museum, 2911 Russell St., Berkeley; 549-6950.

La Peña Cultural Center

Through Aug. 3; Balance con Huevos: Awareness of Power, photography by Kristina Ruiz-Healy.

Through Aug. 3; Earth Tones, a multicultural art show exploring the earth and its human connections.

3105 Shattuck Ave., Berkeley; 849-2568.

Lectures and Workshops

July 24

Free Seminar on Living Trusts; 7 p.m.; American Legion 695 of Emeryville and American Legion #7 of Berkeley present information on living trusts; the "Living Trust" offered at the seminar costs $399 complete, no notary charge or any charges for changes for the lifetime of the trust; American Legion #695, 4321 Salem, Emeryville; 800-223-8787 (Adene) for information.

July 27

"Healing through Knowledge"; 6 - 7 p.m.; Ralph McFall discusses how to uncover healing knowledge based on the Time, Space and Knowledge teachings of Tarthang Tulka; Tibetan Nyingma Institute, 1815 Highland Place, Berkeley; 843-6812.

Berkeley City Club Architectural tour; noon - 4 p.m.; join a tour of the Julian Morgan architectural landmark given by the docents; 4315 Durant Ave., Berkeley; 848-7800; $2.

Berkeley Architectural Heritage Association; 7:30 p.m.; Gary Brechin will share his expertise on "The Roots of the Bay Region Style of Architecture" in Bernard Maybeck's masterpiece, the First Church of Christ, Scientist, 2619 Dwight Way, Berkeley.

Ongoing

Discussion Group for Children of Holocaust Survivors; 6:30 - 8 p.m.; an eight week discussion group, topics include the experience and legacy of growing up in a survivor family, thoughts and feelings about the Holocaust, talking with family members about the Holocaust, Jewish identity and other topics of interest to the group; through August 18; Jewish Family & Children's Services of

See GOINGS on page 30

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Dishing the Dish

with The Maven

Wow, there's just been an explosion of Italian eateries up and down College Avenue, hasn't there? Former Hills Newspaper sports columnist Lowell Cohn took The Maven to a trattoria the other night — Sergio's — near the CCA. The Maven had thoughts of Naples.

Owner Sergio Mirabelli has charm and passion to burn. He first brought us a plate of bufala mozzarella and tomatoes with good olive oil and basil before bringing out a platter of ricotta- and spinach-filled ravioli. Sergio's is actually in a little alley off the avenue in that strange ultra-modern copper-domed building which sits next to an old Victorian. It's the real deal, with an outdoor patio, as well. Tell Sergio I sent you to 5299 College, 655-2869 ...

That was some hit the new Jordan's at the Claremont took from The Comical's reviewer last week. But chef Hans Wiegand will have a chance to rebound with a brunch and a pair of dinners coupled with Domaine Chandon's sparkling wines, Sept. 19-21.

The highlight, a "Drink the Stars" four-course dinner will feature such things as mussels with tomato garlic fondue with Chandon's brut, pan seared sea scallops with a lobster lemongrass reduction sauce and blanc de noir, grilled ahi and prawns with cranberry mustard chutney and brut reserve. Finally, a caramelized apple tart with goat cheese ice cream will be served with Chandon's Etoile. Cost is $85 per. Call 843-3000 for resies ...

Hooper's Chocolates on Telegraph has as new life — albeit a corporate one — but at least the 58-year-old candy company in the pink house is still with us. Now owned by something called the San Francisco Venture Group, the shop will reopen after refurbishing, Aug. 1. For further info for you chocoholics, call 888-702-4200 ...

Pat Sussman, who for years has been a hospice worker, will be honored at the Berkeley City Club Sept. 28, in this year's "Gourmet Expectations." Food and spirits will be served, along with Dixieland jazz and classical music in a benefit for the Visiting Nurse Association & Hospice of Northern California. Call 450-8582 for more info ...

Maven: *One who* **thinks** *they know everything about something. Got a tip for The Maven? Fax it to 339-4066.*

"The Maharani is quite possibly the best of its kind in the U.S." –Frank Viviano, S.F. Focus
"Best of the Bay '94" Award Winner –S.F. Bay Guardian
Buy one dinner & get one dinner for 1/2 OFF of equal or lesser value • with coupon not valid with any other offer • expires 8-31-97
MAHARANI Cuisine of India
1025 University Ave., Berkeley (510) 848-7777
1122 Post St., San Francisco (415) 775-1988

Yangtze River Restaurant
"Excellent Chow Fun." "Noticeably Fresh Ingredients." – S.F. Chronicle 2/97
揚子江酒樓
M-F 11:30-10pm
Sat. & Sun. 10:30-10pm
All food available to go
Family Run Since 1970
1668 Shattuck, Berkeley (between Virginia & Cedar) • 548-2327

自然素菜餐廳
Ambrosia Garden
"OUTSTANDING VEGETARIAN CUISINE"
We use heart-healthy Canola oil and NO MSG
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843 San Pablo Avenue, Albany
(corner of San Pablo and Solano)

USA TOP 100 Travel & Leisure Magazine
When you see the sun set, think ...
Oakland Grill
starting at
• BREAKFAST $2.95
• LUNCH $5.95
• DINNER $7.95
• WEEKEND BRUNCH See menu
301 Franklin St. • Oakland
2 blocks above Jack London Square 835-1176

L.J. Quinn's Lighthouse
Embarcadero Cove's Historic Restaurant & Pub
$7.99* Sunset Special Daily 5-7PM
All Dinner Specials Include:
Your choice of Coffee, Tea, Soda, glass of Chablis or Draft Beer
Your choice of fresh Green House Salad with Vinaigrette or cup of Gumbo Soup
Pick Your Choice of Dinner Entrée From:
SALAD ENTREES:
Quinn's Caesar Salad or Tender Baby Spinach Salad
PASTA ENTREES:
Traditional House Made Lasagna, Pasta Solerno or Fresh Clam Angel Hair Pasta
HOUSE SPECIALTY ENTREES:
Chicken Embarcadero, Calamari Marinara, Snapper Santa Barbara, or Madras Curry Vegetable Plate
QUINN'S SPECIAL BURGERS:
Quinn's Turkey Burger & Fries
Quinn's 10 oz. Hamburger & Fries
Smoked Sausage Burger & Fries
Quinn's Special Veggie Burger & Fries
Outdoor Seating
Award Winning Wine List
Located on the water at 51 Embarcadero Cove in Oakland
Ample Free Parking • Call (510)536-2050 for directions
*Tax & gratuity not included

SANTA FE BAR & GRILL
STROLL THROUGH OUR SPACIOUS PATIOS AND GARDENS. PICK A BASKET OF FRESH HERBS AND VEGETABLES TO TAKE HOME AFTER YOUR MEAL.
LIVE JAZZ WEDNESDAY THROUGH SATURDAY EVENINGS

Promote Your Restaurant and Entertainment Features by calling 339-4030.

CLASSIFIED

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*Prepayment Required
MasterCard and Visa Accepted

Deadlines, Policies, Cancellations

Ads Beginning:	Tuesday/Thursday Friday	Deadline: 11 a.m. Monday Deadline: 11 a.m. Thursday
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Legal Ads:	Tuesday/Thursday Friday	Deadline: 11 a.m. Friday Deadline: 11 a.m. Wednesday
Ads Containing Artwork:		Deadline: 11 a.m. one week prior to regular deadline
Holidays:		Deadline: 11 a.m. previous business day

Policies
We make every effort to avoid errors in advertisements. Please check your ad the first day it appears. If an error is noticed, call **(510) 339-8777** immediately to inform us and to make the correction. We are not responsible for more than one incorrect insertion, or for errors that do not affect the value of the ad. Liability is limited to the cost of space occupied by the error. We cannot promise the order in which ads appear under one heading.

Cancellations
Please retain the number you are given at the time you place your cancellation order. No adjustments will be made without a cancellation number. **REFUNDS AND CREDITS WILL BE ISSUED FOR REMAINING FULL WEEKS ONLY.**

Rates (510) 339-8777

☐ 147,000+ Circulation!

For the following rate your ad will appear 7 times during the week!
Tuesday: Montclarion, Piedmonter & Alameda Journal
Thursday: Berkeley Voice & El Cerrito Journal
Friday: Montclarion & Alameda Journal

Words	1 week	2 weeks	3 weeks	4 weeks	ea. addt'l. week*
1-15	31.00	58.90	86.80	114.70	27.90
16-20	37.70	72.30	106.90	141.50	34.60
21-25	44.40	85.70	127.00	168.30	41.30
26-30	51.10	99.10	147.10	195.10	48.00
31-35	57.80	112.50	167.20	221.90	54.70
36-40	64.50	125.90	187.30	248.70	61.40
ea. addt'l. 5 words	6.70	13.40	20.10	26.80	6.70

*Additional week rate applies only when ad is originally ordered for more than 1 week.
Additional week rates do not apply to ad renewals.
Extra charges for bold face, centered lines and capitalized words.
For other circulation packages, contact the Classified Advertising Dept. at (510) 339-8777.

Mail/Fax-a-Want-Ad Form

Fill out and mail/fax to: 5707 Redwood Rd., #4, Oakland, CA 94619 • Ph **(510) 339-8777**
Make checks payable to: The Hills Newspapers, Inc. Fax **(510) 339-6101**

Home ph.# _____ Day ph.# _____
Name _____
Address _____
City _____ State _____ Zip _____
Classification Name: _____ No.: _____
(See the Index on first page of the Classifieds for Classification Names and Numbers.)
Start date _____ Number of weeks ad is to run _____
Ad cost $ _____ ☐Pymt enclosed Charge to my ☐Visa ☐MC
Credit Card # _____ Exp. date _____
Name on Credit Card: _____
Signature _____
Copy (no abbreviations) _____

TRANSPORTATION

101 Autos

ALL Autos Wanted. Full Internal Revenue Service Tax Deduction for 1997 to help the Homeless Children. Please call us at 415-871-0885. We need Vans, Cars, RV'S, Trucks. Thank you

FORD Probe, 1990, 5 speed, great condition, silver, stereo cassette. Maintenance records. $3750. 510-339-3423.

HONDA Accord Hatchback, 1983. Good, reliable car- needs work. Must sell! Will sell cheap! (510)865-7831

IMPULSE turbo, 1986. Four speed automatic, air, 4 disc, cruise, maintenance history. $2900. 510-465-7421, Peter.

INTERNATIONAL, 1965 pick up, 3 speed, 4 cylinder, $1600, negotiable, 865-8359 to 7 p.m.

KEEP It Local! Donate your vehicle to Berkeley Boosters, he ping Berkeley's children since 1983. Tax deductible. We'll pick up and do the paperwork. Call 704-0467

MERCURY Grand Marquis 1986 station wagon 5.0 engine, air, fuel injection, automatic transmission, $2,000. (510)522-8205

SEIZED CARS FROM $175
Porsches, Cadillacs, Chevys, BMW's, Corvettes. Also Jeeps, 4 Wheel Drives. Your area. Toll free 1-800-218-9000, ext. A-7057 for current listings

104 Motorcycles

1994 HONDA Shadow, VLX 600, 9K, excellent condition, $4200. 763-4011 after 5 p.m.

BULLETIN BOARD

As a community service The Hills Newspapers is pleased to offer Found, Giveaway and Lost ads free of charge (maximum 15 words for 2 weeks)

201 Announcements

BOY Scout uniforms. Clean out the closet and recycle them to help youngsters. Leave at The Montclarion office, 5707 Redwood Rd., #4, Oakland.

20% - 70%
Off AT&T, MCI calls. 110% Guaranteed, No Gimmicks!! **FREE GIFT!!** Dial, 510-835-5721.

HOST Families needed for International students. Furnished private room and kitchen privileges necessary. 691-5520.

URGENT! URGENT!
American host families needed in August for French high school students. Information-339-1107.

$ LOW Long distance rates $ All day, every day. Flat rate for all calls. 286-7525

204 Miscellany

FRAME YOUR HOUSE. Have a painting made of your home, prices starting at $50. 654-3236.

206 Found

FOUND Dachshund, short-haired. Forest Street and Oak Grove Ave. Friday, July 11. 653-5781.

APRICOT female cat. White paws/ strip legs. Tan collar. July 15th. Oakland/ Monte Vista 653-3664.

207 Giveaway

URGENTLY need temporary foster homes for homeless animals. Need food, cages, litter, traps. Marc 510-444-3204.

FREE GIFT GIVEAWAY
National Promotion seeks East Bay participants. Nothing to buy!! Guaranteed!! Call (510)835-5721.

KITTENS, teenage homeless mother (spayed, healthy, all shots) to good homes. Loveable, purr easily 531-1032.

FREE firewood cut to rounds. You pick up. 638-0781.

HELP save a life. Rescued, playful kittens urgently need loving, patient homes. Donation 865-2047

DISHWASHER, built-in, excellent condition. Electric dryer. Couch, curved, down cushions, blue/ green brocade. 339-9224 evenings.

RAGDOLL cat, rescued year old spayed female, assorted kittens, 8 weeks. Tested, shots. Donation 482-2787.

"SAMANTHA" 3 years, DLH, tuxedo, declawed, sole pet. Donation 444-3204

"WANDA", DSH, stunning, white, 1½ years. Affectionate. Spayed, tested, shots, abandonded, sole pet. Donation 444-3204

DARLING kittens orange tabbies, etc. Tested, shots, alter assistance. Donation. 415-794-1743

TWO loveable kittens, various colors. Tested, shots, alter assistance. Need new, loving homes. Donation 534-2343

"MAXIMILLIAN" 6 years, grey/ white, DMH, large, playful, independent. Donation 658-6799

"CLEO", Shepherd, 4 years, housebroken, sweet when familiar, spayed, shots. Donation. 595-0868.

"BELLA", DSH, Black 1½ years, shy until familiar. Tested, shots, spayed, donation. 261-5957

"RED" 1½ year, Pit Bull, neutered, shots. Affectionate, okay with kids. Donation. 569-9950.

"TIGGER" and "Teja", 1 year cats, tested, altered, shots. Need loving home. Donation. 521-9586

PET ducks, muscovey. Black/ white, friendly, quiet. To good homes with secure yard. 535-1876

BEAUTIFUL seal point male cat, 2½ years, and kitten, loving home. Donation 530-3999.

208 Lost

CAT, big, white, male, blue eyes, sore on back, "Poppy", near Fenton's. 737-2807

LOST huge orange tabby with silver studded black collar, around Ashby/ MLK area. Reward 486-0714

LOST gray cat, male, blue eyes, 17 lbs, last seen Swanland/ Ruthland. Any information, 510-652-4880

CAT: white and black male, neutered, near Manila/ College, July 13, 658-2196

CAT, creamy light tabby, bushy tail "JOHNNY" Lost July 19th, 38th St. Near Webster. 658-7705.

LOST Important personal keys, on brass ring, In Albany/ Berkeley area. Call 843-7280

EDUCATION

302 Childrens Schools & Camps

CIRCLE PRESCHOOL
Offers programs for curious children ages 18 months to 6 years. 547-6447

SMILES DAY SCHOOL
Pre-school program 2.9 -5 years. Full-time and part-time. Before and after school program. Pick up and delivery to local elementary schools 7:30 - 6:00. 339-3830

303 Instruction & Tutoring

A LEARNING PLACE
Reading, Language Arts, Math, Science, SAT Prep, Diagnostic Testing. Oakland/Berkeley 531-2500

303 Instruction & Tutoring

PHLEBOTOMY/ Blood Drawing Course by Boston Reed Company. 1-800-201-1141. State Licensed Institution

TUTORING, K- 8, all subjects, Experienced Educational Reading Specialist. Assessments also. 530-3551

GERMAN Lessons by qualified native speaker. Call Christian (415)522-8791 or (510)654-1603 evenings.

304 Musical Instruction

ROCKENBACH guitar and bass lessons. 25 years experience. Very patient. Ages 9- 90. 531-5625 message

GUITAR, Bass, Vocal Lessons. Rock, Pop, Blues, Country Western. 30 years experience. Jimi James. 510-527-3408

PIANO, organ lessons, your home, all styles/ levels. Adults a specialty. Very experienced. Linda 655-0690

PIANO Lessons, Jazz, Blues, Classical, More. Experienced, Patient, All Ages. Summer Special Offer. Ariel 865-3943

PIANO, Experienced teacher seeks additional adult students. 482-3996

PIANO: Wanted: enthusiastic students who love music and learning. All ages/ abilities welcome. Master teacher (former conservatory faculty), high- energy, individualized program. Judith Meiles, 843-4541

EMPLOYMENT

401 Help Wanted

ACCOUNTING
Small, kinder, gentler, Emeryville coffee firm seeks person with accounting degree and Window '95 experience. Familiarity with MS Access, Excel, Word a big plus. Tasks include, but are not limited to, purchasing and close. You should want to add management responsibilities in future. You are bright, precise, have good people skills and loads of energy. Keyboard 50 wpm, 10-key a must. Very competitive salary, excellent benefits, casual atmosphere. Fax resume, salary history: 510-428-4004.

ADMINISTRATIVE ASSISTANTS
St. Paul's Episcopal School in Oakland has three Administrative Assistant positions open. These positions require a highly motivated, organized and articulate person who thrives in a fast-paced working environment. Experience with MacIntosh programs including Filemaker Pro, Giftmaker Pro, Quark and Pagemaker preferred. B.S. desirable. First aid training a plus.
Send resume with cover letter
Laura Lance, Assistant to the Headmaster
St. Paul's Episcopal School
116 Montecito Ave.
Oakland, Ca 94610
Fax: 510-832-3231

ADMINISTRATIVE Aide. Immediate opening for top- quality person in Christian preschool. Excellent interpersonal skills, phones, A/R, A/P, records management and strong computer skills, Windows '95. Resume to: Treehouse, C/O First Covenant Church, 4000 Redwood Rd., Oakland 94619 or fax: 510-531-3760.

ADMINISTRATIVE Assistant/ Bookkeeper, part-time for small Montclair consulting business. Fifteen hours per week, $15/ hour. Wordprocessing and computer support, filing, billing, phones, travel arrangements. Must be proficient in Quicken, Word for Mac/ Windows. Must have own car. Resume: WTA, 2020 Manzanita Dr., Oakland 94611.

Administrative Assistant/ Receptionist
Fast paced Investment banking and financial consulting firm seeks responsible, self directing person for administration and reception. Non-corporate environment. Must have 2 years experience in reception and administration. Intermediate user of Windows 95/NT, MS Word, Excel, Exchange. Must be accurate and able to work on multiple projects. We seek someone who is energetic, professional and embraces challenge. Experience in title escrow, Advent Axys and Schwablink a plus. Fax Cover letter and resume by July 31, to 415-464-0830.

ADMINISTRATIVE Assistant/ Receptionist wanted for friendly, busy selling school in the Berkeley Marina. We are looking for someone who enjoys an exciting atmosphere and takes pride in excellent customer service, computer and typing, 10-key and cash register skills needed. Sense of humor and great people skills a must. You should be multi-task oriented, have great phone skills, and the desire to work cooperatively. We offer free sailing lessons, boat use privileges and a great environment. Full-time seasonal, some weekend work. $8/ hour to start. Call Maya (510)843-4200.

ADMINISTRATIVE ASSISTANT

Connecting Great People!
Bradford Staff is the specialist for CONNECTING GREAT PEOPLE! Bradford has great temporary employment opportunities throughout the East Bay, and our pay is top! We specialize in administrative and clerical positions in all types of industries and environments. Computer skills a plus at all levels and reception skills are in hot demand! If you're seeking a new opportunity, call for an appointment to discover how Bradford can be a resource for you!!! Call 272-9911 or fax 272-0212 or e-mail oakland@bradfordstaff.com. **BRADFORD STAFF**, 1970 Broadway, Oakland, 94612.

ADMINISTRATIVE assistant small RE investment/ management firm seeks full-time assistant. Property management, bookkeeping, and office management. College Avenue, Oakland. Fax resume including salary history to: 510-420-8179 or mail to: P.O. Box 5705, Berkeley, CA 94705.

ADVERTISING OFFICE ASSISTANT
Part-time permanent, approximately 9 hours per week, in a fast paced advertising department. Must be detailed and organized. Telemarketing or sales experience helpful. Fax resume to: Advertising Manager, Hills Newspapers, 510-339-3053 or mail to: 5707 Redwood Rd., #11, Oakland 94619.

APARTMENT Manager Team for 18 units near Lake. Experience, maintenance skills necessary. Fax resume: 415-574-3773

APARTMENT Manager/ Leasing Agent/ Maintenance Coordinator. Nice lake area building, part-time flexible hours, very large 2 bedroom apartment with view and double garage. Resume to: CPS/SELECT, 6114 La Salle Ave., #292, Oakland 94611

APARTMENT Managers. Experienced team preferred for 32 unit complex, 1 block from Lake Merritt, near Grand Lake Theater. 2 bedroom apartment included. Please send resume: The Enterprise Company, 2909 McClure St., Oakland, CA 94609

ASSISTANT MANAGER
Full-time permanent for Berkeley Connection Rental Service. Must have excellent public relations, communications, and data entry skills. Fax resume/ cover letter to: 510-644-1955

BANKING

PART-TIME TELLERS
Bank of Oakland has openings for two part-time tellers. Banking experience or cash handling preferred. Submit resume to or fill our application at Bank Of Oakland, 360 14th Street, Oakland, CA 94612, or call (510)763-8486. Member FDIC. EEO Employer.

BANKING

LOAN SUPPORT
Bank of Oakland seeks loan support professional with note department and documentation experience. CFI LaserPro experience a plus. Salary commensurate with experience. Call Personnel Office (510)763-8486, or fax resume to (510)645-9499. Bank Of Oakland, 360 14th Street, Oakland, CA. Member FDIC. EEO Employer.

401 Help Wanted

BIOMEDICAL firm needs detail-oriented organized full time permanent team players.
DIVISION SUPERVISOR Minimum 2 years supervisory experience. Must have excellent communication, organizational, personnel skills, some word processing and computer on-line experience. Must be adaptable, reliable and meet deadlines. Salary to $33K.
MEETING COORDINATORS: Excellent phone skills. General office experience including 45- 50 wpm $24K.
REGISTRATION COORDINATORS: Excellent data entry and customer service; WordPerfect 5.1 helpful $22K.
Fax or mail resume and cover letter to Ms. Tucker. Fax (510)652-1859, INR, 5801 Christie Ave #400, Emeryville, CA 94608.

BOOKKEEPER/ secretary, part-time for attorney/ investor. Experience required. Salary and benefits negotiable. Hours flexible. Send resume to 1999 Harrison St. #1650, Oakland, CA 94612, attention Barry or fax 510-839-8305.

BOOKKEEPER, full-charge, part-time. Prepare financial statements (40+ property management accounts). Yardi helpful. 893-9378. fax 893-9379

BOOKKEEPER Alameda Law Firm has immediate need for full charge bookkeeper. Need multi-tasking person with excellent computer skills, attention to detail. Fax resume, references and salary requirements to: 707 778-0969.

CARPENTER Local contractor seeking journey level, experienced- remodel, concrete, finish. Self-starter, motivated, tools, references. 339-8411

CASHIERS for Food Mart in Montclair area. Good pay. Full-time/ part-time. Call 339-1064, Tuesday-Saturday

CHILDCARE ATTENDANTS
Club One at City Center seeks attendants for childcare facility for part-time evenings/ weekends. Experience/ education a must. Apply in person at 1200 Clay Street, Oakland, CA 94612.

CHIROPRACTIC Secretary part time, morning hours, must know Claris Works, MacIntosh. Spanish speaking a plus. 531-1703.

CHIROPRACTIC Assistant, front desk. Career not a job! Full-time, Holistic practice, North Oakland/ Rockridge. Enjoy working with people, strong marketing sense, insurance billing, patient scheduling, bookkeeping, and computer skills. Must have own car and live-in Bay Area. Holistic experience preferred. Resume, AHCC, 5273 College Ave., Oakland, CA 94618, Fax: 510-652-2326.

CLEANER counter person, full-time or part-time, will train, 4364 Piedmont Ave., Oakland. Pick up application.

CNA full-time/ part-time, call Catherine 523-0113 or 769-8075.

TO PLACE A CLASSIFIED AD CALL 339-8777
★★★★
ARCHITECTS TO WORD PROCESSORS
★★★★
FIND THEM ALL LISTED IN THE HILLS NEWSPAPERS CLASSIFIED
"SERVICE CATEGORIES"
★★★★★

401 Help Wanted

CONTROLLER
Mountain View Cemetery Association of the Oakland foothills announces a position for Controller. Our 2 person accounting dept. handles financial reports, payroll, A/P, etc., prepares periodic government filings. Controller duties include personnel recordkeeping. We need a four year degree in accounting, plus 4 or more years of professional level experience that includes payroll processing, and cash flow management. Supervisory and/ or auditing experience in a non-profit organization will be especially helpful. This position participate in our compensation and retirement benefits package of highly competitive, fully paid health/ dental/ vision insurance covering dependent coverage and a generous retirement plan. For more information and for immediate consideration, please phone our employment hotline at (800)580-3628; Fax your resume to (800)582-3628 and mail a backup copy to: Bryan Associates, Inc. 1040 Marina Village Parkway, Alameda, CA 94501. Pre-employment drug screen is required for all open positions.

COOK and light cleaning for preschool. Dietitian, or unit in nutrition/ meal planning experience in cooking for a large group. Mon through Friday, 789-5437.

COOK/ counter person, some food preparation experience necessary. Send resume to Bette's Diner, 1807 4th St., Berkeley, CA. 94710 or fax 510-644-3209

COUNTER/ Inside Sales. Parts Experienced. Full Training. $10/ $14. Lasar Agency, Franklin, Oakland. 893-9612.

COUNTER Person, experienced for occupied Oakland Full/ part-time. Fax resume 763-0220

CURATOR Alameda Art windows project, full time, resume to: B McKean, P.O. Box 1807, Alameda, 94501.

CYBELLE'S Pizza, Montclair, now hiring cashiers/ drivers/ experienced pizza maker. Evening shifts, part-time 482-8157

DELI Sandwich maker/ kitchen helper, lunches through Friday 9- 2. Prefer experienced. 465-0907, Peggy

DELIVERY, Clean DMV, Full-time, some heavy lifting. Advancement opportunities. Established Oakland since 1906. 452-6118

DENTAL FRONT OFFICE
Permanent part-time. Great group of people to work with. Call Kathleen or Lily 510-525-1515

SELLING YOUR CAR? LIST IT IN OUR CLASSIFIED

Auto Rental Sales *(to $40K)* • **Office Equipment Sales** *(to $40K)*
Base plus commission sales opportunities to develop and maintain relationships with client companies, demonstrating exceptional presentation and closing skills. Responsibilities include prospecting, acquiring and maintaining accounts. Chosen candidates will possess excellent interpersonal skills, verbal, organizational and listening skills, with ability to work independently to achieve sales quotas. Bachelor's degree required. Previous sales experience preferred. Competitive benefits.

ACT 1 PERSONNEL SERVICES specializes in full-time and temporary staffing services, representing a wide variety of companies. For immediate consideration for one of these positions, please fax your resume to us at: (510) 465-0705.

ACT•1 PERSONNEL SERVICES

Garage & Estate Sales

Clip 'n go

The Berkeley Voice or *The El Cerrito Journal* Garage Sale regular deadline is Monday at 11 a.m. For more information call 339-8777.

ALAMEDA- 2914 Bayview. Final Moving Sale. Friday 10- 2. Collectibles, old paper/ cookbooks, Disney, silver, magazine/ phone stand. Most items, $0.50- $3.00; Everything under $10!

LYNN'S OF ALAMEDA
Alameda- 2807 Encinal. Lot Sale- warehouse sale!! 5 small estates moved to Lynn's. Consignment Clearance. Friday July 25, noon- 6 p.m.; Saturday, Sunday 10- 5 p.m. Boxes and Boxes of Glassware, Pottery, Bric-a-Brack, Kitchen Items, Art Work, Crystal Lamps, Waterford Crystal 49 er's Football, Star Wars, Antique to Modern furniture, Lots of Dolls, Much Much More. 523-2383.

ALAMEDA- 1028 Peach St. Saturday, Sunday, 9- 3. Multi-family yard sale. Furniture, toys, books, clothes.

ALBANY - 830 Cerrito St. off Solano, Saturday and Sunday 9 a.m. Estate Sale: Antiques, furniture, household, kids action figures

MOVING SALE
BERKELEY- 1879 Tacoma cross street Colusa. Saturday, 9- 4, Sunday 10- 3. Thirty-five year accumulation, lots of everything. Books, antiques, household, miscellaneous. No early entry

BERKELEY- 1721 Sixth St. Saturday, July 26, 9- 3. Huge Multi- Families! Furniture, Toys, Clothes, Baby items, Books, much more!

EL CERRITO- 1009 Liberty Ct. (Moeser). Saturday, 10- 4. Bunk bed, computer stuff, glassware, books, clothes, children's things, music, bicycle

EL CERRITO- 104 Pomona, 1 block above Keith. Saturday, 8- 1. Yard sale. Many things.

MONTCLAIR- 5750 Chelton Dr. Saturday, 10- 4. Furniture, Duncan Phyfe Sofa, wooden shutters, Kenmore stackable washer/ dryer, household items, no kid's stuff

MONTCLAIR ESTATES
3300 sq. ft. of antiques, vintage and modern home furnishings. Plus a large selection of pottery, china, jewelry, collectibles, and silver. Accepting consignments daily, 2020 Mountain Blvd. 339-6505

ESTATE AUCTIONS
OAKLAND- 5644 Telegraph Ave. Cars, Furniture, Paintings, China, American Indian Items, Jewelry, Baseball Cards, Rugs, Silver, Collectibles, etc. Saturday/ Sunday July 26 and 27, Harvey Clars Gallery. 510-428-0100.

Please Don't
DIVORCE SALE
OAKLAND- 3801 Balfour. Basement and garage overflowing with collectibles and household miscellany. Wife says, "It goes, or you go!!!" Brass bed, floor lamps, jewelry, tools, prints, books, paper, 100+ golf clubs, vintage clothing, etc. Priced to sell. Saturday- Sunday, 9- 4.

OAKLAND- Golf Links/ Scotia Ave. Sale 9- 2. Multi-families, baby items, furniture, and lots more

OAKLAND- 574 Wala Vista, off Lakeshore. Saturday, 10- 3. Moving Sale. Cash and carry

ALAMEDA- 5616 Buena Vista Ave. Sale 10- 3. Furniture, toys, housewares and more

OAKLAND- 5263 Lockaley Friday- Sunday 9- 4. Bunk beds, furniture, household items, children's items, bicycles

OAKLAND- 4139 Terrace St. Saturday, 9- 3. Moving sale! Furniture, bikes, washer, dryer, 1982 BMW, 1981 Honda. Lots more

OAKLAND- 388 Staten (off Grand) Saturday, 9- 4. Sunday 12- 4. Room size Oriental rug, mahogany bedroom set, watches, china, linens, pecan dinning set and many more items.

OAKLAND- 2 Buckley Ct./ off Butters Saturday, 9- 2. Clothing, furniture, computer, collectibles, much more

OAKLAND- 1931 Tiffin Rd. Sunday, 9- 2. Family: Kid's bikes, toys, clothes, books, tools, miscellaneous

OAKLAND/ Ridgemont. View Crest Dr. off Campus Dr. Saturday 8- 4. Garage/ Estate Sale. Sample Sale, 4 families. Samples include: office/ school supplies, storage containers, electric skillets, disposable diapers, etc. Items include: Men's/ ladies golf equipment, go golf carts, exercise equipment, brass, sea fishing equipment, air pump, cameras, speakers, CD's, photocopier, video equipment, bandsaw, radial arm saw, wood and power tools, coats (mink cashmere), luggage, board games, brass items, silver items, books, linens, Reverseware, misc. household items, much more

PIEDMONT- Corner of Mountain and Oakland. Saturday, 10- 3. HUGE Multi-family Sale. Don't miss this one! Antiques, Crystal, Oriental Furniture, Vintage Clothing, Baseball Cards & Stuff! See you there!!!

PIEDMONT- 340 San Carlos/ Oakland. Saturday, 10- 4. Furniture, baby items, books, kitchen, Victorian chair/ rockers, bentwoods, Tiger bamboo table, mirrors, glass tables, playground set, cabinets, bench. No Early Birds!

PIEDMONT- 1129 Ranleigh Way Saturday, 9- 3. Merging Families. Kid's toys/ clothes, kitchenware, furniture, china

ESTATE SALE
RICHMOND Annex, 1601 Santa Clara (off Carson Blvd. Saturday, Sunday, 9- 3. 1930's dining set, 1950's Drexel bedroom set, fancy china, books, fishing rods/ poles, freezer, RH Andersen bicycle

RICHMOND- 544 McLaughlin/ Barrett. Saturday, 9- 12. Bedroom set, chairs, dryer, tables, miscellaneous

New Classified Advertising rates take effect August 1, 1997.

Contact our Classified Department with questions. 510-339-8777

401 Help Wanted

DENTAL Hygienist, Alameda general practice office, Monday or Tuesday or both. Friendly work place 523-7800.

DRIVERS

East Bay moving company hiring Class A and B drivers with moving experience. Clean DMV printout. Competitive salary. 510-524-8486 for appointment.

DRIVER/ WAREHOUSE for East Bay Importer. Full-time, ability to drive small cargo truck. General warehouse duties, good math skills. Benefits. Call, Monday- Friday, 8 a.m.- 10 p.m. 510-633-1241.

ESPRESSO and grocery clerk position available. Experience required. Looking for long-term employment? Medical benefits, vacation pay. Must be flexible. Sea Breeze Market (Berkeley Marina) 486-8119.

FUN, busy, classic ice rink is now accepting applications for friendly, energetic, responsible people, for the part-time positions of cashier and skateguard. Please apply in person, Berkeley Iceland, 2727 Milvia, Berkeley, CA. 94703. (510)843-8801.

HILLS Newspapers is looking for a sportswriter with some newspaper or magazine sports writing experience, to cover the high school sports beat part-time for the Berkeley Voice and the Albany/ El Cerrito Journal. No high school affiliated writers need apply. Send resume and clips to Alan M. Goldfarb, Sports Editor, 5707 Redwood Rd., Oakland 94619. (No phone calls please).

HOTEL

HOLIDAY INN BAYBRIDGE
HAS THE FOLLOWING POSITIONS AVAILABLE:

GENERAL OFFICE
Administrative Assistant- Must have strong interpersonal skills, excellent communication, professional, and organized. Typing skills and computer knowledge required.

SECURITY
Part-time Hotel Security needed to work swing/ graveyard shifts. Assists with guests assistance as needed. Customer service skills a necessity.

HOTEL
Front Desk Clerks, Bellman, Reservationists, Waiter/ Waitperson, Busperson. 1 year experience required, team player, good communication. Flexible hours/ weekends.

Sales and Catering Representatives
Must be customer service oriented, sales background, team player, and have strong interpersonal skills. Previous experience required.

Apply at
Holiday Inn
1800 Powell Street, Emeryville, CA 94608

HOUSECLEANING, Merry Maids. No nights. $175- $250/ week. Immediate openings. Bonus/ benefits available. Need car/ insurance, paid mileage. 595-7545.

KITCHEN Manager/ Sous Chef. Busy kitchen, full-time position, Pasta Shop. Sandy: 433-9546 or fax 652-4669.

LANDSCAPE Contractor seeks hardworking, experienced individual for position of Landscaper/ Gardner. Strong horticultural skills and residential maintenance experience essential. Knowledge of irrigation systems and landscape construction preferred. Clean DMV. Small company, award winning custom work. 510-524-9572, between 12-4 p.m.

LANDSCAPE Maintenance Foreman: Strong plant and irrigation knowledge. College horticulture degree. 3 years experience. (510)261-5820.

LEGAL secretary for Lake Merritt firm; 2- 5 years experience with excellent organizational, typing/ dictation skills. Trial preparation a plus. Fax resume to 510-834-0287 CMH.

MAINTENANCE Person needed. Full benefits, pay based on experience. Resume: P.O. Box 697, Alameda, CA 94501.

MANAGEMENT- major parking operation, downtown Oakland, salary plus bonus, must have customer service experience. Fax resume 714-223-8715 or voicemail 510-633-3580.

MECHANICAL/ Simple Hand- Tools. Service-Repair (Training). $10 Hour. Lasar Agency, 1430 Franklin, Oakland. 893-9612.

MEDICAL office, fast-paced. Unique career opportunity for detail-oriented person with excellent communication skills. Fax; 510-430-2660.

MONTESSORI teachers for pre-primary, small school, Rockridge, full-time/ part-time. Great vacation plan. Fax resume: 510-652-7144.

NIFTY NOB®
Manufacturer of decorative hardware. Join a young, fun, growth company! Shipping/ receiving. $7/ hour full-time. If you have high energy, are organized and want to grow with us call Susan at 510-655-3097, Monday- Friday, 10 a.m.- 4 p.m.

NURSE/ RN/ LVN. Part-time, per diem. Dispensing in Humanistic, methadone program. Requires interpersonal skills, weekday availability, computer literacy. Resumes: HAART, 15400 Foothill Blvd, San Leandro 94578, Fax: 357-4071.

OAKLAND private school, is looking to staff our extended care department. If you fit the profile: high energy level, very imaginative, organized and flexible, work well with children, ages 5- 13, call 534-0800 ext. 225.

OFFICE Assistant, full-time. Experienced, versatile- computer, math, data entry, bookkeeping, phone skills. Fax resume: 510-536-2307.

OFFICE Assistant. Small, busy realtor, Grand Lake, 16- 20 flexible hours weekly. Creative, challenging. Mature person, re-entry welcome. Quicken, Word. Art, 654-5626.

OFFICE HELP
Real estate office assistant, part-time/ permanent, $8.50 per hour. 1-800-588-8859 ext 309.

OFFICE Manager in small, Montclair home business, basic bookkeeping a must, Mac and Quickbook knowledge helpful. $12/ hour to start, 20- 30 hours/ week. Allison 339-9999, fax; 339-0991.

OPTOMETRIST- recently purchased Dimond District practice, undergoing metamorphosis, seeks office person. Individual must be up-beat, honest and reliable with optometric experience and data entry skills. A minimum of 20 hours are available. Fax resume to: 510-874-5484 or leave day/ evening phone number at 1-888-861-1437.

PAYROLL Customer Service. Strong payroll, account management and/ or accounting related experience to provide product support. Resumes: 2200 Powell #350, Emeryville, CA 94608; Fax: 420-2078.

PHOTOGRAPHIC sales, retail camera store, Montclair. 2 years experience required, full-time. Jennifer 339-8545.

PICTURE framer, management trainee, full-time. Must work weekends. Benefits. The Framers Workshop, Berkeley. Jeff 849-4444.

PLUMBING AND HEATING
Quality company in Berkeley looking for experienced heating service person with plumbing background. Technical and communication skills necessary. Problem solving and pride in work is essential. Verifiable experience mandatory. Good DMV. Benefits. (510)528-4292.

PRESCHOOL teacher, Monday- Friday, full-time, 12 ECE units required. Kensington, 236-5901.

PROFESSIONAL Cleaners **NEEDED NOW!** Create your own schedule. **TOP DOLLAR**, references please. 510-465-0392.
Bruner's and Associates
A Domestic Referral Agency

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ARCHITECTS TO
WORD PROCESSORS
★★★★
FIND THEM ALL
LISTED IN THE
HILLS NEWSPAPERS
CLASSIFIED
"SERVICE CATEGORIES"
★★★★★

401 Help Wanted

PUBLIC RELATIONS

ASSOCIATE DIRECTOR EXTERNAL AFFAIRS/ COORDINATOR OF ALUMNI AFFAIRS

Samuel Merritt College, a private health sciences college in Oakland, CA, is seeking an experienced, creative, energetic and resourceful individual to lead its alumni relations program and support fundraising, community and public relations activities in its young and growing External Affairs Department. Duties include all planning and supervision of an education program and involvement in an alumni constituency of 3,000; planning and writing a quarterly alumni newsletter; and supporting the Director in other PR and fundraising activities. Must have a college degree and 3- 5 years' professional experience in a non-profit organization, preferably in alumni, development or PR work related to education. Good writing skills and experience, strong interpersonal skills, and familiarity with computers and word processing are essential.

We offer a mission-driven environment and an excellent salary and employer-paid benefit package. The college is affiliated with Summit Medical Center. Please respond with resume and salary requirements to: Summit Medical Center, Employment Department, 350 Hawthorne Avenue, Oakland, CA 94609. Or fax to 510-869-6814. EOE.

SAMUEL MERRITT COLLEGE

RDA - Compassionate, caring, Alameda office searching for that perfect fit. Managerial skills, and love patients? Great benefit package. Fax resume to: 510-522-2291.

REAL ESTATE SALES
FREE TRAINING!
Quick Licensing, fee reimbursement, and FREE Training for licensed agents. Positions Available with the Bay Area's most innovative real estate company!
Call KAREN, Mason McDuffie
Monday - Friday, 10 a.m. - 4 p.m.
1-800-499-5551

REAL Estate Assistant, Part-time, word processing, bookkeeping, errands, etc. Call Rusty, Snow Property Company, 530-3040.

REAL Estate Agent, established Grand Ave. broker, commission up to 70%, will train. Art 465-4805.

RECEPTION

CALL US!
Reception and Window '95, Lotus and Excel skills needed for small, family-owned design firm in the Rockridge area. If you're detail-oriented and reliable with a professional demeanor, call for immediate consideration: 935-9911 or fax 932-0510. **BRADFORD STAFF**, 1850 Mt Diablo, Walnut Creek 94596.

RECEPTION/ half-time office work. Good people and phone skills, computer and multi-tasking experience required. Send resume to: Chiropractic and Acupuncture Office, 516 A 52nd St., Oakland, CA 94609.

RECEPTIONIST, part-time. Energetic person for veterinary hospital, Monday and Thursday evenings, Saturday days. Call between 1 p.m. and 3 p.m. weekdays 530-1353.

RECEPTIONIST
Commercial General Contractor is seeking a reliable individual to answer busy phones. Position includes various responsibilities- light typing, data entry, general clerical duties, etc. Please fax resume to: 510-534-1852 or mail to; N.V. Heathorn, Inc., 2846 Chapman St., Oakland, CA 94601.

RECEPTIONIST needed, full-time for busy Oakland real estate office, entry-level. Must be organized, detail-oriented and outgoing. Heavy phones, filing, general office duties, computer experience a plus. Leave message: 287-5674. Fax resume to: 531-9524.

RECEPTIONIST
Paula Le Duc Fine Catering is seeking a part-time Receptionist. Candidate must have excellent telephone communication, customer service skills. Proficient in MSWord and general office duties. Please fax or send resume: 510-547-2076, 1350 Park Ave., Emeryville 94608, Attention: Receptionist.

RECEPTIONIST FULL OR PART-TIME
Exciting opportunity to join a successful modern, professional **FUN** environment. If you think you can handle heavy phone traffic, data input and general office duties this may be the position you have been looking for. We are willing to train the right person and offer a good base salary, flex time, plus complete benefits package including 401K.

CALL NOW!!

SALES CONSULTANTS
480 ROLAND WAY, SUITE 103
OAKLAND, CA 94621
(510)635-1419
FAX: (510)562-7237

RECEPTIONIST needed for a fast paced detective agency and academy. Interesting environment, room for advancement. Fax resume to: (510)595-8397.

RECEPTIONIST: needed for busy, Alameda Public Relations Agency. Full-time duties include, phones, filing and clerical support, under tight deadlines. MAC knowledge and exceptional organizational skills necessary. Fax resume and salary requirements to 510-865-5165.

RELIEF Managers, 2 people. 4 days/ nights, every month. 1619 University Ave. 841-3844.

RESERVATIONS Manager needed for successful high- volume East Bay restaurant. Full-time, Monday through Friday, 9 a.m.- 5 p.m.. Excellent salary and benefits. Fax resume: 510-444-6917.

RESTAURANT
KNEAD DOUGH?
Boudin Sourdough Bakery and Cafe has immediate openings for our newest store in Berkeley, for energetic, motivated people with great customer service skills. Full-time and part-time positions available including: Shift Supervisors, cashiers, espresso makers, kitchen and more. EOE. To apply, please call 415-263-4801.

RESTAURANT Line Cooks and Servers. Hot new Emeryville cafe. (510)652-5944. 5765 Christie Ave.

RETAIL Assistant Manager, high volume children's clothing outlet. Minimum 2 years experience. Must be available weekends. Fax resume and salary history to: Sweet Potatoes Inc. 510-527-6467.

RETAIL McCaulou's Montclair has the following openings: • Full-time Marking and Receiving Women's clothing, Tuesday through Saturday, 9:30- 6. • Part-time Shoe Department, Sunday, 11- 5, Monday, Tuesday, Wednesday 12- 6. Free parking, employee discount. Apply in person at 6211 Medau, Montclair.

RETAIL Sales/ Assistant Manager, women's clothing, shoes, full-time, North Berkeley. $8- $9 plus. Julie 845-4564.

SALES: Berkeley Repertory Theater currently seeking dynamic individuals for fun, lucrative subscription drive. Part-time days and evenings available, commission plus hourly, cash bonuses and complementary tickets. Play a part in Tony winning theater's coming season. Call 486-0896.

TO PLACE A CLASSIFIED
CALL 339-8777

BE A GOOD NEIGHBOR
Volunteer.
American Heart Association

401 Help Wanted

SALES COUNSELOR
Mountain View Cemetery Association located in the Oakland foothills announces a position opening for Sales counselor. Meet and assist families who come to the cemetery seeking information and services. Provide updated information about products, facilities and services to enhance revenue and profitability while supporting families sensitively. We require family-oriented sales experience, cemetery sales license) or willingness to obtain one), and maturity to work with grieving families in a business-like manner. This position will participate in our compensation and employee benefits package of highly competitive salaries, fully paid health/ dental/ vision insurance including dependent coverage and a generous retirement plan. for more information and to apply for consideration, please phone our information line at (800)580-3628; Fax your resume to (800)582-3628 and mail a backup copy to Pratt & Associates, Inc. 1040 Marina Village Parkway, Alameda, CA 94501. Pre-employment drug screen is required for all open positions; EOE.

SALESPERSON- Vitamin/ Health Store. Must have recent experience in retail sales of vitamins, herbs, supplements. Full-time, secure position, long-term. Campus Vitamin. 2380 Telegraph, Berkeley. 841-2700.

SECRETARY/ Receptionist. Entry level. Full-time. Must have some computer experience, pleasant working environment at Richmond Marina. Fax resume: (510)235-7780.

SHOPPERS
Needed to evaluate services at local stores and restaurants, part-time, 408-399-5070.

TEACHER, Treehouse Christian Preschool/ Kindergarten. Fall opening, Kindergarten. Current credential. 10 month position. Medical benefits. Send resume: C/O First Covenant Church, 4000 Redwood Rd., Oakland 94619 or fax: 510-531-3760 by July 31.

TEACHER Assistant for private academic kindergarten. Co-teaching class- 21 students. Elementary or ECE degree/ 2 years experience required.**SCHOOL AGE** after school teachers needed part-time, ECE units/ experience required. 769-5437.

TEACHER/ DIRECTOR
Kiddie Kampus Co-op Pre-school. Mornings. Experience/ ECE required. Must relate well to children/ parents. Salary negotiable. Resume to: President, Kiddie Kampus, 1711 Second Street, Alameda 94501. Job description/ application available- Mrs Davis, 814-1930 between 5- 9 p.m.

TEACHERS and aides, before and after school childcare/ enrichment program. Arts, crafts, sports, music, drama. Health and 40IK benefits. Resume to: Adventure Time, P.O. Box 5009, Berkeley, CA 94705.

TEACHING POSITION
Certified Montessori teacher- primary level for pre-school in El Cerrito, full-time, minimum 5 years experience required. Salary- benefits commensurate with experience. Call 510-236-7479.

TELEPHONE solicitor, part-time, work from your home, hourly plus commission. Ask for Marc 444-6565.

VETERINARY assistant for growing practice, part-time, high energy team player willing to learn. Call 534-7387.

VETERINARY Hospital kennel assistant, part-time growing to full-time, high energy team player. If you love animals and are willing to learn, call 534-7387.

VETERINARY Technician or RVT needed part-time with/ weekends, at friendly fast paced newly computerized Vet hospital. Salary commensurate with experience. Send resume to: Park Centre Animal Hospital, 1410 Everett, Alameda, 94501 or fax to 510-522-8452.

VETERINARY Receptionist/ technician for busy hospital, full-time including Saturdays, wide variety of duties. Computer experience a plus, but willing to train. Salary and benefits, depending on experience. Bring resume to: Claremont Veterinary Hospital, 5331 College Ave., Oakland. No phone calls accepted.

WAREHOUSE, Shipping- Receiving. Forklift, Driving, UPS. $10 Hour/ Advancement. Lasar Agency, 1430 Franklin, Oakland. 893-9612.

WHOLE Earth Access, Berkeley, needs full-time office assistant/ bookkeeper. Apply 880 Potter St., or call Tia, 510-845-3000, ext. 238.

WORD PROCESSOR. PC MS Word 6 power-user for Albany consulting firm. Produce finished reports- editing, styles, graphics. Permanent part-time, flexible hours, casual dress. Thorough knowledge of MS Word on PC. Cover letter/ resume to PCS, 1320 Solano Ave., Albany, CA 94706 or e-mail PacConsult@aol.com.

WORK 6- 10 hours weekly in our Glenview home providing intensive early intervention for child with developmental disability. Behavioral therapy experience helpful but not required. We will train. Jan, 482-8590.

402 Independent Employment

Advertisers in this classification offer self-employment opportunities. An investment may be required.

$1,000's POSSIBLE TYPING
Part-time. At home. Toll free 800-218-9000, ext. T-7057 for listings.

$1,000's POSSIBLE READING BOOKS
Part-time. At home. Toll free 800-218-9000, ext. R-7057 for listings.

$529 WEEKLY Mailing company letters from home. Many positions available. Easy! No experience needed. Free information. Call **AMERICAN PUBLISHERS.** 1-800-426-3026, ext. 1500. 24 hours.

HOUSECLEANERS needed. Must be dependable, have own car, references a plus. Trudi's Housecleaning Service. 533-0912.

PAY Yourself up to $300 cash daily or more. Call (510)548-8696, Tim; pager 1-800-509-7422.

SALES/ Marketing, part-time, full-time. Environmental products needs self-motivated individual to expand office. Send resume: Attention Mallory, 1507 Oxford St., Berkeley 94709.

SALES
If you are reading this ad, you are unhappy. You are either out of work or you just have a "job".

Do you want a career? Do you want to earn $50+K per year? Do you want a benefit package second to none? I am going to hire 5 people this week to service families in the Bay Area with cemetery pre-arrangements. The people I am looking for must be honest, sincere, self-motivated and willing to treat every person they talk to the same way they would want to be treated. I work strictly above the board, and I expect the same work from the people that work for me. If you have these qualifications, I would very much enjoy talking to you and explain the benefits our company has to offer.

CHAPEL OF THE CHIMES
4499 Piedmont Avenue, Oakland
Call Mr. O'Leary
510-654-1288 or 510-654-0123
(Leave name, number and best time to be reached.)

403 Salon Opportunities

HAIRSTYLIST and/ or apprentice, full-time/ part-time, salary/ commission. Moraga 510-376-2654, evenings.

HAIRSTYLISTS wanted. Low rental spaces or high commission. Full service Piedmont Avenue salon. Call 510-652-5454.

HAIRSTYLIST, full-time, rent in charming Montclair hair salon. Some clientele needed. Free parking. 339-2600.

ROCKRIDGE area room available for Esthetician, Masseuse or Manicurist. Price negotiable. 652-2560.

406 Employment Wanted

BERKELEY High Students available for part-time work. Career Center 548-5627.

CENTRAL American refugees seek employment in housecleaning, gardening, childcare, painting, moving. Skilled and reliable. 864-9011.

406 Employment Wanted

MY home office. I can provide administrative leadership, word processing, accounting, taxes (personal/ business). 569-8169.

408 Caregiver & Domestic Help Wanted

HOUSEKEEPER: Live-In plus salary. Housekeeping, laundry, cooking. 1 p.m.- 7 p.m. Monday- Friday. Non-smoking. 428-1688.

HOUSECLEANING, 10 hours/ week, exchange for private room/ bath. Large Piedmont home/ busy family. 653-1616.

409 Childcare Wanted

NANNIES
Many jobs, full-time, part-time, live-in, live-out. No fee. Moms Away, 559-9195.

NANNY, Part-time, 1 child, Monday- Friday, 4- 7 p.m., excellent references, English speaking, drive own car/ allowance. Call 482-9106.

EXPERIENCED nanny needed. Must have car CDL and clean driving record. Monday through Friday, 1- 6:30. Boys 4 months and 2½ years old. Excellent English or French. 420-8099.

TOP pay. North Berkeley family seeks experienced, loving, hardworking sitter for infant and toddler beginning in September for 30+ hours/ week. Part-time now for toddler. Must drive and speak English. Diane 525-2540.

FULL-TIME Childcare for 4 month old, Part-time for Preschooler. References required, valid CDL. 339-2061, Kelly.

CHILDCARE, Wednesday 6 a.m.- noon, must drive. Child 7 years old, light housekeeping. Glenview. 849-1060.

CARING, responsible childcare provider sought. Part-time, 4 month old boy. Experience, references. El Cerrito. 412-3326.

CHILDCARE/ Housekeeper, full-time, English speaking, strong, energetic, pre-schooler experience, CDL, references, Berkeley, 510-644-9858.

EXPERIENCED, loving childcare for boy, 2, occasionally girl, 6. Mon.day, Wednesday, Thursday afternoons. Own car, fluent English, Berkeley. 548-9224.

AFTERSCHOOL childcare, 2 children. Monday- Friday, 1- 5 p.m. $140/ week. Drive kids to Rockridge home. Good DMV, references. 655-3068.

EXCELLENT NANNY JOB
Orinda family needs top live-out nanny for nine year old and 14 month old. Monday- Friday 7:30 am.- 5:30 p.m. Bilingual preferred, some cooking. $1600- $2500 month. Other great East Bay jobs. References/ experience required. No fee.
TOWN & COUNTRY NANNIES & MOTHERS IN DEED (415)461-7755

TOP $ FOR PART-TIME NANNIES
If you have experience and references we need you! Many excellent East Bay jobs. $8- $14/ hour. After school hours especially needed. No fee.
TOWN & COUNTRY NANNIES & MOTHERS IN DEED (415)461-7755

PART-TIME childcare, 3 afternoons a week for engaging 6 year old girl. Light housekeeping. Safe driver, own car. Jeanne 655-9551.

HELP mom- North-Berkeley, live-in/ out, 3 children (newborn, 2- 4). 20- 30 hours, flexible schedule. Caring, fluent English, references. 848-7323

410 Shared Childcare

BABY wanted to share our babysitter of 3 years, with our 11 month old boy, and another family's 10 month old girl. Part to full-time, hours flexible, in our Kensington home. Call Ann (510)527-4747.

SHARE our exceptional nanny with our 1 year old. 7:30am-6pm, Monday- Friday. Part/ full-time, Rockridge area preferred. Would consider elsewhere close to Highway 13. 655-8926

411 Childcare - Licensed

CREATIVE DAYCARE for ages 0- 5. Gardening, arts, crafts, play time, nature walks, much more. Bilingual German/ English. #013411987. 531-6137.

MABI'S Garden. Quality Child Care. Preschool activities, great outdoors, lots of love, nutritious meals. Bi-lingual Spanish/ English. #010215793. Mabi 530-8353.

FALL Openings- Happy group of "twos" and "threes". Loving, experienced caregiver. Crafts, stories, outdoor play. full/ half day License #010207852. 839-8786.

PIEDMONT home, art, outings, 2- 4 years. Oakland/ Piedmont school pickup, credentialed teacher, #13412110. 923-0450.

412 Babysitting Offered

FRENCH nanny, full-time, experienced, responsible, loving, caring, fluent English. Excellent references, CDL, CPR. 510-452-3984.

BABYSITTER/ your home. Loving person, full-time, infant- 5 years. Good references, driving record, CDL, insurance, CPR. Call after 8 p.m. Cindy Lee, 510-534-2656.

OUR wonderful sitter needs full-time position beginning September 11th. Reliable, loving, own car. 530-4581; 547-1520.

413 Home Health Care Offered

The following people would like to be hired as Home Health Care Providers. If you are *looking for a job* as a Home Health Care Provider, please see Categories 401 and 408.

ABLE CARE INC.
24 hour in-home care companions. Cooking, housekeeping, bathing, mature, experienced. Full-time, part-time, hourly, bonded, insured. 685-4704 or 1-800-580-2253.

CNA/ HHA female for elder care. Experienced, responsible, dependable, honest. Call 510-638-2226, after 6 p.m.

STRESS Relief Massage Therapy for all ages, wraps, In your home. Sacred Systems Massage, 528-9580.

CNA/HHA Filipino for elderly care. Experienced, professional, honest, good references, (510)451-1519.

RECENT male CNA/ HHA graduate awaiting certification available for in-home care. Reliable/ caring/ references. 482-8250.

414 Research Studies

REASEARCH STUDY FOR NON-DRUG TREATMENT FOR DEPRESSION
Must be between 18- 45 years old, 6 sessions free treatment. Call (415)771-6266 for evaluation.

FINANCIAL

502 Business Opportunities & Services

Advertisers in this classification offer self-employment opportunities. An investment may be required.

IS YOUR BUSINESS FOR SALE?
Interested in Acquiring Northern California Manufacturing or Distribution business with a potential for growth. The ideal business should require capital, marketing management and a unique product position.

If you are interested in selling all or part of your business, please send a brief business description and product brochure to: 5707 Redwood Rd., #4, Box K, Oakland, CA 94619.

SEEKING MOTIVATED INDIVIDUALS. Earn $5K to $10K per month, part-time, will help you get started, fantastic support! No selling. Not MLM. 2 minute message, 1-800-322-6169 ext 6456.

505 Investments

CLAREMONT Resort Swim and Tennis Club family membership. Transferable. Best offer. 654-1182.

FOR SALE

602 Appliances

REFRIGERATOR/ Freezer, 22 cubic feet, excellent condition. $350. 522-2610.

WASHER, dryer, Whirlpool, 1996 model, stackable, electric, clean; $850. 510-654-7620.

THERMADOR free-standing gas 6 burner stove/ oven- brushed chrome. Like new; originally $3000/ $1200. 510-284-2596.

REFRIGERATOR, brand new (2 months old). Paid $500. Moving, must sell; $375. 530-7620.

603 Garage & Estate Sales

GARAGE SALE ADS?
See *Clip 'n Go* on the 1st page of Classified Ads

605 Home Furnishings

15th ANNIVERSARY SPECIAL
Buy 2 or more custom mini-blinds this year and we will clean them free of charge next year. Call Marsh Interiors at 569-7540 for details.

MATTRESSES: Queen Size, Only $25! Used, clean mattresses from major hotels. Excellent condition. Call 531-8309.

NEW: Floral sofa and chair; $200. Glass top dinette/ 4 chairs; $100. Alligator, 24x20 suitcase; $75. Hamilton Beach coffee maker; $20. Used: Swivel drafting chair; $15. Coffee table, walnut; $20. Waterbed, king, pine with mirror; $150. Sofa bed, beige; $75. Leatherette recliner, tan with motor; $40. 531-1351.

FURNITURE maker's treasure: 6 Bartley Heritage solid oak chairs in manufacturer's box, need assembly and finish. Best offer. 339-0514.

BUNK beds, new, detachable, with bedding, $500, or best offer. Call 451-8201.

606 Miscellaneous For Sale

SPORTS equipment, tools, desk, chairs. 482-5919 call for information.

COMPUTERS FOR KIDS
Under $300. Great for their education. 510-652-1567.

OAKLAND Hills Tennis Club family tennis and fitness membership, $700. 531-4057.

OAKLAND Hills Tennis Club membership, $700. 707-429-8123.

MONTCLAIR Swim Club family membership, $300. 482-1511.

POOL Table, Regulation size. Slate base, Dark rich wood with geometric details, Green felt, leather pockets, Excellent condition, seldom used. Includes balls, cues, rack and cover. $1200. 339-6335

HILLS Club Membership. Enjoy swimming, tennis, exercise facilities. Available Immediately, $3500 or best offer. 339-6335

MEMBERSHIP. The Hills Swim and Tennis Club, Manzanita Drive. $3300. 601-0497.

MOVING Sale. Kenmore washer/ dryer, beige recliner, 8 band/ other radios, typewriter, miscellaneous items. 654-6498.

607 Miscellaneous Wanted

WANTED- An old toy train
Lionel, Marx, American Flyer
Ives - 547-1278

WANTED: Vacuum Tubes, Old Hi-Fi and Old Radios. (510)253-9757.

608 Musical Instruments

WAREHOUSE
★PIANO SALE★
Up To 50% OFF!
2 DAYS ONLY.
SATURDAY 10- 5 & SUNDAY 12- 5
COLTON PIANO
2421 Peralta St., Oakland
836-1564

PIANO, Kimball Artist Console. Beautiful condition. $1000. 530-4745.

PIANO: Hazleton Brothers New York Baby Grand. About 100 years old, good condition. $2000, (510)526-1110.

609 Pets - Care & Supplies

KENNEL Alternative. Pet sitting Plus. Owner operated, bonded, certified. Cats Cradle (dogs, too!) 658-7195; 658-7824.

BURMESE, Sable Kittens, C.F.A. Champion stock, raised with love underfoot. $375. 510-525-2727

PUPPIES
Queensland Heeler, ½ Kelpie, 1 female, 2 males. Working Ranch parents. $100 each. 455-4732.

KITTEN, female American Tuxedo (black/ white shorthair). Rescue-East Oakland; kitten shot, tests. Fabulous personality; likes dogs. $25 donation requested. 522-1438.

RENTALS

PUBLISHER'S NOTICE

EQUAL HOUSING OPPORTUNITY

All real estate advertised in this newspaper is subject to Federal Fair Housing Act in 1968 which makes it illegal to advertise "any discrimination based on race, color, religion, sex, national origin, familial composition or mental and physical handicap, or an intention to make such preference, limitation of discrimination."
This newspaper will not knowingly accept any advertising for real estate which is in violation of the laws. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.
Provided as a service by Hills Newspapers, Inc. and the Oakland Association of REALTORS on behalf of REALTORS® who are signatories on the Voluntary Affirmative Marketing Agreement.

701 Lofts & Live-Work Space

$1450 EMERYVILLE. Loft master bedroom suite, hardwood floors, gourmet kitchen, second bedroom/ office. Enclosed parking. 4300 Horton. WMC 893-9378.

704 Housing Wanted

HILLS Newspaper employee seeks cottage, apartment or duplex. Excellent references, stable employment. Reasonable. 510-769-2052 leave message; 510-339-4036.

KENSINGTON or Rockridge, North Berkeley. Quiet, responsible, professional couple, 40s, no pets/ children/ smoke. Seeking 2- 3 bedroom apartment/ house beginning August- September. 916-753-2201.

MATURE, responsible college professor with well- trained, adult, licensed therapy dog. Non-smoker. Excellent references. 486-0507.

PROFESSIONAL gentleman, non-smoker, seeks quiet cottage or 1 bedroom apartment $625 to $675. John 531-6638.

WANTED Housesit or Sublet needed while our house is remodelled. August and/ or September. 510-522-4963.

PROFESSIONAL, responsible, quiet female, nonsmoking, with small well-trained older dog. Excellent references, 1- 2 bedroom condo/ cottage/ guest house in Montclair/ Piedmont area. $1000- $1200. 408-476-9187.

PROFESSIONAL female, nonsmoking seeks hills house. Skyline, Montclair, Rockridge. 3 bedroom, yard, patio. 430-8010.

$300 FINDER'S Fee for agent/ landlord/ anyone. Professional married couple with child. 3+/ 4+ bedroom home with yard. Oakland Hills, Berkeley (south Ashby), Alameda. $1800. Fee paid upon move-in. 530-6724.

704 Housing Wanted

URGENTLY seeking home: Two "30ish" female CCAC Architecture students, conscientious, quiet, dependable, seeking 2 bedroom house/ apartment near CCAC. Lots of light, good space, bit of yard important to us. $1000 range. Thanks, Raquel, 283-8996.

PROFESSIONAL married couple seeks spacious one/ two bedroom in Montclair, Glenview area. 652-2777

SOJOURNING Family with pets needs 3- 4 bedroom rental house/ apartment, September- May. Duncan's (612)644-1651.

705 Sleeping Rooms

$425- UP. Furnished rooms, restored Alameda 1870's security building. Gallagher & Lindsey. No fee. 522-3322.

SLEEPING room, unfurnished, no cooking. Large, sunny, quiet, carpeted, view, easy parking, private entrance/ bath. $275/ month. First/ last, $100 security. Nonsmoking, no pets. 339-1637.

706 Sublets & Short-Term Rentals

SUBLET, August 1- 28. Large sunny Oakland studio, great neighborhood, feed 1 cat, $300. 836-0320.

WANTED room with yard for responsible, professional, and well behaved dog, 1- 2 months. 423-3949.

707 Vacation Rentals Bed & Breakfast

SOUTH Lake Tahoe, large, luxurious, secluded home. Sleeps 8, 3 baths. Weekly, monthly rates. (510)523-3737.

MENDOCINO
Lovely ocean front home. Three bedroom, 2 bath, fireplace, hot tub. Tranquil and enchanting. Ask for the house on "Otter Cove" 1-800-525-0049 or 510-272-0392, evenings. Special rates available.

NORTH Tahoe, Dollar Point. 4 bedroom home, sleeps 9. View, pool, beach, tennis. 415-323-4055.

APTS. - CONDOS. - FLATS FOR RENT

709 Alameda

710 STUDIO APT. RENTALS Alameda
FURNISHED studio and 1 bedroom apartments. Direct dial phones, cable, HBO, laundry, maid service. Near shops and transportation. Weekly $210- up. Monthly $750- up. 523-6633.

711 1 BED. APT. RENTALS Alameda
$575 ONE bedroom. Pool, laundry, disposal, gated building, 450 Buena Vista, 10 minutes to BART/ Ferry. Deposit. 523-5127.

712 2 BED. APT. RENTALS Alameda
$715 TWO bedroom. Pool, laundry, disposal, gated building, 450 Buena Vista, 10 minutes to BART/ Ferry. Deposit. 523-5127.

$790- $950 NEXT to Beach. 2 bedroom units. Pool, dishwasher, parking. 510-865-3310.

$875 ATTRACTIVE large custom built. Modern, quiet, ground floor, fireplace, dishwasher, carport, coin laundry. No pets. 2115 Santa Clara. 521-4481.

$900 VICTORIAN flat. Sunny, faces garden, quiet neighborhood. 1418 5th St. Call evenings. 865-0159.

714 Albany & Kensington

ALBANY, Kensington, El Cerrito; Studio, one, two, three bedroom apartments, flats, houses. Berkeley Connection, 845-7821.

715 Berkeley

716 STUDIO APT. RENTALS Berkeley

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Listings of Berkeley Property Owners Association. Free for owners and applicants. www.bpoa.org

717 1 BED. APT. RENTALS Berkeley
$950 Berkeley Hills in-law, bay view, patio, parking, secluded, beautiful. Grizzely Peak. #16227-B. Homefinders 549-6450.

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HOME and apartment rentals, free previews-updated daily. Berkeley Connection, best quality since 1975. 845-7821.

718 2 BED. APT. RENTALS Berkeley
$1000 TWO bedroom plus. Utilities included. Hardwood floors, fireplace, laundry. Prospect/ Dwight. #16350-B. Homefinders 549-6450.

719 3+ BED. APT. RENTALS Berkeley
$1800
SEPARATE OFFICE/ STUDIO
Elmwood District. Sunny, freshly remodeled, 2 story, 3 bedroom apartment with separate office/ studio. Wood burning fireplace, deck, quiet garden setting. Minutes to transportation, shops, services and campus. 510-253-7563.

720 El Cerrito & North

$725 PINOLE 2 bedroom. Three bedroom: $900. Deposit, $500. Carport, storage, laundry, 2 bath. 758-2809.

$795 RICHMOND, 3 bedroom, 1 bath in triplex. 233-4840.

721 Emeryville

$1115

SUNNY CONDO GREAT LOCATION

2 bedroom, 1 bath, Emery Bay Village AEK, fireplace, deck, parking, laundry in unit. Near freeway, shopping, transportation. 420-0393; 652-1778.

723 Oakland & Piedmont

724 STUDIO APT. RENTALS Oakland & Piedmont

$395 SMALL studio, utilities paid, sunny, new appliances, large closets, laundry. 2900 14th Ave. 865-0300.

$410 INCLUDES gas, heat, water, and garbage. Sunny studio unit with carpet. Near transportation and schools. On-site laundry facilities. Call 482-2508 for appointment. Se habla Espanol. 261-5769.

$460 LARGE studio, lower Glenview, light and airy, separate dining and kitchen, older building. 535-0335.

$475 INCLUDING all utilities: 1009 MacArthur Blvd. (at Alma). Full kitchen, excellent bus connections, non-smoking, no pets. 531-8172.

$525 HARDWOOD floors, separate kitchen, walk-in closet, refurbished, quiet, laundry, free gas, near Lake, 465-5219.

$535 LARGE, clean studio in older well-maintained building. 40th and Webster. Hardwood, intercom, cable. 658-9119.

$550 FURNISHED Garden cottage. Private entrance, good neighborhood, references required, no pets. 444-7866.

$550 HANDYPERSON needed to rent large studio, 455 Crescent (Santa Clara). One month free rent for renovation. Agent, Dorie, 763-9901.

$585 OAKLAND large studio near Grand/Lakeshore Ave. Available August 10. Great building. 510-654-1550.

$595

1920's CHARM BY LAKE

214 Grand Ave - Large studio with walk-in. Hardwoods, fresh paint. Good natural light. Includes utilities! Call 832-8517.

$600 GARDEN Studio, Hills. Views, garage, fireplace, cable. Available August 10th. $550 Security. Nonsmoking. 531-0763.

$600 UNFURNISHED studio, Adams Point. Near transportation, coin laundry, garbage and water included, parking, cable, no pets. First/ last. $500 security deposit. 451-8518.

$650 MONTCLAIR in-law, stunning views, deck. Full kitchen, tile floors, fireplace. Garage. Pets considered. Shown July 20 and 27. 729-1804.

$695 NORTH Oakland near Rockridge, view. Walk: BART, bus. 439 49th. hardwoods. Cat negotiable. 655-5890.

725 1 BED. APT. RENTALS Oakland & Piedmont

$435 MONTCLAIR, Snake Rd., furnished bedroom in private home, private bath, secure. Parking, quiet. (510)339-1019.

$485 LAKE area, Lester Ave. Spacious, new carpets/ blinds, quiet building, good neighborhood. 208-5630.

$500 AND up. 1 bedroom apartments in Downtown Oakland. Agent 510-832-5195, ext. 221.

$510 COZY 1 bedroom, charming 1920's building, near Lake Merritt, library and BART. Off-street parking available. 839-6978 for appointment.

$520 ADAMS Point, large apartment, newly painted remodeled Victorian. New kitchen, large closets, laundry. 415-863-6390.

$545 INCLUDES gas, heat, water and garbage. Sunny, 1 bedroom unit with carpet. Near transportation and school. For appointment call 510-482-2508.

$550 SUNNY, 1 bedroom Adams Point, close to Lake. AEK. 834-1947.

$560 354 Vernon, clean, quiet, view, free gas/ heat, pool, parking available, bus transportation. 451-8901.

$575 CHINA Hill 1 bedroom. Private deck, dish washer and disposal. Clean, well-maintained, quiet modern building. Sunny, hill view. Gated parking included. 834-8350.

$595

IVY HILL FIND

Spacious 1 bedroom. Clean, modern, gated garage, Intercom entry, elevator. Call Leon at 834-3630.

$595 CHINA Hill, secure building, hardwood floors, dining area, large closets, laundry, utilities included. 836-5630.

$595 ROSE Garden area, security building, pool, parking, laundry. No pets. Santa Rosa Ave. 547-0290.

$600 BELOW Mormon Temple, dining room, private garage, quiet, clean. Drive by 3912 Lincoln. 482-2211.

$620 ONE Bedroom, spotless new carpets, garage, secure. Call Heath 893-1100.

$625

OLD WORLD CHARM

479 Merritt. One bedroom- walk-in, gas heat and stove, partial Lake view, large shared deck. No pets. 451-3022.

$625

CENTRAL ADAMS POINT

301 Lenox. Cozy 1 bedroom. Good natural light, intercom, elevator, laundry. Call 836-2251.

$625 LARGE, sunny, 1 bedroom, AEK, renovated older building. 834-1947.

$625 LARGE, quiet 1 bedroom, near Lake. Wall-to-wall carpets, sunny rooms. 320 Euclid Avenue. 510-451-9056.

$625 MODERN, Lakefront quiet/ seclusion. Dishwasher, carpet, Cable, patio. Street parking. 2244 Lakeshore. 568-4323.

$650 ONE Bedroom. Spacious, Newly remodeled with fireplace, dining, hardwood floor. Quiet. Near BART. 869-5116

$650 ONE bedroom duplex, hardwoods, deck, yard, garage. Between Mormon Temple/ MacArthur. 238-7131; 736-6388, evenings.

$650 PIEDMONT border large 1 bedroom. 3815 Harrison at Bayo Vista. Parking, laundry, AEK. 510-569-0165.

$650 SUNNY junior 1 bedroom. Corner unit, hardwood, built-ins, nook. Lower Glenview, 3634 Kingsley. 769-0300.

$670 LARGE 1 bedroom at 425 Van Dyke. Hardwood floors, off-street parking and on-site laundry facilities. Call Chuck, agent 763-9901.

$675 ONE bedroom, Lake area, quiet, light, private locked garage. No pets, non-smoking 451-0956.

$695

ONE BLOCK TO LAKE

601 Brooklyn Ave. 1 bedroom with partial Lake view. Bright, parking, deck, elevator, intercom, new appliances and flooring. coin laundry. Call 531-6969.

$695 NEAR Piedmont, balcony, dishwasher, garbage disposal, walk-in closet, garage. No pets. 836-1396.

$700

QUIET AND CLEAN

Attractive building, well-maintained, 1 bedroom, balcony, garage, storage, cable. 465-5854.

725 1 BED. APT. RENTALS Oakland & Piedmont

$700 CHARMING Crocker Highlands 1 bedroom, deck, large yard. Walk to Lakeshore. 658-8086.

$700 LIGHT, bright and private, above garage, behind traditional tri-plex. Garage, deck, garden, storage. Above Lake in China Hill. Lease. Tom 834-2300.

$725 1920's sixplex, Piedmont Avenue area, 4118 Broadway. Recently remodeled, hardwood floors, BART nearby. (510)632-8007.

$725 ONE bedroom apartment, duplex. Hardwood floors, fireplace, laundry, parking. Near park, 3650 Dimond. 420-8983.

$725 ROCKRIDGE, ground floor apartment. Parking. Near BART. Open July 21, 5- 6 p.m. Available July 28. 339-8505 for directions.

$750 4141 PIEDMONT Ave., modern building, clean, dishwasher, close to shops/ transportation, parking, laundry. 763-9155.

$750 NORTH Oakland near Rockridge, view. Walk: BART, bus. 439 49th. hardwoods. Cat negotiable. 655-5890.

$750 NORTH Oakland, top floor, hill view, hardwoods, cat okay. 49th/ Webster. #16214-B. Homefinders 549-6450.

$750 ONE large bedroom, fireplace, garage, laundry room. Close to 580. 4118 Penniman Ave. 233-5335.

$750 QUIET SECURE BUILDING

Marble entry way. Wall-to-wall carpeting. Lake view. New appliances. Window blinds. Apartment has been completely redecorated. Most utilities are included in rental. Four walk-in closets. Granite kitchen counter tops. Inside parking available. Laundry on premises. Apartment is in immaculate condition. 893-1826.

$775 LOWER Rockridge, secure building, off-street parking, extra closet, pool, gym. Walk to BART. 510-938-1710.

$800 QUIET, spacious 1 bedroom, extra large patio, garage parking, security, laundry room, ½ block to Lake Merritt. 835-4311.

$845 SPACIOUS, 1000 sq. ft., Mediterranean-style, formal dining, hardwoods, walk-in closets, modern kitchen. 835-1461.

$875 LARGE 1 bedroom, great view. Garbage, heat, water included. Secured building. Pets okay. 465-5423.

$900 GLENVIEW, private entrance in-law, light, airy, deck with Bay views. Near SF transportation. No pets, non-smoking. 510-530-0796.

$900 UPPER Glenview newly renovated flat. Separate entrance, yard, own laundry, cable, all utilities paid. Non-smoking, no pets. 530-5739.

$950 OLDER, beautiful 1 bedroom, hardwood floors, laundry, park view. 473 Elita. Bellevue/ next to Lake. 832-1888 ext. 34.

$950 ROCKRIDGE, hardwood floors, dark wood wainscoting and built-ins, 1 block to BART, 644-5441.

$970 CHINA Hill, 1901 building. Unusually large and beautiful living room, Oak floors, garden setting, off-street parking, laundry, 444-2698.

$1100 CONDO, 1 bedroom/bath, bay view, fireplace, top floor, 6 month lease minimum. Bart (415)772-0423.

$1300 NEWLY decorated, large, quiet. Small Lake Merritt view from balcony. Secured parking. References. 530-5762.

FREE first month's rent. Large remodeled 1 bedroom, new kitchen/ bath. $540. Near Highland Hospital and Highway I-580. 261-3487.

726 2 BED. APT. RENTALS Oakland & Piedmont

$585 SPACIOUS 1 bedroom, AEK, laundry. Upper floor. Parking available. Near Lake, transportation. Kathy, 763-5765.

$675 TWO bedroom, sunny, views, new carpet/ paint, top floor, great neighborhood, 634 Oakland Avenue near Bayo Vista/ Grand. 464-4697.

$750 MILLS, upper 2 bedroom, in quiet fourplex, shared deck in garden setting, garage. 636-9329.

$760 TWO bedroom, best area, pool, laundry. Mr. Chan 510-652-2148; Mr. Sue 415-573-5950; pager 415-719-6114.

$825 TWO bedroom, 2 bath, near Lakeshore, security building, garage, carpet, no pets, deposit, 452-3255.

$825 WALL-TO-WALL carpet, drapes, blinds, patio, laundry hook-up, stove/ refrigerator, garage. 2444 Francis Ave. 530-1005.

$845

UPPER OAKLAND AVENUE

Near Grand and Piedmont, 2 bedroom, fresh carpet and paint, coin laundry. Parking included! Call 658-0084.

$850 LARGE 2 bedroom, 1 bath, fully carpeted, garage, storage, yard, Oakland Hills, (415)761-8200.

$850 SPACIOUS Bright, 2 Bedroom Upper Flat. Clean, Very Quiet. Private. Parking in Rear. 444-1404

$875 LAKE, 346 Hanover. Redecorated, 2 bath, new carpets/ paint. Parking, balcony, laundry. 893-5738; 547-2321

$900 FOUR unit Victorian, charming, remodeled, garden setting, laundry, hot tub, parking, lower Glenview. 336-0302.

$900 GRAND Lake, Piedmont border, top unit, fourplex, hardwood floors, view, storage, quiet building. 482-5077

$925

NEAR PIEDMONT

2 bedroom, 2 bath in upscale building, 1200 sq. ft., including dishwasher, elevator and garage parking. 655-1890 or 778-3366.

$945

SPACIOUS 2 BEDROOM CONDO

Live in comfort and safety in this quiet, secure condominium building in Adams Point, 2 bathrooms, large deck, drapes, dishwasher, off-street parking, laundry. 548-4159; 547-0685.

$965 LARGE 2 bedroom flat, upper Rockridge, dining room, fireplace, hardwood floors, garage, garden, 12x20 patio deck. Free cable/ water. No pet. 601-6529.

$980 DUPLEX near Lake Merritt, hardwood floors, dining, fireplace, garage, laundry, water/ garbage included. 601-9136.

$1200

ENORMOUS WITH VIEW

Generous top floor, corner unit with bird's-eye view, entry hall, formal dining, vanity with sink, balcony, fully equipped kitchen, gated garage parking and storage. Cats okay. 658-3280.

$1500 ROCKRIDGE, 2 bedroom attractive, secluded garden home. Near UC. Call 658-3974 for appointment.

727 3+ BED. APT. RENTALS Oakland & Piedmont

$950 NORTH Oakland/ Emeryville, new duplex. 2 baths, garage, laundry, central to all transportation. 652-6675.

$975 PLUS security/ credit check. 2 bath, fourplex, near Lake, amenities. 272 Athol. Appointment 444-5394.

$1025 LOWER District. 3644 Magee. Very large, 2 bathrooms, flat in triplex Patio, deck, laundry, garage. 547-3681.

$1125 LAKE Merritt- Spacious, good condition 3 bedroom, 1 bath, dining room, washer/ dryer, garage. Near public transportation. Call 523-3467.

COTTAGES FOR RENT

737 Berkeley

$615 NORTH Berkeley studio cottage. Separate kitchen, yard, parking. Bonita/ Cedar. #16454-B. Homefinders 549-6450.

737 Berkeley

$950 REMODELED cottage. Fireplace, carpet and stone floors, yard, pets? Webster/ Halcyon. #16236-B. Homefinders 549-6450.

$1200 GUEST house/ studio, secluded Claremont Canyon, Golden Gate Bridge view, hardwood. August 15th. 849-0185.

741 Oakland & Piedmont

$595 SUNNY bright 1 bedroom with hardwood floors, 3533 Laguna Ave. $750 deposit. Rita, 531-4790.

HOMES FOR RENT

750 Albany & Kensington

ALBANY, Kensington, El Cerrito; two, three, four bedroom cottages, flats, and houses. Berkeley Connection, 845-7821.

$900 ALBANY 2 bedroom. Fireplace, hardwoods, yard, pets considered. Pierce/ Solano. #16456-B. Homefinders 549-6450.

751 Berkeley

753 2 BED. HOME RENTALS Berkeley

$1650 CLAREMONT Area, 2 bedroom, 1 bath, garage, yard, alarm, nonsmoking, no pets. 415-433-2727; 510-547-6456

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754 3 BED. HOME RENTALS Berkeley

$1375 THREE bedroom duplex, utilities paid. Deck, hot tub, cat okay. Stannage. #16469-B. Homefinders 549-6450.

756 El Cerrito & North

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758 Lamorinda & East

$2100 ORINDA, remodeled 3 bedrooms, 2 baths, dining room, large deck. Walk to BART. 415-346-4656.

759 Oakland & Piedmont

761 2 BED. HOME RENTALS Oakland & Piedmont

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$1650 PIEDMONT, 935 Kingston, 2+ bedroom, 1½ bath, fireplace, hardwood floors in dining room and large living room, garage, fenced yard, fruit trees. Available September 1. 632-1229.

$1750 PIEDMONT, 2 bath, gourmet kitchen, beautiful yard, hardwood floors, 19 Lake Ave. Available August 15, HMC 654-4854.

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774 El Cerrito & North

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HAULING Service, yard work, general clean-up, tree trimming. Call Jesus 236-1923.

920 Health - Beauty - Fitness

PERMANENT Makeup. Models needed. Huge discount available. Brows, eyes, lips. Free consultation. 510-337-1652.

922 Home Services

CRABTREE GUTTER
Gutter/ roof cleaning. Roof/ gutter repairs. Drain/ gutter replacement. In area 10 years. Free estimates. Al Crabtree 510-482-8823.

LOW Cost General Work. Landscaping, Hauling, Housekeeping, Painting, Interior Decoration, Carpet Installation. Leave message, 510-232-9822.

MAINTENANCE ENTERPRISE
Total Home Care/ Repairs. Carpentry, Plumbing, Electrical, Cement, Tile/ Masonry, Fencing, Decking. Estimates. #580761. Joe 510-528-8458; pager 412-8460.

MOLD AND DUST ALLERGIN CONTROL
Low/ non-toxic solutions, weekly household cleaning and maintenance. Call Heathly Happy Homes. 558-8592.

WINDOW REPAIR/ Replacement: Sash cords, glass, dry rot, released from paint. New vinyl aluminum/ wood. Experienced craftsman. #729908 Jim 769-9454.

923 Housecleaning & Janitorial Services

ENVIRONMENTALLY AWARE
ANNE'S TOXIC FREE CLEANING
Organizing Specialist
Professional, meticulous job
Prompt, reliable, affordable
326-3511; Voice Mail 234-5349

RELIABLE housekeeping. Bonded, experienced, thorough. Licensed. Weekly, bi-weekly, vacancies, references. Marie or Maria, 836-0165.

WINDOW CLEANING
Most one stories $64.95, second/ third stories additional cost. Mini-blind cleaning available. 510-223-9781.

SPOTLESS Housecleaning: Efficient, honest, experienced, references, reasonable. Residential, commercial, offices. Free estimates. Call 510-524-1551.

ROSA'S Housecleaning. Honest, responsible, experienced, reasonable rates, good references. For free estimates call 558-9576.

HOUSECLEANING- Experience, quality, references and reasonable rates. Weekly. Residential, commercial, offices. Call 510-558-0465.

EXPERIENCED housecleaning. Affordable prices. Effective, responsible, honest. Have references. Gabriel Fumero 525-5378.

TIRED OF CLEANING?
Let me do it for you and come home to a sparkling clean house. 6 years experience, good references. Licensed. Bonded. Free estimates. Call Lisa 883-1747.

923 Housecleaning & Janitorial Services

Impeccable Interiors
Thorough Cleaning, Detailing and Organizing. Your satisfaction is our "Impeccable" guarantee. **Bonded. 521-9600.**

PATRICIA'S Housecleaning Service- Fast, neat, dependable. Weekly or every other week. Reasonable rate. Montclair, Piedmont. Insured. 530-8448.

HOUSECLEANING- Job well done. Long time, excellent references, fair price. Please call 215-2952.

TRUDI'S Housecleaning service. Weekly, biweekly, once a month and move-outs. Bonded/ licensed. Call 533-0912.

PROFESSIONAL Housecleaning. Excellent references, reliable, reasonable price. 559-9142.

WINDOW CLEANING SERVICE
Also clean Carpets, floor strip- wax, blinds, walls. 510-233-6282.

HONEST housecleaning services. Excellent work with good references. We provide own cleaning supplies. Call 923-0388.

HOUSECLEANER, local, references. Clean it your way. Reasonable rates. Roberta 658-7420.

CRYSTAL Bright housecleaning services uses nontoxic products. Thorough, honest and absolutely reliable. Jason, 444-4169.

FAIRY Godmother waves her wand, gets the job done. Excellent local references. 232-8063, Anette Archie.

MOLD AND DUST CONTROL
See Healthy Happy Homes ad under "Home Services." 558-8592.

CLEAN and Green. Experienced housecleaners use eco-friendly products to clean naturally. Great references! 532-4911.

GREAT Housecleaning! Excellent references. Good prices. Monthly and weekly basis. Vacancies, residential, janitorial. Edinelma, 232-0985.

HOUSECLEANING. Christian lady with excellent references, experienced for ten years and reliable. Cecilia, (510)206-3788, (510)720-2126.

924 Housesitting

MATURE, responsible female, non-smoker available August 18- September 2. Oakland/ Montclair/ Piedmont preferred. 530-5214, evenings.

HOUSESITTER, responsible adult. Good references. Reasonable rates. Pet, plants my specialty. Kitty 533-4388.

926 Landscaping - Licensed

SALE! LANDSCAPE STONE
Field stone, volcanic, basalt. Head size to 3000 pounds, 4¢ a pound. **Bobcat and stump removal.** Complete landscape prep. #CL556890. 339-0779.

928 Locksmith

BONDED, Insured. Deadbolts installed. Foreign/domestic auto keys. Glenview Key and Lock, 4211 Park Blvd. 530-6141. Contractor License #453533.

929 Masonry & Concrete

FINE MASONRY *for the garden & beyond*
■ WATERFALLS ■ PATIOS ■ WALLS ■ FIREPLACES
TED KUGELMAN ■ DESIGNER/BUILDER
■ 510-654-4721 ■ LICENSE#56687 ■

MASONRY. Carpentry. Tile. Fine Scandinavian Craftsmanship. Free Estimates. References Available. Call Ronnie 510-653-2788.

MASONRY SPECIALIST
Brick, block, stone, marble, granite, concrete. Driveway, walks and patios. Free estimates. 236-0117.

CLAYTON Concrete. Licensed, Insured, quality, outstanding service. Driveways, retaining walls, patios, sidewalks. 510-895-6949; pager 510-425-1561.

930 Movers - Licensed

TRIANA MOVING
and Storage 33 years. Local, long distance, T-91758, low rates, pack equipment. No overtime, Saturday, Sunday, expert piano, organ, 562-3778.

Park-Tilden Movers
Moving the Bay area's finest homes for over 29 years. Efficient, fully trained crews. Specialists in antiques, packing services and difficult jobs. Small jobs okay. Statewide. Cal T #129396. 532-2170.

MOVING-IS-FUN
Two men and 24 foot truck, from $54 per hour. License #T-178245, Insured. 444-1730.

931 Painting

CY'S PAINTING COMPANY
Residential - Commercial
Interior - Exterior
Spray - Brush - Waterblast
Waterproofing
Insured
Over 20 years experience
in Oakland and Piedmont area
License No. 497281
Call for Free Estimate
Large or small jobs
(Interiors a Specialty)
261-6592
Evenings or Saturday calls OK

PAINTING, interior, exterior. Expert workmanship, work guaranteed. Reasonable. License #293168. James Frykdahl, 530-9599.

Shamrock Enterprises
10% Discount
Interior- exterior. Excellent references. Montclair resident. License #461502. 339-1116.

THE PAINT COMPANY
Means "QUALITY" Consultation, prep work, painting to meet our customer's highest standards. We guarantee a beautiful and lasting paint job to be proud of. Please call for a free consultation and estimate. Fully insured. License #514120. Jeff 527-2673.

★M.J. PAINTING★
Top quality preparation and painting. Residential, commercial. Interior/ exterior. Competitive rates, top quality materials used. Excellent references. Insured, bonded. #624053. Call now for color consultation/ free estimate! 510-465-9521.

INTERIOR PAINTING IS OUR SPECIALTY
Low Winter Prices
Residential - Commercial
Insured
CY'S PAINTING COMPANY
License No. 497281
Call for Free Estimate
261-6592

EXTERIORS
Burgess Painting
- Experienced, Insured
- Licensed No. 565944
- Many Local References

841-5147
Free Estimates & Color Consultation

CLASSIFIED ADVERTISING
339-8777

931 Painting

OMNI PAINTING
EXTERIOR - INTERIOR
LOCAL REFERENCES, INSURED, BONDED
LICENSE #7038687
FREE ESTIMATES
654-3339

★BRIDGE PAINTING★
Professional craftsmanship. Interior/ Exterior. References. Insured/ licensed #639300. Reasonable rates. Free estimates. 232-3340.

ALL SEASON PAINTING
Excellent job at guaranteed low price with long experience. Interior/ exterior; residential/ commercial. Free estimate for all jobs. License #690086. 510-769-2191.

★PACIFIC PAINTING★
Classic European painting and restoration. Faux finishing, more. Professional, affordable. License #566759. 510-821-2277.

Whalen Painting & Waterproofing
High performance architectural coatings. Exterior wood restoration and epoxy repairs. Stucco and plaster repair, concrete deck waterproofing. #473379. Fully insured. 524-7067.

ASTER PAINTING CO.
Residential-Commercial
Interior-Exterior
Paper Hanging
Free Estimates
Over 25 Years Experience
State Lic. No. 302491 **530-9090** Bonded & Insured

MIKE'S Painting. Quality commercial, residential. Interior, exterior. European Craftsmanship. Hundreds of references. Insured and bonded. License #322736. Since 1966. Reasonable prices. Free estimates. 465-1266.

SUNDANCE PAINTING
Interior/ exterior, proper preparation, repairs. Reasonable, reliable, references. #669183. Free estimate. Sulo 848-6530.

PARIS Painting. Interior and exterior quality service. Free estimates. Local references. (510)845-8931 or pager (415)560-7366.

DELTA PAINTING
Interior and exterior, residential and commercial, quality preparation work. Water blasting, drywall and drywall repair. Free estimate. License #731936. Fully Insured/ bonded. PL/ PD (510)595-0923.

ARTHUR'S PAINTING
Superior painting, thorough preparation. Neat and reliable. Affordable. Excellent local references. 653-9362.

★★★★
Professional Faux finishes. Wall glazing, colorwash, marblizing and more. 653-9362.

936 Plumbing

FORBES PLUMBING
License #482667
New Construction • Remodel
Hydronic Heating
Service • Repairs
452-2844

LC# 496756
Leigh Marymor Plumbing
PLUMBARI,R,S,INC
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We're a Full Service plumbing company, now offering electronic Sewer Video Camera, Pipe Location and Leak Detection!
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Your Neighborhood Plumber

24-hour, 7-day, Emergency Repair
COLLINS PLUMBING
Lic.# 626595 • Accept major credit cards
•Service •Repair •Remodel •Drain & Sewer Cleaning
264-8770
No extra charge for holidays, weekends, evenings.

939 Roofing

Shamrock Enterprises
License #461502. Roofs and Gutters- 10% Discount. Local References. Montclair resident. Free estimates. 339-1116.

COLLINS ROOFING
License #695711. Family owned and operated. Quality Work. Reasonable Rates. Free estimates. 482-2227.

DOUGLAS Roof Maintenance, all types roof repair, 22 years/ Oakland. No job too small. 536-6520.

SEAMLESS GUTTER WORK
Replace, repair, cleaning. Licensed/ Insured. Reasonable rates. Free estimates. Zvi/ Izzy 548-5304.

LEVI ROOFING
Commitment to quality. All types. Experienced. Reasonable price. License #500980. Call (510)614-0780, (800)945-0297.

DELTA ROOFING CO.
Fire treated fiberglass, asphalt shingles, shakes, gutters/ down sprouts, plywood shearing. Free estimates. #731936. Insured/ bonded. (510)595-0923.

ISAAC ROOFING COMPANY
PLEASE CALL US - ONLY
People Who Want An Great Job, Great Deal. For All Kinds Of Commercial and Residential Roofing. Peter 816-2511 or 814-9188.

940 Sewing & Alterations

ELVI'S Custom Designs. Bridal and Formal Wear. 25 years of professional and references. Elvi 510-428-2105.

943 Tile Work

TILE CONTRACTOR
Ceramic tile, marble, granite, slate, custom mosaics installation. 16 years experience. Recommended by Trades Guild and local tile shops. Portfolio, references. License #535406. Bruce Freedman, 547-6289.

SIR AMICK TILE
Re-grouting leaky showers; bathtub re-glazing, tile repairs. Free estimates. 530-5067.

ARTISTIC TILE
Ceramic, Marble, Slate- Baths, Kitchens, Fireplaces. Free estimates. References. License #623-922. 528-6306 Pacanowski.

FINE TILE WORK
All types, kitchen, bath remodel, patios, floors. References. License #627235. Hans 530-3962.

BATH, kitchen, remodel, showers, custom tile setting. Cliff 653-4524.

944 Tree Service - Licensed

DIAMOND TREE
Why Not Call The Best
841-1300
License #515185

THE HILLS NEWSPAPERS
Publishes Legal Notices

944 Tree Service - Licensed

C & B Tree Service
- Removal • Trimming
- Topping • Hauling
- Firewood

Free Estimates
Insured
BRAD
530-2243
24 Hours

COASTAL TREE
Removals, topping, trimming. Free estimates, fully insured. HANS, 524-1007. License #661049.

A Careful tree service. Certified Arborist #429. Trimming, removals, free estimates, references. 339-1468 Jerry. #694067.

945 Tree Work

SYLVAN Tree Service. Top, shape, thin, remove. Excellent references. Knowledgeable. Free estimates. Insured. Michael, 215-7902.

946 Upholstery

UPHOLSTERY • PILLOWS
20 years experience. Great fabric selections. Pick-up and delivery. Free estimates. Gretchen 465-7031.

948 Window Services

BARCIK
Window Cleaning
Insured 849-3350

PROFESSIONAL WINDOW CLEANING
Since 1980. Local references. Owner operated. Reasonable rates. 524-1397.

YES, WE DO WINDOWS!
Professional window cleaning. Let the light in. 1-800-895-4200.

MICHAEL JOHNSON'S
Superb Window Cleaning- 536-2866
Local references. Reasonable rates. "Experience the service".

949 Wordprocessing

WORDPROCESSING
Reports, resumes, dissertations, manuscripts, theses, personalized form letters, mailing lists, forms/ reports. Tape transcription. Laser printer. Fast turnaround: days, evenings, weekends. Montclair area.
Phone or Fax
339-8077

Public Notices

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3442
The Name of the Business:
Jaybird Press, 96 Sky Ranch Lane, Pleasant Hill, 94523.
Is registered by the following owner:
James W. Harding, 98 Sky Ranch Lane, Pleasant Hill, 94523.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above in March 1995.
Statement was filed with the County Clerk of Contra Costa County on June 4, 1997.
The Journal July 3, 10, 17, 24, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3443
The Name of the Business:
M & M Moving Supplies, 3512 Clayton Rd., Concord, 94520.
Is registered by the following owners:
Mark Douglas Wetsch, 139 Hillcrest Ave., Pittsburg, 94565.
Mia Virginia Nunez, 139 Hillcrest Ave., Pittsburg, 94565.
This business is conducted by a General Partnership.
The registrant commenced to transact business under the fictitious business name listed above on June 4, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 4, 1997.
The Journal July 3, 10, 17, 24, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3459
The Name of the Business:
Dancing Rabbit Productions, 1840 Camino Estrada, Concord, CA 94521.
Is registered by the following owner:
Brad L. Hodges, 1840 Camino Estrada, Concord, CA 94521.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on May 25, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 5, 1997.
The Journal July 3, 10, 17, 24, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3523
The Names of the Businesses:
1) Technology Optimization Partners, 2) Technonerds, 3440 Hamlin Rd., Lafayette, CA 94549.
Are registered by the following owners:
Christopher A. Smith, 3440 Hamlin Rd., Lafayette, 94549.
Mary Smith, 3440 Hamlin Rd., Lafayette, 94549.
This business is conducted by a General Partnership.
The registrant commenced to transact business under the fictitious business name listed above on June 6, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 6, 1997.
The Journal July 3, 10, 17, 24, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3500
The Name of the Business:
Giorgio General Building, P.O. Box 485, Clayton, CA 94517. 1547 Ohara Ct., Clayton, CA 94517.
Is registered by the following owners:
Jeff Fosbery, P.O. Box 485, Clayton, CA 94517. 1547 Ohara Ct., Clayton, CA 94517.
Monica Fosbery, P.O. Box 485, Clayton, CA 94517. 1547 Ohara Ct., Clayton, CA 94517.
This business is conducted by a Individuals - Husband and Wife.
The registrant commenced to transact business under the fictitious business name listed above on June 6, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 6, 1997.
The Journal July 3, 10, 17, 24, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3536
The Name of the Business:
R & R Computer Services, 2129 Freeman Court, Antioch, CA 94509.
Is registered by the following owners:
Ryan Melander, 4155 Tulare Ct., Antioch, CA 94509.
Randy Smith,2129 Freeman Ct., Antioch, CA 94509.
This business is conducted by a General Partnership.

Public Notices

The registrant commenced to transact business under the fictitious business name listed above on June 9, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 9, 1997.
The Journal July 3, 10, 17, 24, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3548
The Name of the Business:
"Me-Ow-Trageous" Kitty Cat Creations, 4832 Highlands Way, Antioch, CA 94509.
Is registered by the following owner:
Julie Carrier Atkinson, 4832 Highlands Way, Antioch, CA 94509.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 9, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 9, 1997.
The Journal July 3, 10, 17, 24, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3718
The Names of the Businesses:
1) Come As You Are Ministries 2) Just Jesus In Us, 4317 Thornhill Pl., Pittsburg, CA 94585.
Are registered by the following owner:
Come As You Are Ministries, Pittsburg, CA 94565.
This business is conducted by a Corporation.
The registrant commenced to transact business under the fictitious business name listed above on November 19, 1992.
Statement was filed with the County Clerk of Contra Costa County on June 17, 1997.
The Journal July 3, 10, 17, 24, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3531
The Name of the Business:
CDMA Network Solutions, 2815 Bowlin Avenue, San Ramon, CA 94583.
Is registered by the following owner:
Belinda Payne - Fuerter, 2815 Bowlin Avenue, San Ramon, 94583.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 9, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 9, 1997.
The Journal July 3, 10, 17, 24, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3874
The Name of the Business:
Furniture Tyme, 291 El Portal Shop. Center, San Pablo, CA 94808.
Is registered by the following owners:
Bobby Goriz, 4112 Singing Tree Way, Antelope, CA 95843.
Kayvan Shahbazian, 2705 Range Ave. #204, Santa Rosa, CA 94503.
This business is conducted by a General Partnership.
The registrant commenced to transact business under the fictitious business name listed above on June 24, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 24, 1997.
The Journal July 3, 10, 17, 24, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3516
The Names of the Businesses:
1) Judy Arzaga Marketing Company 2) Business 2 Business 3) Lunch a la Fax 4) Business University 5) Marketing University 6) VP of Marketing, 459 Donner Way, San Ramon, CA 94583.
Are registered by the following owner:
Rich Arzaga Marketing Company, Inc., 459 Donner Way, San Ramon, CA 94583. California.
This business is conducted by a Corporation.
The registrant commenced to transact business under the fictitious business name listed above on June 6, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 6, 1997.
The Journal July 3, 10, 17, 24, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3541
The Name of the Business:
Grecian Spotlight, Greek T.V., 3410 Deerpark Drive, Walnut Creek, CA 94598.
Is registered by the following owners:
Dimitri Carapance, 3410 Deerpark Drive, Walnut Creek, CA 94598.
Louis Vitalis, 9852 Broadmoor Drive, San Ramon, CA 94583.
This business is conducted by Co-Partners.
The registrant commenced to transact business under the fictitious business name listed above on June 9, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 9, 1997.
The Journal July 10, 17, 24, 31, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3542
The Name of the Business:
Metropolis Real Estate Investments, 3410 Deerpark Drive, Walnut Creek, CA 94598.
Is registered by the following owner:
Dimitri Carapance, 3410 Deerpark Drive, Walnut Creek, CA 94598.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 9, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 9, 1997.
The Journal July 10, 17, 24, 31, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3667
The Name of the Business:
The Ceramix Gallery, 1 Del Cerro, Pittsburg, CA 94565.
Is registered by the following owner:
Elizabeth Crossett, 1 Del Cerro, Pittsburg, CA 94565.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 13 1997.
Statement was filed with the County Clerk of Contra Costa County on June 13, 1997.
The Journal July 10, 17, 24, 31, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3606
The Name of the Business:
Mobile Meetings, 1212 Chelsea Ct., Antioch, CA 94509.
Is registered by the following owner:
Rebecca Crowder, 1212 Chelsea Ct., Antioch, CA 94509.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 11 1997.
Statement was filed with the County Clerk of Contra Costa County on June 11, 1997.
The Journal July 10, 17, 24, 31, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3544
The Name of the Business:
Ci Marketing, 3000 Citrus Circle, Suite 101, Walnut Creek, CA 94598.
Is registered by the following owner:
Yuyon Kim, 4485 Sheepberry Ct., Concord, CA 94521.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 9, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 9, 1997.
The Journal July 10, 17, 24, 31, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3676
The Name of the Business:
Off The Curb Communications, 748 Wellesley

Public Notices

NOTICE OF SCOPING SESSION
FOR THE UNIVERSITY VILLAGE
AND ALBANY/NORTHWEST
BERKELEY PROPERTIES
MASTER PLAN
ENVIRONMENTAL IMPACT REPORT (EIR)

The University of California, Berkeley is preparing a master plan to guide development on its properties in Albany and northwest Berkeley. A scoping session will be held to receive community input on the scope and nature of analysis that should be included in the EIR:

THURSDAY JULY 31, 1997
UNIVERSITY VILLAGE COMMUNITY CENTER
FOUR CORNERS ROOM
ALBANY, CALIFORNIA
FROM 7:30 TO 9:30 P.M.

If you have questions please call Katherine Mortimer at (510) 642-8737.

The Journal July 24, 1997.

Public Notices

Ave., Kensington, CA 94708.
Is registered by the following owner:
Cynthia A. MacKenzie, 748 Wellesley Ave., Kensington, CA 94708.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 1, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 16, 1997.
The Journal July 10, 17, 24, 31, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3558
The Name of the Business:
Bottletraders, 398 Lighthouse, Hercules, CA 94547.
Is registered by the following owner:
Erik Esakson 398 Lighthouse, Hercules, CA 94547.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 10, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 10, 1997.
The Journal July 10, 17, 24, 31, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3975
The Name of the Business:
Pacific Networks, 535 32nd Street, Richmond, CA 94804.
Is registered by the following owner:
Bernardino I. Tomelden, 535 32nd St., Richmond, CA 94804.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 30, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 30, 1997.
The Journal July 17, 24, 31, August 7, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3988
The Name of the Business:
Martin Staffing Resources, 1777 Botelho Drive, Suite 275, Walnut Creek, CA 94596.
Is registered by the following owner:
The Martin Agencies, Inc., State of California.
This business is conducted by a corporation.
The registrant commenced to transact business under the fictitious business name listed above on June 30, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 30, 1997.
The Journal July 17, 24, 31, August 7, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3876
The Name of the Business:
La Saisone (A Catalog for Home and Garden), 25 Driftwood Court, Pleasant Hill, CA 94523.
Is registered by the following owners:
Kay Sauve-Ward, 25 Driftwood Court, Pleasant Hill, CA 94523.
Anna Cvrarich, 23 Driftwood Court, Pleasant Hill, CA 94523.
This business is conducted by a General Partnership.
The registrant commenced to transact business under the fictitious business name listed above on June 24, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 24, 1997.
The Journal July 17, 24, 31, August 7, 1997.

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME
File No. 96-7684
The following person has abandoned the use of the fictitious business name Garden Plus Landscape & Maintenance at 2764 Minta Ln., Antioch, CA 94509.
The fictitious business name referred to above was filed in the County of Contra Costa on December 19, 1996.
Sean McCauley, 2764 Minta Ln., Antioch, CA 94509.
Robert S. Toal, 2764 Minta Ln., Antioch, CA 94509.
This business was conducted by a general partnership.
This statement was filed with the County Clerk of Alameda County on June 16, 1997.
The Journal July 17, 24, 31, August 1, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-4005
The Name of the Business:
Wisdom Ocean Publications, 229 Pomona Ave., El Cerrito, CA 94530.
Is registered by the following owners:
Kenneth Kenichi Tanaka, 229 Pomona Ave., El Cerrito, CA 94530.
Kimie Tanaka, 229 Pomona Ave., El Cerrito, CA 94530.
This business is conducted by Individuals-Husband and Wife.
The registrant commenced to transact business under the fictitious business name listed above on July 1, 1997.
Statement was filed with the County Clerk of Contra Costa County on July 1, 1997.
The Journal July 17, 24, 31, August 7, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3796
The Name of the Business:
Accredited Financial Services, 2644 Applan Way, #203, Pinole, CA 94564.
Is registered by the following owner:
Terry E. Herrell, 2727 Carmelita Way, Pinole, CA 94564.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 20, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 20, 1997.
The Journal July 17, 24, 31, August 7, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3887
The Name of the Business:
Alliance Collection Specialists, 1022 Burlington Ct., Walnut Creek, CA 94596.
Is registered by the following owner:
Kevin Schutting, 1022 Burlington Ct., Walnut Creek, CA 94596.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 25, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 25, 1997.
The Journal July 17, 24, 31, August 7, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-2925
The Name of the Business:
Ree-Peats, 222- 44th St., Richmond, CA 94805.
Is registered by the following owner:
Earlynn Draper, 5114 Griffin Lane, Vacaville, CA 95688.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on May 12, 1997.
Statement was filed with County Clerk of Contra Costa County on March 12, 1997.
The Journal June 12, 19, 26, July 3, 1997.

NOTICE OF PETITION TO ADMINISTER ESTATE OF Phyllis Florence Headington
Case Number: P97-00941

To all heirs, beneficiaries, creditors, contingent creditors, and persons who may otherwise be interested in the will or estate, or both, of PHYLLIS FLORENCE HEADINGTON.

A PETITION has been filed by RONALD IAN HEADINGTON in the Superior Court of California, County of Contra Costa.

THE PETITION requests that RONALD IAN HEADINGTON be appointed as personal representative to administer the estate of the decedent.

THE PETITION requests the decedent's WILL and codicils, if any, be admitted to probate. The will and any codicils are available for examination in the file kept by the court.

THE PETITION requests authority to administer the estate under the Independent Administration of Estates Act. (This authority will allow the personal representative to take many actions without obtaining court approval. Before taking certain very important actions, however, the personal representative will be required to give notice to interested persons unless they have waived notice or consented to the proposed action.) The independent administration authority will be granted unless an interested person files an objection to the petition and shows good cause why the court should not grant the authority.

A HEARING on the petition will be held on August 18, 1997 at 11:00 a.m. in Dept. 51, located at 625 Court Street, Martinez, CA 94553.

IF YOU OBJECT to the granting of the petition, you should appear at the hearing and state your objections or file written objections with the court before the hearing. Your appearance may be in person or by your attorney.

IF YOU ARE A CREDITOR or a contingent creditor of the deceased, you must file your claim with the court and mail a copy to the personal representative appointed by the court within four months from the date of first issuance of letters as provided in section 9100 of the California Probate Code. The time for filing claims will not expire before four months from the hearing date noticed above.

YOU MAY EXAMINE the file kept by the court. If you are a person interested in the estate, you may file with the court a formal Request for Special Notice of the filing of an inventory and appraisal of estate assets or of any petition or account as provided in section 1250 of the California Probate Code. A Request for Special Notice form is available from the court clerk.
Attorney for petitioner: Carl B. Swain
815 University Avenue
Sacramento, CA 95825
Signed: Carl B. Swain
Attorney for petitioner
The Journal July 17, 24, 31, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3743
The Name of the Business:
Mythic Visions, 4265 Clayton Rd., #106, Concord, CA 94521.
Is registered by the following owner:
Thomas Steve Johnston, II, 4265 Clayton Rd., #106, Concord, CA 94521.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 18, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 18, 1997.
The Journal July 17, 24, 31, August 7, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3734
The Names of the Businesses:
1) EBBEN FOREX, 2) 4 SPOT TRADING, 168 Oakvale Road, Walnut Creek, CA 94596.
Are registered by the following owner:
CHEN, Jiun Wei, 168 Oakvale Road, Walnut Creek, CA 94596.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 17, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 17, 1997.
The Journal July 17, 24, 31, August 7, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3721
The Name of the Business:
Wolf Consulting, 1102 Juanita Drive, Walnut Creek, CA 94595. P.O. Box 2085, Walnut Creek, CA 94595.
Is registered by the following owner:
Kerry L. Wolf, 1102 Juanita Drive, Walnut Creek, CA 94595.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on April 15, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 17, 1997.
The Journal July 17, 24, 31, August 7, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3748
The Name of the Business:
Pacific Coast Overhead Doors, 121 Shahan Court, Antioch, CA 94509.
Is registered by the following owners:
James T. Monroe, 121 Shahan Ct., Antioch, CA 94509.
Kim A. Spooner, 121 Shahan Ct., Antioch, CA 94509.
This business is conducted by Co-Partners.
Statement was filed with the County Clerk of Contra Costa County on June 18, 1997.
The Journal July 17, 24, 31, August 7, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3720
The Name of the Business:
Walnut Creek Wellness Center, 130 La Casa Via Building 3, Suite 111, Walnut Creek, CA 94596.
Is registered by the following owners:
Suzanne D. Downs, 2050 Bluerock Circle, Concord, CA 94521.
Dr. Harry Downs, 2050 Bluerock Circle, Concord, CA 94521.
This business is conducted by Individuals-Husband and Wife.
The registrants commenced to transact business under the fictitious business name listed above on June 17, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 17, 1997.
The Journal July 17, 24, 31, August 7, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3777
The Name of the Business:
Medtex- MultiMedia Hype Productions, 2550 Oak Road, Suite 106, Walnut Creek, CA 94596.
Is registered by the following owner:
Richard Anthony Robinson, 2550 Oak Road, Suite 106, Walnut Creek, CA 94596.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 19, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 19, 1997.
The Journal July 17, 24, 31, August 7, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3811
The Name of the Business:
California Promotions, 130 Newbury St., Hercules, CA 94547.
Is registered by the following owner:
Owen T. Viola, 130 Newbury St., Hercules, CA 94547.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 20, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 20, 1997.
The Journal July 17, 24, 31, August 7, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3839
The Name of the Business:
American Color, 2840 Howe Road, Suite B, Martinez, CA 94553.
Is registered by the following owner:
Sullivan Graphics, Inc., 100 Winners Circle, Brentwood, Tennessee 37027.
This business is conducted by a Corporation.
Statement was filed with the County Clerk of Contra Costa County on June 23, 1997.
The Journal July 17, 24, 31, August 7, 1997.

SUMMONS - FAMILY LAW
(CITACION JUDICIAL DERECHO - DE FAMILIA)

NOTICE TO RESPONDENT:
(Al Demandado)
CARL D. LEBLANC,

YOU ARE BEING SUED:
(A usted le estan demandando)
Petitioner's name is:
(El Nombre del demandante es:
JANET LEBLANC

Case Number:
(Numero del Caso)
D 97-01539

You have 30 CALENDAR DAYS after this Summons and Petition are served on you to file a Response (form 1282) at the court and serve a copy on the petitioner. A letter or phone call will not protect you.
If you do not file your Response on time, the court may make orders affecting your marriage, your property, and custody of your children. You may be ordered to pay support and attorney fees and costs. If you cannot pay the filing fee, ask the clerk for a fee waiver form. If you want legal advice, contact a lawyer immediately.
Usted tiene 30 DIAS CALENDARIOS despues de recibir oficialmente esta citacion judicial y peticion, para completar y presentar su formulario de Respuesta (Response form 1282) ante la corte. Una carta o luna llamada telefonica no le ofrecera proteccion.
Si usted no presenta su Respuesta a tiempo, la corte puede expedir ordenes que afecten su matrimonio, su propiedad y que ordenen que usted pague mantencion, honorarios de abogado y las costas. Si no puede pagar las costas por la presentacion de la demanda, pida al actuario de la corte que le de un formulario de exoneracion de las mismas (Waiver of Court Fees and Costs).
Si desea obtener consejo legal, comuniquese de inmediato con un abogado.
The name and address of the court is: (El nombre y direccion de la corte es)
Superior Court of Contra Costa, 725 Court Street, P.O. Box 911, Martinez, CA 94553.
The name, address, and telephone number of petitioner's attorney, or petitioner without an attorney, is: *(El nombre, la direccion y el numero de telefono del abogado del demandante, o del demandante que no tiene abogado, es)*
Janet LeBlanc, 204 Pacific Ave., Rodeo, CA 94572
DATE: *(Fecha)*
March 27, 1997.
Clerk (Actuario), by M. Cousia, Deputy
NOTICE TO THE PERSON SERVED:
You are served as an individual.

The Journal July 17, 24, 31, August 7, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3927
The Name of the Business:
Beeline Design & Marketing, 3736 Mt. Diablo Blvd., Suite 215, Lafayette, CA 94549.
Is registered by the following owners:
Victoria Mansassian Mast, 1619-B Carmel Drive, Walnut Creek, CA 94596.
Howard William Mast, 1619-B Carmel Drive, Walnut Creek, CA 94596.
This business is conducted by Individuals-Husband and Wife.
The registrant commenced to transact business under the fictitious business name listed above on June 27, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 27, 1997.
The Journal July 24, 31, August 7, 14, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3845
The Name of the Business:
MJ Bookkeeping & Tax Service, 5200 Huntington Ave., Suite 340, Richmond, CA 94804.
Is registered by the following owner:
Margaret L. Johnson, 2212 Champagne Ct., Fairfield, CA 94533.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 24, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 24, 1997.
The Journal July 24, 31, August 7, 14, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-4169
The Name of the Business:
Natures Weigh, 1103 Reiner Lane, Walnut Creek, CA 94596.
Is registered by the following owners:
Stephanie S. Capone, 1103 Reiner Lane, Walnut Creek, CA 94596.
Patrick F. Capone, 1103 Reiner Lane, Walnut Creek, CA 94596.
This business is conducted by Individuals-Husband and Wife.
The registrant commenced to transact business under the fictitious business name listed above on July 9, 1997.
Statement was filed with the County Clerk of Contra Costa County on July 9, 1997.
The Journal July 24, 31, August 7, 14, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3928
The Name of the Business:
Alma Electric, 976 McLaughlin St., Richmond, CA 94805.
Is registered by the following owner:
Gabriela Sankovich, 976 McLaughlin St., Richmond, CA 94805.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on January 1, 1994.
Statement was filed with the County Clerk of Contra Costa County on June 27, 1997.
The Journal July 24, 31, August 7, 14, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3929
The Name of the Business:
Pacific Concepts, 976 McLaughlin St., Richmond, CA 94805.
Is registered by the following owners:
William J. Sankovich, 976 Mclaughlin St., Richmond, CA 94805.
Gabriela Sankovich, 976 McLaughlin St., Richmond, CA 94805.
This business is conducted by Individuals - Husband and Wife.
The registrant commenced to transact business under the fictitious business name listed above on April 1, 1988.
Statement was filed with the County Clerk of Contra Costa County on June 27, 1997.
The Journal July 24, 31, August 7, 14, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-4076
The Name of the Business:
Gift Baskets To Go, 6680 Alhambra Ave. #103, Martinez, CA 94553.
Is registered by the following owner:
Rebecca L. Baem, 923 Vista Del Diablo, Martinez, CA 94553.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on July 3, 1988.
Statement was filed with the County Clerk of Contra Costa County on July 3, 1997.
The Journal July 24, 31, August 7, 14, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-4170
The Name of the Business:
Kenwood Partners, 23 Altarinda Rd., Suite 215, Orinda, CA 94563.
Is registered by the following owners:
Tracey D. Cooper, 339 Blackfield Dr., Tiburon, CA 94920.
Pamela Pence Helmich, 224 The Knoll, Orinda, CA 94563.
Steve J. Hubbard, 2000 Lawndale Rd., Kenwood, CA.
This business is conducted by a General Partnership.
The registrant commenced to transact business under the fictitious business name listed above on July 9, 1997.
Statement was filed with the County Clerk of Contra Costa County on July 9, 1997.
The Journal July 24, 31, August 7, 14, 1997.

NOTICE OF TRUSTEE'S SALE
Fcl. No. 9634
C260196

On August 14, 1997 at 9:00 a.m. of said day outside the main entrance to the public library located at #2 Irwin Way, in the City of Orinda, in the County of Contra Costa, State of California, California Trust Deeds, Inc., as duly appointed trustee, will sell at public auction to the highest bidder, in lawful money of the United States, all payable at the time of sale, the following described real property situated in the City of Richmond, County of Contra Costa, State of California and described as follows:
Common Address: 3035 Collette Dr., Richmond, CA
A.P.N.: 414-222-001

Said sale will be made without covenant or warranty, expressed or implied, regarding title, possession or encumbrances, to satisfy the obligations secured by and pursuant to the Power of Sale conferred in a certain Deed of Trust executed by ANTHONY WEBB, as trustors, dated Feb. 27, 1996 and recorded Mar. 1, 1996 as Document No. 96 37309 in the office of the Contra Costa County Recorder.
The amount owing on the subject obligation is: Principal $124,736.32; Interest $1,765.40; Late Charges $144.00 Advances $10,167.89; Attorney's Fees $-0-; Costs $1,007.93; Prepayment Penalty $664.62; Int. on Advances $222.30; Other $3.00.
YOU ARE IN DEFAULT UNDER A DEED OF TRUST, DATED FEBRUARY 27, 1996, UNLESS YOU TAKE ACTION TO PROTECT YOUR PROPERTY, IT MAY BE SOLD AT A PUBLIC SALE. IF YOU NEED AN EXPLANATION OF THE NATURE OF THE PROCEEDING AGAINST YOU, YOU SHOULD CONTACT A LAWYER.

Dated: July 17, 1997

CALIFORNIA TRUST DEEDS, INC.
125 12th Street, Suite 300
Oakland, CA 94607-4912
(510) 444-3200

Signed: Herb Leibowitz
Vice-President

The Journal July 24, 31, August 7, 1997.

INVITATION TO BID

The City of Albany
invites bids from qualified Contractors for the JANITORIAL MAINTENANCE SERVICES (Contract No. 97-20)

LOCATION OF WORK: City Offices, Police Department, Child Care Facility and Community Center.

DESCRIPTION OF WORK: The work includes, but not limited to, providing all the materials, labor, equipment and incidentals as outlined in the specifications necessary to perform janitorial maintenance services for City Offices, Police Department, Child Care Facility and Community Center.

BID REQUIREMENTS: Sealed bids will be received at the office of the City Clerk of the City of Albany in City Hall, 1000 San Pablo Avenue, Albany, California, **until 2:00 p.m. July 31, 1997,** at which time bids will be opened by the City Clerk in the Council Chambers. Bids received after this time and oral, telephonic and facsimile transmission bids will not be accepted. ***Bids must be submitted on a Bidder's Proposal form supplied by the City*** Bids must be accompanied by a ten (10) percent bid security.

VOLUNTARY PRE-BID WALK THROUGH: A walk-through of the facilities is recommended before bidding. For appointments, call (510) 524-9543.

BIDDING DOCUMENTS: Specifications, bidding and contract documents may be obtained on or after July 18, 1997 at: Albany City Hall, Community Development & Environmental Resources Department, 1000 San Pablo Avenue, Albany, CA 94706. For inquiries, call (510)528-5760.

NONDISCRIMINATION/AFFIRMATIVE ACTION: The City of Albany will affirmatively ensure that minority business enterprises will be afforded full opportunity to submit bids in response to this invitation, and that no bidder will be discriminated against on the grounds of race, color, sex, sexual orientation, or national origin in consideration of a contract award or in subcontracts entered into by the successful bidder.

CITY OF ALBANY
BY: JACQUELINE L. BUCHOLZ
City Clerk
Date: July 18, 1997
The Journal July 24, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3843
The Name of the Business:
The Wine Sellars...Tool, 411 Hartz Ave., Danville, CA 94506.
Is registered by the following owner:
Kathleen A. Nelson, 4454 Deer Ridge Rd., Danville, CA 94506.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 6, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 24, 1997.
The Journal July 24, 31, August 7, 14, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3872
The Name of the Business:
Delta Exteriors, 3904 Cloverbrook Ave., Oakley, CA 94561.
Is registered by the following owner:
Mikael J. Mork, 3904 Cloverbrook Ave., Oakley, CA 94561.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 24, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 24, 1997.
The Journal July 24, 31, August 7, 14, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3888
The Name of the Business:
A. Girard Design, 2324 Erie Drive, Concord, CA 94519.
Is registered by the following owner:
Agnes Girard, 2324 Erie Drive, Concord, CA 94519.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 25, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 25, 1997.
The Journal July 24, 31, August 7, 14, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3981
The Name of the Business:
Sunset Mortgage, 2410 Palm Ct., Brentwood, CA 94513.
Is registered by the following owner:
Leland D. Hancock, 2410 Palm Ct., Brentwood, CA 94513.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 30, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 30, 1997.
The Journal July 24, 31, August 7, 14, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-3962
The Name of the Business:
Phoenix Heating And Air Conditioning, 922 Lassen St., Richmond, CA 94805.
Is registered by the following owner:
William Paul Akers, 922 Lassen St., Richmond, CA 94805.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on June 30, 1997.
Statement was filed with the County Clerk of Contra Costa County on June 30, 1997.
The Journal July 24, 31, August 7, 14, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-4180
The Name of the Business:
African Ways Publishing, 33 Hansen Ct., Moraga, CA 94556.
Is registered by the following owner:
Lynn Dalton Casto, 33 Hansen Ct., Moraga, CA 94556.
This business is conducted by an Individual.
The registrant commenced to transact business under the fictitious business name listed above on July 10, 1997.
Statement was filed with the County Clerk of Contra Costa County on July 10, 1997.
The Journal July 24, 31, August 7, 14, 1997.

FICTITIOUS BUSINESS NAME STATEMENT
File No. 97-4337
The Name of the Business:
Nature Cure Company, 176 Los Altos Avenue, Walnut Creek, CA 94596-3141.
Is registered by the following owner:
N.C. Agency (USA), Inc., California.
This business is conducted by a Corporation.
The registrant commenced to transact business under the fictitious business name listed above on July 17, 1997.
Statement was filed with the County Clerk of Contra Costa County on July 17, 1997.
The Journal July 24, 31, August 7, 14, 1997.

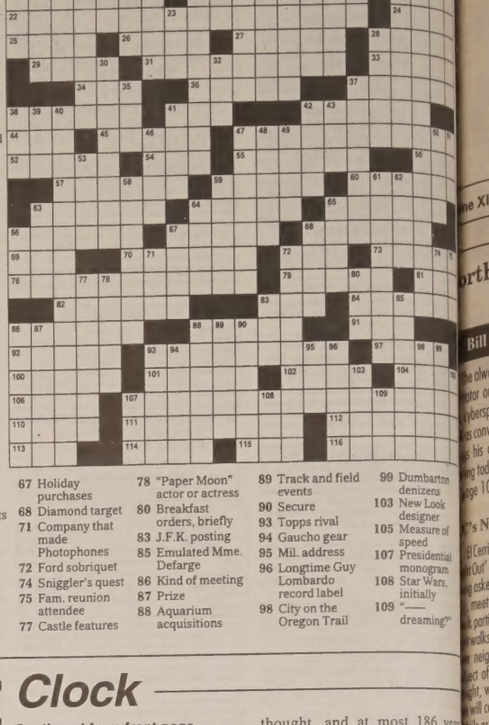
New York Times Magazine Puzzle

ROCK TOUR DOUBLE BILLS

BY RICH NORRIS / EDITED BY WILL SHORTZ

ACROSS
1 Favorite Degas subject
8 Behave
11 ——Ball
15 It often has its arms out front
18 Gorged oneself
19 Classified
21 "Windsor Forest" poet
22 Dinner offerings
24 Services, in a way
25 "Mr. Basketball" Holman et al.
26 Gray remover, maybe
27 "Suzanne" songwriter
28 Orbital point
29 "The Simpsons" tavern
31 Show of affection
33 Backgammon piece
34 Oater affirmative
36 Engine conduits
37 Hits errantly, in golf
38 Impassioned
41 State to be in
42 Word with ready or shy
44 Reef
45 Hair-raising site?
47 Undercover operation
52 #2 at the 1994 U.S. Open
54 Swing voter: Abbr.
55 Lodge
56 CD——
57 Ice cream parlor order
59 "La vita nuova" poet
60 Captures, in a way
63 Rachmaninoff's "——tableaux"
64 Indian stringed instruments
65 Make up
66 Like some muscles
67 Poop
68 Impetuous
69 Listen: Sp.
70 British nobleman, briefly
72 "—— in my memory lock'd": Ophelia
73 Certain berth
76 Kind of pie
79 Community spirit
81 Majors in acting
82 Ruling groups
83 Farm resident
84 Part of a split personality
86 Orchestral works
88 Considerable irritant
91 Word in many business names
92 "Star Trek" role
93 Soup kitchen offering
97 Taradiddles
100 Puffball relative
101 Release upon
102 Hotfooted it
104 Clock sound
106 Make money
107 Health care group
110 Sews up
111 Reserved
112 Totals
113 Christie contemporary
114 Musical syllables
115 Never, in Nuremberg
116 Least irrigated

DOWN
1 Butler's expletive
2 Col. Hannibal Smith's group
3 Cool
4 Relative of an agate
5 Plumbing piece
6 Chancel entrance display
7 Collar inserts
8 Collar
9 Animator's unit
10 Parcels
11 "—— Is Love" (1962 hit)
12 They provide prayer support
13 Brings in
14 1997 U.S. Open champ
15 Long-term pollution concern
16 Data transmission path
17 Actress Armstrong and others
20 Tend the hearth
21 Toaster treat
23 Couple or so
28 Word before and after "to"
30 Parasol
32 Quite a while
35 Fund-raising grp.
37 Seemed funny
38 Sit-up benefactors
39 Squeal
40 Travels of Shane, e.g.
41 Locale
42 Mention
43 Breeze through
46 Items in sync?
47 Imaginary
48 Chaplin and others
49 Mil. transports
50 "Are you nervous?" response, à la Don Knotts
51 Diamond execs
53 Gist
58 Hairsplitters
59 Pronouncements
61 Charge with
62 Bribe money, in slang
63 Chacon of the 1962 Mets
64 Still-life subject
65 Hasty
66 Pocket item
67 Holiday purchases
68 Diamond target
71 Company that made Photophones
72 Ford sobriquet
74 Snaggler's quest
75 Fam. reunion attendee
77 Castle features
78 "Paper Moon" actor or actress
80 Breakfast orders, briefly
83 J.F.K. posting
85 Emulated Mme. Defarge
86 Kind of meeting
87 Prize
88 Aquarium acquisitions
89 Track and field events
90 Secure
93 Topps rival
94 Gaucho gear
95 Mil. address
96 Longtime Guy Lombardo record label
98 City on the Oregon Trail
99 Dumbarton denizens
103 New Look designer
105 Measure of speed
107 Presidential monogram
108 Star Wars, initially
109 "—— dreaming?"



Clock

Continued from front page

rence time between major earthquakes, to predict when the fault's next large earthquake will be.

From the paleo-earthquake carbon dates from the lower half of the trench, geologist David Schwartz said it looks like the Hayward fault should produce a large earthquake every 200 to 250 years.

Last week, Schwartz received the dates from some of the more telling carbon samples, those at the top of the trench. The whole trench, from top to bottom, dates back 6,000 years, he said.

In the last 2,000 years, the scientists see four distinct earthquakes. Two of the earthquakes occurred in the last 1,100 years. The most recent is sandwiched somewhere between the years 1650 and 1800.

As frustratingly imprecise as that seems, it does mean the Hayward fault is at least 36 years closer to a large earthquake than originally thought, and at most 186 years closer.

If the last large earthquake happened on the early end of that time window, in 1650, and we assume an earthquake occurred every 250 years, we would be 97 years overdue. If an earthquake happened on the latter end of that time window, in 1800, and we made the same 250-year assumption, we would be due for an earthquake in 53 years. Fifty-three years is more than enough time to prepare.

But, if we use the earthquake every-200-years assumption, we have three years until the next large earthquake in the best scenario and are 147 years overdue in the worst.

"Now we have to sit down, put all of the dates together, perform and study all of the statistical work regarding changes to the atmosphere that effect the carbon, capture other events along the fault, and try to collapse that time window."

Goings

Continued from page 25

the East Bay, 2484 Shattuck Ave., Suite 210, Berkeley; advanced registration required, 704-7475, Ms. Verdoner; $10.

Turning Point Career Center

July 24 and July 31; 4 - 5 p.m.; drop in support groups for job seekers; $5.

July 24; 1:30 - 2:30 p.m.; Phone Techniques to Generate Information and Leads; $5

July 29; 1:30 p.m.; free job hunter's orientation

July 29; 7 - 8 p.m.; July 31; 1:30 - 2:30 p.m.; Jobs Using Computers: What Work for You; $5

University YWCA, 2600 Bancroft Way, Berkeley; 848-6375.

Literary Events

July 29

A. Yvette Huginnie; 7:30 - 9:30 p.m.; Assistant Professor of American Studies at U.C. Santa Cruz facilitates a free reading and discussion series on mulitculturalism and American society beginning with Sherman Alexie's *Indian Killer*, and continues on the fourth Tuesday of every month. Other titles will be chosen by the group; Berkeley Solano Branch Library, 1901 Russell St., 644-6860.

Black Oak Books

July 24; 7:30 p.m.; Dan Barden, *Wayne, A Novel*

July 27; 7:30 p.m.; Chris Offut, *Good Brother*

July 29; 7:30 p.m.; Lan Cao, *Monkey Bridge*

July 30; 7:30 p.m.; Thomas Richards, *The Meaning of Star Trek*

1491 Shattuck Avenue at Vine, Berkeley; 486-0698

Gaia Bookstore and Community Center

July 24; 7:30 p.m.; Lily Pond, *Seven Hundred Kisses: Yellow Silk Book of Erotic Writing.*

July 25; 7:30 p.m.; Susan Page, *The Shortest Distance Between You & a Published Book*

1400 Shattuck Ave., Berkeley; GAIA; all events $3.

Easy Going Travel Shop & Bookstore

July 24; 7:30 p.m.; NetTravel: How Travelers Use the Internet

1385 Shattuck Ave., Berkeley; 525-3533.

